

International Company Profile (ICP)



The **International Company Profile** program provides U.S. companies a detailed report evaluating a potential West African business partner. Our specialists can investigate the financial strength of a company and provide useful information gleaned from many different sources. These reports are required by some export financing organizations. Upon request, detailed questions will be asked of the overseas firm. The company will be personally visited by one of our experts.

The Economic and Commercial Section Dakar may provide:

- a credit report on a prospective overseas sales representative or partner
- a listing of the company's key officers and senior management
- banking and other financial information about the company
- market information, including sales and profit figures, and potential liabilities

We will also provide you with an opinion as to the viability and reliability of the overseas company or individual you have selected as well as an opinion on the relative strength of that company's industry sector in your target market.

Cost

Small and Medium Sized Companies	\$600
Small and Medium Sized Companies New-to-Export Using service for the first time	\$350
Large Companies	\$900

Delivery

2 weeks.

If you are interested in buying this service, please contact your nearest Export Assistance Center or
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