

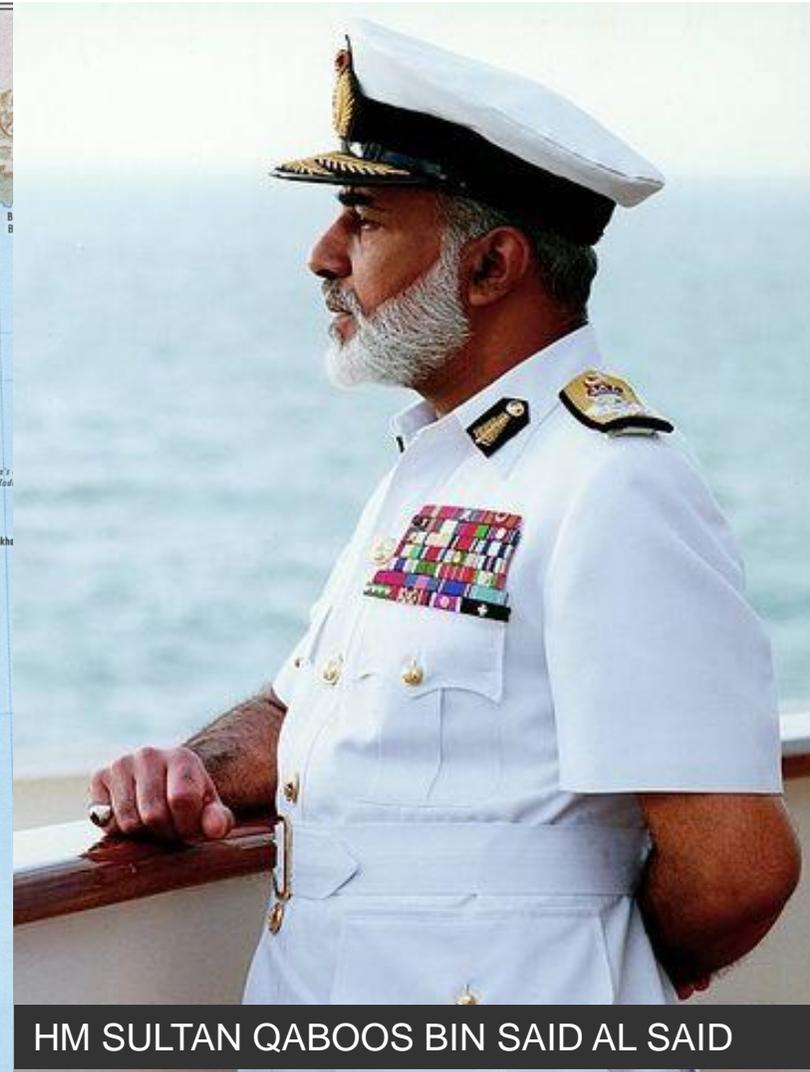
# Introduction

Date : 18th October 2016

From : Khimji Ramdas Group

Opportunities for US Companies in Oman : Tourism sector

# The Country

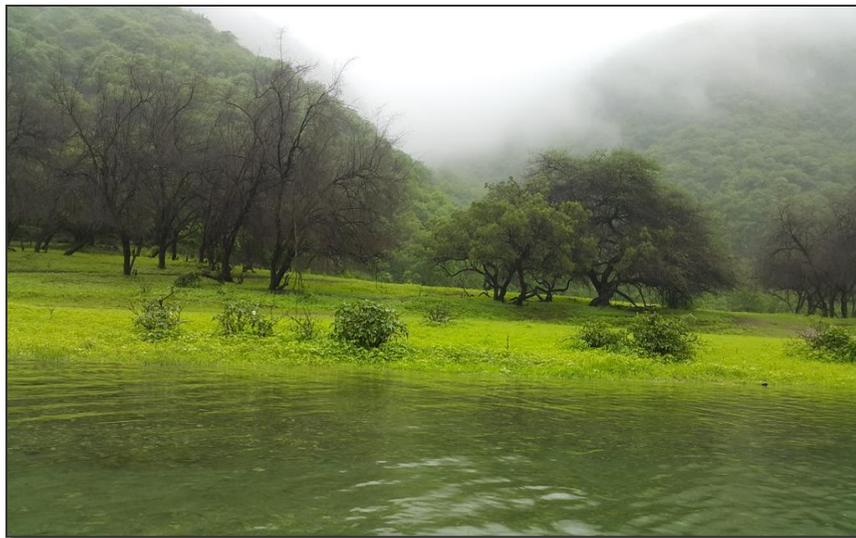


HM SULTAN QABOOS BIN SAID AL SAID

# About Oman

|                  |  |
|------------------|--|
| Total Population | : 4.15 M (The Reporter : Oman 2015) – 60% Nationals & 40% Expatriates )    |
| Capital          | : Muscat   |
| Religion         | : Islam  |
| Time Zone        | : GMT+ 4 hours   |
| Currency         | : Omani Rial   |
| Area             | : 310,000 sq. km.  |
| Coastal Area     | : 1700 kms along Arabian Gulf & Indian Ocean                               |
| Oil Reserves     | : 5.14 Billion Barrels (70% of Revenue)                                    |
| Gas Reserves     | : 25.3 Trillion M3   |
| Oil Output       | : 960,000 Barrels per day  |
| Getting to Oman  | : Well served by the national, major regional as well as European carriers |

# Impressions about Oman



# History & Culture



# What are the opportunities in tourism

- Tourism is a preferred sector for incoming
- Increased number of outbound travelers
- Exchange of learning and expertise in this sector.
- Variety of experiences (beach, mountains, desert, wadis, adventure,)
- Authentic Arabian culture
- Friendly people
- Pretty much unexplored (novel destination)
- Variety of opportunities : Build hotels, attractions, authentic Omani experiences, building of tourism infrastructure
- Air Links

# About Khimji Ramdas Group



- Established 1870
- A well- diversified business group : Trading, Distribution, Services, Retailing, Training, Restaurants & Manufacturing.
- 37 Divisions under 4 business group in Oman with international operations in UAE & India.
- Home to over 400 globally reputed & leading homegrown brands.
- Annual Turnover of more than \$1 Billion.
- Professional Management Team.
- More than 5000 Employees across Oman, UAE & India.
- World class distribution and Supply Chain.

# Our Key Operations

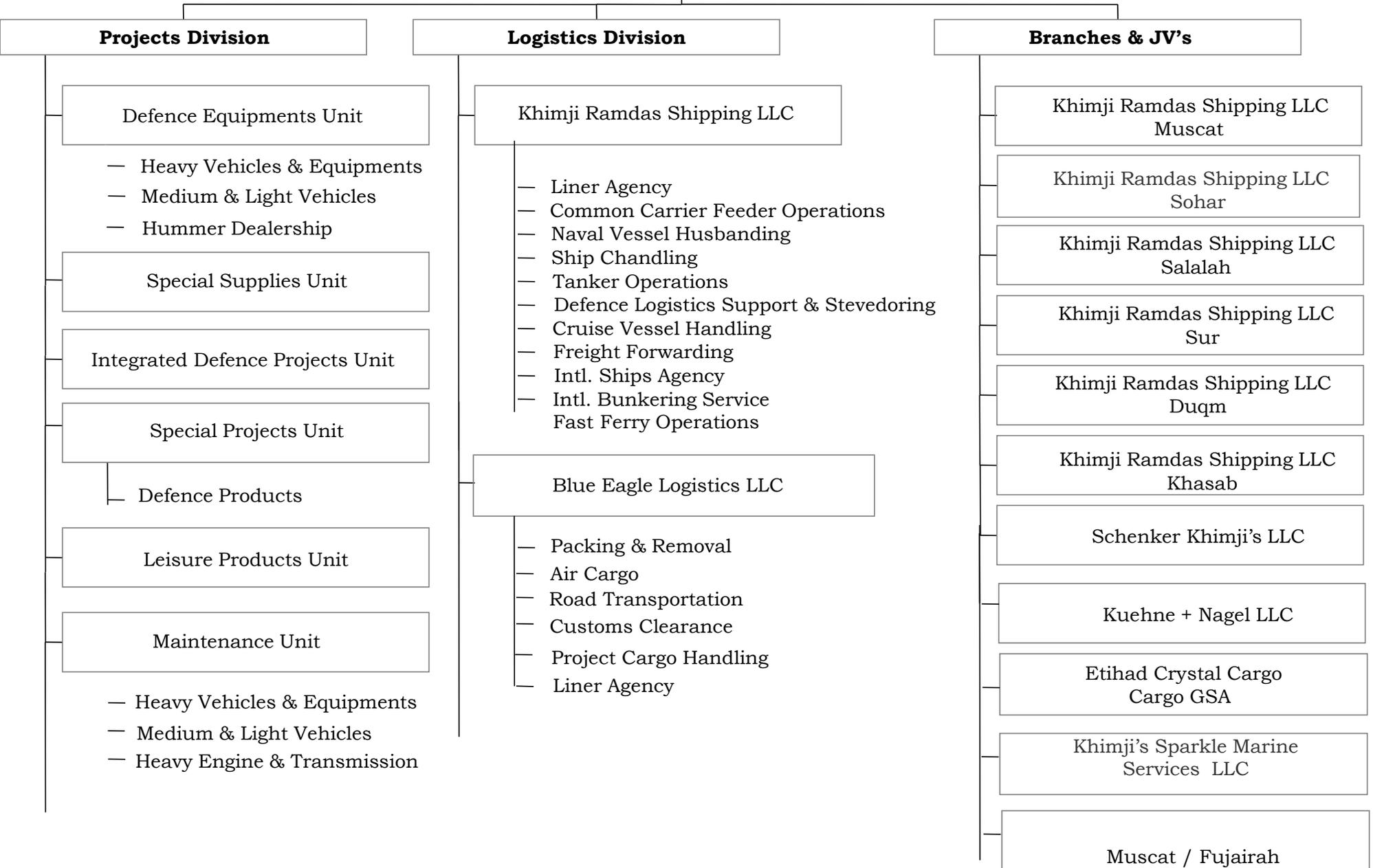
To focus on growth effectively, the KR businesses have been segmented into 4 core groups:

| Infrastructure Group  | Consumer Products Group   | Projects & Logistics Group  | Lifestyle Group  |
|---|---|---|--|
| <ul style="list-style-type: none"> <li>• Office Furniture and Storage Solutions</li> <li>• Home Furniture</li> <li>• Air Conditioning and Refrigeration</li> <li>• Appliances and Kitchens</li> <li>• Building Materials</li> <li>• Electrical Products</li> <li>• Industrial Machinery &amp; Tools</li> <li>• Construction</li> <li>• Oil &amp; Gas</li> <li>• Paints</li> <li>• Infrastructure Projects               <ul style="list-style-type: none"> <li>- Construction Services LLC</li> <li>- Green Energy Water Recycling Solutions</li> </ul> </li> <li>• Al Ahlia Environmental Services</li> <li>• Marine Projects</li> </ul> | <ul style="list-style-type: none"> <li>• Procter and Gamble</li> <li>• Philip Morris</li> <li>• Commodities</li> <li>• Pharmaceuticals               <ul style="list-style-type: none"> <li>- Khimji Pharmacy</li> <li>- Kaya Skin Clinic</li> </ul> </li> <li>• Consumer Products               <ul style="list-style-type: none"> <li>- Bel Groupe</li> <li>- Consumer Agencies</li> </ul> </li> <li>• CPG Retail               <ul style="list-style-type: none"> <li>- Khimji's Mart</li> <li>- Aswaiq Al Asalah Mart</li> <li>- ROP Welfare Shops</li> <li>- Oman Oil Quick Shops</li> </ul> </li> </ul> | <p><b>Projects</b></p> <ul style="list-style-type: none"> <li>• Automobile &amp; Defense Projects</li> <li>• Special Projects</li> <li>• Automotive Workshop</li> </ul> <p><b>Logistics</b></p> <ul style="list-style-type: none"> <li>• Khimji Ramdas Shipping</li> <li>• Clearing and Forwarding</li> <li>• Air Cargo</li> <li>• Blue Eagle Logistics LLC</li> <li>• Kuehne + Nagel LLC</li> <li>• KR Insurance Services</li> <li>• Middle East Fuji Khimji's</li> <li>• Schenker Khimji's</li> <li>• Khimji's Sparkle Marine Services</li> <li>• Khimji's House of Travel</li> <li>• KR Relocation Services</li> <li>• KR Shipping Dubai</li> <li>• KR and Sons Dubai</li> </ul> | <ul style="list-style-type: none"> <li>• Luxury &amp; Lifestyle</li> <li>• Watches</li> <li>• Restaurants</li> </ul> <p><b>Khimji International LLC</b></p> <ul style="list-style-type: none"> <li>- Pizza Hut</li> <li>- The Bollywood</li> <li>- The Indus</li> </ul> <p><b>Khimji Restaurants Int LLC</b></p> <ul style="list-style-type: none"> <li>- Caffe Vergnano 1882</li> <li>- Café italiano</li> </ul> <ul style="list-style-type: none"> <li>• Education &amp; Training (Khimji Training Institute)</li> <li>• Information and Communication Technology</li> </ul> |

# Principals we exclusively represent



# Projects & Logistics Group



# Naval vessels handled by Khimji Ramdas Shipping



# Cruise Lines Handled By Khimji Ramdas Shipping



# Offices



# Khimji Ramdas P & L - One Stop transport shop

- Liner Agency, NVOCC Agency
- Common Carrier Feeder Operations
- Cruise Vessel
- Defense Logistics Support & Stevedoring
- Tanker Operations
- Naval Vessel Husbanding
- International Ship Agency
- International Bunkering Service
- Ship Chandelling
- **Travel & Tourism Services**

- Insurance Brokering
- P&I Club Representation
- International Freight Forwarding
- Packing & Removal
- Customs Clearance
- Container Leasing Sale & Purchasing
- Air Cargo, Road Transportation
- Project Cargo Handling
- Tramp Vessel Handling
- Ferry Ground Handling

# Brief about the House of Travel

- Khimji's House of Travel is fully owned by the well respected Khimji Ramdas Group in Oman. [www.khimji.com](http://www.khimji.com)
- Opened in August 2009 with 5 staff and a turnover of USD 5 million today is operating with 95 staff with an annual turnover of over USD 40 million. The sole partner agency of Lufthansa City Center in the Sultanate of Oman.
- An IATA approved location with 7 branch offices, we represent principals like Air Arabia, SpiceJet, Rail Europe, SOTC World Tours, Costa Crociere Cruises, Swisstours, Walt Disney & Euro Disney Theme Parks.
- Along with VFS Global, we manage the Visa Application Center for 24 diplomatic missions in the Sultanate of Oman including the UK, AUSTRALIA, CANADA and a host of SCHENGEN countries.



**House of Travel websites :**  
[www.lcc-khimjistravel.com](http://www.lcc-khimjistravel.com)  
[www.khimjistravel.com](http://www.khimjistravel.com)

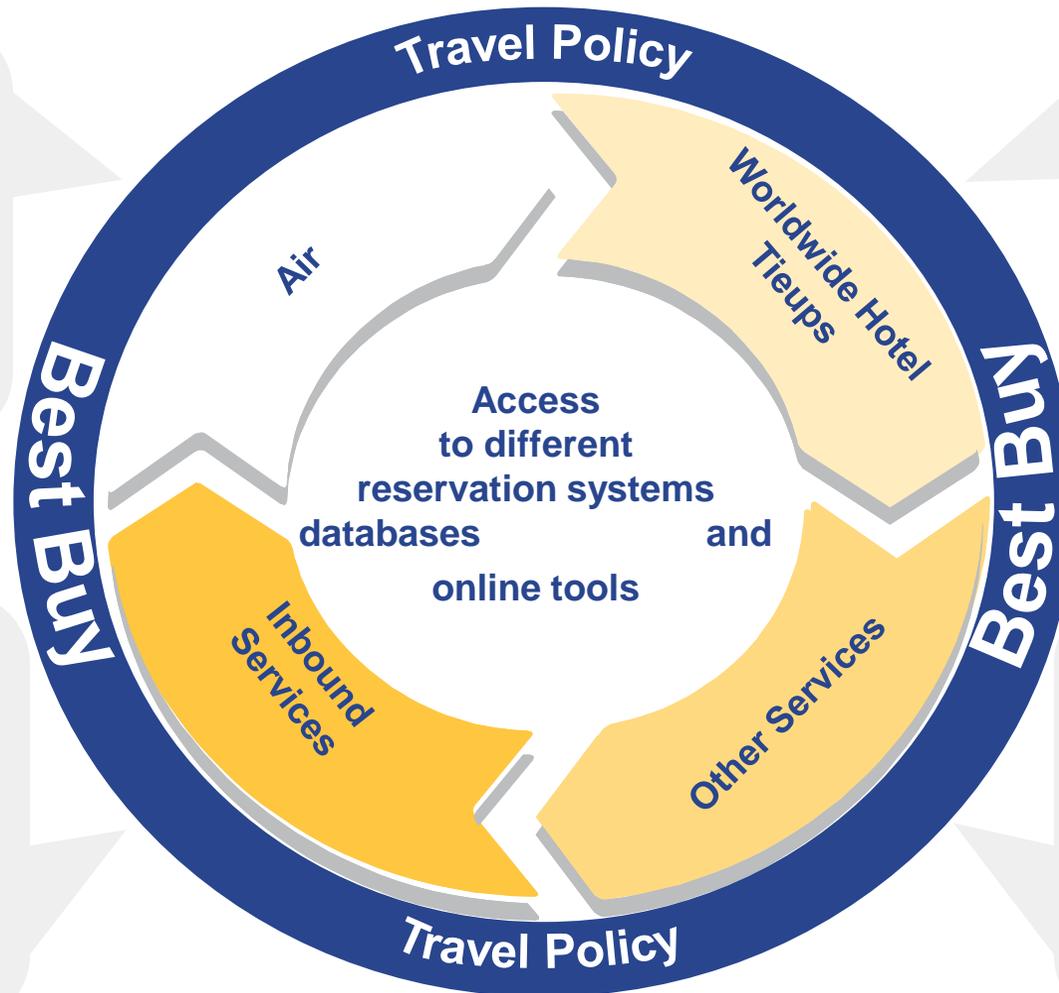


**Comprehensive Business Travel Services**

**Value Added Services**

**Travel Technology Solutions**

# An extensive range of travel services



## Airline Agreements

- Rates (incl. corporate rates, special rates & LCC rates)
- All Airlines including Low Cost Carrier

## Market Leaders in Hotel Bookings

- Worldwide suppliers like GTA, KUONI, DOTW
- Instant confirmations
- Expert Advice

## Within the Country

- Special agreements with the all hotels.
- Online booking facilities
- Tours within the respective countries
- LCC rates & corporate rates)

## Miscellaneous

- Insurance, Transfers, Car Rentals, Airport Assistance, Lounge Access, Health & Visa Services
- Special rates & corporate rates

# Good reasons for choosing a partnership



Personal & individual consultation

Customer focus

Business travel expertise

Highly qualified & motivated employees

Certified quality standards

**WELCOME !**

**ONE MOST AMAZING NATION (OMAN)**

OF ALL THE REASONS  
THE WORLD'S FINEST  
BRANDS PARTNER US,  
ONE STANDS APART:

**TRUST**

**KR**  
**Khimji Ramdas**  
• SINCE 1870 •  
*In your triumph is ours!*

*Thank You*