

U.S. Embassy Muscat
Commercial Services

1) **International Partner Search** is offered to U.S. companies interested in identifying prospective agents/distributors for their products in Oman. We will work with you to understand what you would like to accomplish in terms of business and would then call upon our contacts to try and find good prospective matches for you to consider working with. This is a popular service with U.S. companies wanting to test this market for the level of interest that would be found for their product/service. Ten full sets of your company product literature would be required to provide this service and your company web-site address, if available. Turnaround time from the date of receiving the product literature is usually 30 work days.

Cost: Small/Medium-Sized Company: \$550; Large Company: \$1,400; Small/Medium New-to-Export companies using Service for the first time: \$350

2) **Gold Key Service:** This service provides representatives of American firms who plan on visiting Oman pre-screened and pre-qualified potential contacts to conduct business with whatever be the goal-whether agents, distributors, sales representatives or strategic business partners. Typically focused on clients, though in the case of Oman these are often government-based. Lead time for a GKS is typically 6 weeks (after company profile / brochures are received). Includes hotel and transportation logistics for the visit.

Cost: SME Company*: \$700, Additional day of appointments for SME Company: \$300 Large Company: \$2,300; Additional day of appointments for large company: \$1000 SME New-to-Export companies using service for the first time: \$350

3) **Business Facilitation Service:** This service provides a list of companies operating in the field. This will not be a vetted list of partners. The cost is \$250. Turnaround time is two weeks.

*A Small or Medium-sized Enterprise (SME) is defined as a firm with 500 or fewer employees or self-certified as a small business under SBA regulations. A large company is defined as a firm with more than 500 employees. Subsidiaries will be classified based on the size of the parent company