

U.S. Embassy—Mexico City Bilateral Trade Factsheet

Mexico is the 2nd most important destination for U.S. exports and 3rd largest source of U.S. imports.

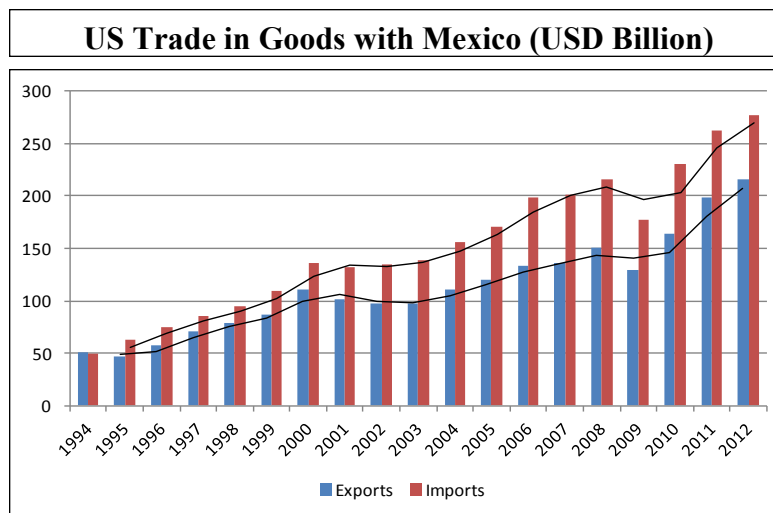
Important Facts:

- Mexico is the United States' third largest trading partner (with a share of 12.5%), after Canada (16.3%) and China (13.5%).
- Over the past 10 years, 89% of tourists to Mexico have been from the United States.
- Mexico is the United States' third largest supplier of oil, after Canada and Saudi Arabia.
- The U.S. provides up to 50% of all inputs for Mexico's maquiladora and assembly firms, which represents over \$41 billion in sales annually.
- Texas sends 36% of its total exports to Mexico.
- Nearly half of the tomatoes and two-thirds of the mangoes consumed in the United States are from Mexico (Source: U.S. Department of Agriculture).

The United States is Mexico's largest trading partner, buying 77.5% of Mexican exports in 2012¹. Total U.S. goods trade in 2012 equaled \$493 billion; 7% more than in 2011. Mexico exports more to the United States in goods and services in just over a month than it does in one year to the 27 countries of the European Union.

- According to the U.S. Census Bureau, U.S. goods exports to Mexico were \$216 billion in 2012, up 9% compared to 2011 and 31.9% from 2010. U.S. goods imports from Mexico in 2012 accounted for \$277.5 billion, an increase of 5% over 2011 and 20% since 2010.
- Since NAFTA's implementation in 1994, U.S. goods exports to Mexico have risen by 325% and Mexican total exports (goods and services) to the United States have grown 458%.
- In 2012, 77.5% of Mexico's total exports (valued at \$371 billion) went to the United States (roughly \$288 billion). During the same period, almost 50% of Mexico's total imports came from the United States; 15% arrived from China; and 11% from the EU.

Top US Exports to Mexico		USD Billion
1	Electronic equipment	32.3
2	Machines, engines, pumps	31.2
3	Oil	23.4
4	Vehicles	17.9
5	Plastics	12.7
Top US Imports from Mexico		USD Billion
1	Electronic Equipment	54.5
2	Vehicles	46.0
3	Oil	44.6
4	Machines, engines, pumps	38.8
5	Medical, technical equipment	9.8



Trade with Mexico is vitally important to the U.S. economy and the livelihood of millions of Americans. Jobs related to trade with Mexico are geographically spread throughout the nation. The border states of California and Texas are the most integrated with Mexico, with 692,000 (11.2%) and 463,000 (7.5%) trade-related jobs respectively.

Source: Table, above left: US Census Bureau, data for 2012. Bar chart, right: US Census Bureau.

1. Mexico Ministry of Economy data.

Mexico is the top export destination for three U.S. States (Texas, 35.7% of total exports went to Mexico in 2012; Arizona, 34.1%; and California, 16.3%) and the second most important market for another twenty states (see table below). Including the District of Columbia and other US territories (Puerto Rico and the Virgin Islands), Mexico is in the top 5 export destinations for 34 states and US territories.

U.S. Exports and Jobs by State to Mexico, 2012 (USD Million)

State	Total Exports 2012	Exports to Mexico 2012	Rank	% for 2011	% for 2012	# of Jobs that rely on Trade with Mexico
Alabama	19,572	2,031	4	9.6	10.4	86,212
Arizona	18,405	6,290	1	33.8	34.1	111,216
Arkansas	7,620	847	2	12.1	11.1	51,379
California	161,880	26,370	1	16.2	16.3	692,240
Colorado	8,167	849	2	10.3	10.4	105,776
Connecticut	15,961	1,141	4	6.8	7.1	74,481
Delaware	5,113	145	9	2.7	2.8	18,312
Florida	66,202	2,227	7	3.4	3.4	342,054
Georgia	36,067	2,276	3	5.7	6.3	186,208
Hawaii	732	4	17	0.3	0.5	29,442
Idaho	6,119	257	8	3.5	4.2	29,767
Illinois	68,127	6,376	2	8.8	9.4	252,931
Indiana	34,431	3,907	2	10.2	11.3	120,763
Iowa	14,636	2,513	2	16.4	17.2	64,847
Kansas	11,696	1,458	2	14.0	12.5	59,341
Kentucky	22,126	1,714	2	7.2	7.7	78,588
Louisiana	62,893	6,508	2	10.5	10.3	83,206
Maine	3,048	35	13	0.8	1.1	27,706
Maryland	11,741	344	8	2.9	2.9	115,499
Massachusetts	25,613	1,608	6	5.2	6.3	142,557
Michigan	56,993	10,464	2	17.6	18.4	175,249
Minnesota	20,827	1,296	3	5.9	6.2	117,395
Mississippi	11,787	1,166	3	10.5	9.9	50,023
Missouri	13,928	1,820	2	10.2	13.1	119,793
Montana	1,577	53	7	8.1	3.3	20,594
Nebraska	7,459	1,809	2	24.7	24.3	40,565
Nevada	10,261	336	5	4.0	3.3	53,593
New Hampshire	3,489	474	2	21.9	13.6	28,531
New Jersey	37,278	2,111	2	5.5	5.7	174,257
New Mexico	2,968	603	2	22.2	20.3	36,200
New York	81,350	2,608	8	3.1	3.2	381,238
North Carolina	28,833	2,319	3	7.4	8.0	183,377
North Dakota	4,309	283	2	5.3	6.6	15,646
Ohio	48,648	4,717	2	8.7	9.7	224,486
Oklahoma	6,578	621	2	8.4	9.4	68,498
Oregon	18,386	372	14	1.5	2.0	75,558
Pennsylvania	38,829	2,835	3	6.4	7.3	246,409
Puerto Rico	18,669	601	12	3.0	3.2	n.a.
Rhode Island	2,370	150	4	6.9	6.3	20,399
South Carolina	25,110	1,971	4	7.1	7.9	85,763
South Dakota	1,556	345	2	27.0	22.2	17,992
Tennessee	31,140	4,231	2	12.7	13.6	122,085
Texas	264,709	94,456	1	34.7	35.7	463,132
Utah	19,256	488	9	2.7	2.5	54,881
Vermont	4,140	130	8	1.7	3.1	14,372
Virginia	18,281	1,055	4	5.0	5.8	161,394
Virgin Islands	867	3	16	0.1	0.4	n.a.
Washington	75,619	2,864	6	2.1	3.8	128,277
West Virginia	11,337	238	15	2.5	2.1	30,254
Wisconsin	23,117	2,166	2	9.0	9.4	117,665
Wyoming	1,421	56	7	6.4	4.0	12,266

Source: U.S. Census Bureau. Alaska and District of Columbia were not included. Note: U.S. States with blue font have Mexico as one of their top three export destinations. Percentage values correspond to the participation of exports to Mexico.