



Embassy of the United States of America

Djibouti, Republic of Djibouti

Dear American Business Owner,

Enclosed is a business packet that we hope you will find helpful as you explore setting up operations in Djibouti. The information included details the process for establishing a business and the costs of doing business in Djibouti. This business packet includes:

- Electricity rates (domestic, commercial, and industrial)
- Telecom rates (fixed line, mobile and Internet)
- Water fees (domestic, commercial, and industrial)
- Summary of the business registration process
- List of useful contacts
- List of attorneys
- Real estate options/examples

Please let us know if we can be of further assistance to you. In addition, if you are planning a trip to Djibouti, we would be happy to meet with you to discuss any of these matters in greater detail.

Regards,

U.S. Embassy Djibouti
Economic and Commercial Section
djibouticommerce@state.gov

STEPS TO ESTABLISH A BUSINESS IN DJIBOUTI

1. NEGATIVE CERTIFICATE FROM DJIBOUTI OFFICE OF INTELLECTUAL PROPERTY

The Office of Intellectual Property (ODPIC) verifies that the trade name of the company does not belong to another existing company and will issue a negative certificate.

Contact: Ouloufa Ismail Abdo, General Manager
Tel: 253 21 35-60-11, E-mail: conseil.legal@gmail.com

2. ESTABLISHING THE LEGAL FORM OF THE COMPANY

The legal form of the company needs to be established with the assistance of a Notary or a Lawyer. In Djibouti, the most current types of legal forms are Limited Liability Company (LLC) and Limited Company (S.A.).

3. DEPOSIT OF THE FIRM'S CAPITAL

The firm should open a banking account and deposit the minimum required capital. The eleven banks operating in Djibouti are listed below:

- Banque Indosuez Mer Rouge,
10, Place Lagarde, B.P 88, Djibouti, +253 35 30 16
- Banque pour le Commerce et l'Industrie Mer Rouge (BCIMR)
11, Place Lagarde, B.P 2122 Djibouti, +253 35 08 57
- International Commercial Bank (ICB)
Immeuble n°15, Place du 27 Juin, Djibouti, +253 35 50 06
- Saba Islamic Bank (SIB)
Place du 27 juin (Immeuble Yassin Yabeh), BP 1972, Djibouti, +253 35 57 77
- Banque de Dépôt et Crédit de Djibouti (BDCD)
Place Lagarde, BP 1929, Djibouti, +253 35 35 34
- Salaam African Bank (SAB)
Avenue Pierre Pascal, BP 2550, Djibouti, +253 35 15 44
- Cooperative Agricultural and Credit Bank (CAC Bank)
BP 1868 Djibouti, +253 35 63 63
- Dahabshil Bank International S.A.
Place du 27 Juin, B.P 2022, Djibouti, +253 31 19 19
- Shoura Bank
+253 34 38 92
- Warka Bank
+253 31 16 11
- EXIM Bank
+ 253 35 15 14

4. REGISTRATION OF THE FIRM WITH THE TAX OFFICE

After registration, the firm will be given a unique identification number which will be used to pay taxes.

Contact: Said Guelleh Darar, Service Chief for Large Businesses

Tel: 253 21 35-81-52 E-mail: saidguelleh@hotmail.fr

5. ENLISTMENT ON THE TRADE REGISTRY (RC)

The company registers its name with Djibouti Office of intellectual Property which will issue an acknowledgement paper and will publish the newly created company on the local newspaper.

6. LICENSING

In order to start its activities, the company must obtain a license from the Tax Office.

7. REGISTRATION WITH THE LOCAL SOCIAL SECURITY SYSTEM

All the company workers are required to be registered with the local security system

Contact: Hana Farah Assoweh, Director General

Tel: 253 21 35-03-21 E-mail: aminsadik@gmail.com

USEFUL CONTACTS

National Investment Promotion Agency (NIPA)

www.djiboutinvest.com

- Advises and assists promoters
- Offers the incentives and benefits provided by the Investment Code
- Gives the appropriate information on business environment, regulations and laws
- The agency's one-stop-shop assists with the process of setting up a business

Point of Contact: Mahdi Darar Obsieh, General Director

Tel: 252 21 31 21 02, Cell: 252 77 82 16 26, E-mail: mahdi_darar@yahoo.fr

National Agency for Employment, Training and Professional Insertion (ANEFIP)

www.anefip.dj

- Maintains a database of local jobseekers with their respective qualifications
- Employment statistics
- And more...

Point of Contact: Houssein Ismail Aden, General Director

Tel: 252 21 35-03-88, E-mail: anefip@intnet.dj

Djibouti Chamber of Commerce (CCD)

www.ccd.dj

- Represents all the businesses in the private sector
- Keeps a database of contact information of the different categories of local businesses
- Offers information, counseling, and training to the private sector
- And more...

Points of Contact: Youssef Moussa Dawaleh, President

Tel: 252 21 35-63-61

Hibo Osman Ahmed, Secretary General

Tel: 252 21 35-10-70, E-mail: ccd@intnet.dj

Djibouti Free Zone (DFZ)

www.djiboutifz.com

- Offers facilities for office, distribution, storage, and light manufacturing
- Quick registration process with its one-stop-shop
- And more...

Point of Contact: Ali Ahmed Aouled, Marketing Manager

Tel: 252 21 35-90-49, Cell: 252 77 66-34-39, E-mail: Ali.Aouled@djiboutifz.com

ATTORNEYS LIST – DJIBOUTI

(Updated March 2013)

The U.S. Embassy assumes no responsibility for the professional ability or integrity of the persons or firms whose names appear on this list. They are, however, selected with care. Unless otherwise indicated, the attorneys listed are engaged in general practice.

1. Cabinet de Maître Martinet - Banking, Foreign investments and Corporate - since 1987
Haramous P. O. Box 169
Tel: (+253) 21-35-28-79
Fax: (+253) 21-35-25-43
E-mail: martinet@intnet.dj
Languages: French and English
2. Maître Fatouma Hassan Mahamoud – Corporate/Commercial and International Business Law, Adoption, Real Estate - Since 1997
Croix de la Lorraine – Plateau du Serpent
Tel: (+253) 21-35-65-25/21-35-65-28
Fax: (+253) 21-35-65-26
E-mail: cabinetmahamoud@intnet.dj or cabinetmahamoud@yahoo.fr
Languages: French, Somali, Arabic and English
3. Maître Mohamed Omar Mohamed – Corporate and Business Law, Banking/Financial
Bldg. Modarek Ave Clemenceau P. O. Box 2348
Tel: (+253) 21-35-81-01
E-mail: mohamedomar@intnet.dj
4. Maître Abdillahi Aidid Farah – General Law
4, rue Bir Hakeim P. O. Box 2556
Tel: (+253) 21-35-59-11
Fax: (+253) 21-35-80-53
Languages: French and Somali
5. Maître Mohamed Ali Foulie – General Law – since 1994
6, rue de Rome P. O. Box 1851
Tel: (+253) 21-35-30-37
Email: mohamedfoulie@intnet.dj
Languages: Somali, French, Arabic and English
6. Maître Mohamed Abayazid Houmed – General Law
2, Boulevard Galieni, Croix de la Lorraine
Tel: (+253) 21-35-20-60 – (+253) 77-82-31-65
E-mail: avocet.acheik@gmail.com

7. Cabinet Maître Mohamed Ali Foulie
6 Rue de Rome P.O.Box 1851
Tel: (+253) 21-35-30-37
E-mail: mohamedfoulie@intnet.dj
Languages: English, Arabic, French
8. Cabinet Wabat Daoud Youssouf
Rue Bourhan Bey, P.O. Box 3294
Tel: (+253) 21-35-17-02
E-mail: wabat@intnet.dj
Languages: French, English, Arabic, Somali and Amharic
9. Cabinet de Maître Alain Montagné – Criminal Law
3, rue de Pekin, P. O. Box 177
Tel: (+253) 21-35-21-51
Fax: (+253) 21-35-13-29
E-mail: montagne@intnet.dj
Languages: French and English
10. Maître Aref Mohamed Aref - Criminal Law
Rue de Moscow, Imm. Bourhan P.O.Box 1441
Tel: (+253) 21-35-34-49
E-mail: cabaref@yahoo.fr
Languages: French, Afar, Somali, English and Italian
11. Maître Osman Abdillahi Hersi – Islamic Law
Boulevard Bonheure
Tel: (+253) 21-35-45-96/77-88-64-63
E-mail: cabinetchirdon@hotmail.com
Languages: French, Somali and Arabic
12. Maître Daher Farah Omar – Islamic Law
Quartier 1. Blvd 4, Ave 12
Tel: (+253) 77-82-58-03
E-mail: maitrehamadou@hotmail.com

Djibouti Telecom Internet Charges

Household:

ADSL AVAILABLE	<u>256K</u>	<u>512 K</u>	<u>1 Mbps</u>
Monthly subscription in DJF	\$40 7 000	\$57 10 000	\$85 15 000
Quarterly in DJF	\$119 21 000	\$170 30 000	\$254 45 000
Semi-Annual in DJF 1 Month Free	\$198 35 000	\$283 50 000	\$424 75 000
Yearly In DJF 3 Month Free	\$356 63 000	\$509 90 000	\$763 135 000
Installation Cost (Modem ADSL pack included)	\$57 (10 000 DJF)		
Download per 1G extra =	\$20 3500 DJF	\$15 2700 DJF	\$12 2000 DJF
Access	24/24, 7/7		
E-mails	2	4	6
Download Volume Max.	5 G	10 G	20 G
Antivirus	Free	Free	Free

Business:

ADSL AVAILABLE	<u>1 MEGA</u>	<u>2 MEGA</u>	<u>4 MEGA</u>
Monthly in DJF	\$237 42 000	\$396 70 000	\$593 105 000
Quarterly in DJF	\$712 126 000	\$1186 210 000	\$1780 315 000
Semi-Annual in DJF 1 Month Free	\$1186 210 000	\$1977 350 000	\$2966 525 000
Yearly in DJF 3 Months Free	\$2136 378 000	\$3559 630 000	\$5339 945 000
Installation Cost (Modem ADSL pack included)	\$57 (10 000 DJF)		
Access	24/24, 7/7		
E-mails	8	10	15
Download Volume Max.	Unlimited	Unlimited	Unlimited
Antivirus	Free	Free	Free
Extra Download	Free	Free	Free

TELEPHONE RATES

LOCAL CALLS (Price per Minute)

Fixed Line:

Calling another Fixed Line: Peak 5 DJF; Off-Peak 3 DJF

Calling a Mobile Phone : Peak 10 DJF; Off-Peak 8 DJF

Mobile :

Calling another Mobile : Peak 32 DJF; Off-Peak 21.4 DJF

Calling a Fixed Line : Peak 32 DJF; Off-Peak 21.4 DJF

SMS (local) : Peak 10 DJF; Off-Peak 5 DJF

SMS (International) : 50 DJF

Note: Peak hours are 0800 - 2000

INTERNATIONAL CALLS

Area Code	Country	Rate/min (Before Tax)
Zone 1	COMESA, Arab Countries	80 DJF
Zone 2	Rest of Africa and Europe	90 DJF
Zone 3	Asia, North & South America, Australia	100 DJF

Source: Djibouti Telecom

ELECTRICITY RATES

Updated: March 2014

PS = Power Subscribed

		PRICE PER UNIT		NUMBER OF KWH PER BRACKET (MONTHLY)		FIXED PREMIUM	ADVANCE PAYMENT	MAINTENANCE
		1°	2°	1°	2°	By month	Consumption	
		DJF	DJF	KWh	KWh	DJF	DJF	DJF
DOMESTIC SOCIAL	PS=1 KVA	27	63	200	surplus	544	3,668	
	PS= 3 & 6 KVA	40	58	200	surplus	951	18,574	
DOMESTIC GENERAL	PS = ,9 & 12 KVA	55	58	200	surplus	1,069	37,148	
	PS = 15,18 & 21 KVA	55	58	210	surplus	1,308	55,721	
	> 21 KVA	55	58	105 + (5xPS)	surplus	1,494	18,574 for every 3 KVA	
GENERAL NON DOMESTIC	PS < or = 36 KVA	72	-	Total consumption	-	605	3668 for 1st KVA and 18,574 for every 3 KVA	
	PS > 36 KVA	72	-	Total consumption	-	80 x PS	7,715 per KVA	
BAKERY		52	-	Total consumption	-	1,520	18,574 for every 3 KVA	
SMALL & MEDIUM ENTERPRISES		60	-	Total consumption	-	1,520	18,574 for every 3 KVA	
DISTRICTS	PS < 36 KVA	40	58	200	surplus	540	Same as Djibouti	
	PS > 36 KVA	40	58	200	surplus	58 x PS	Same as Djibouti	
PUBLIC LIGHTING		59	-	Total consumption	-	-	-	

BUILDING SITE		75	-	Total consumption	-	7,756 for 18 KVA	192,841 for 18 kVA	
DJIBOUTI		52	42	0 to 200 KVA: 250 x PS	surplus	1,931 x PS	0 to 36 KVA: 15,950 DJF for every 3 KVA	19,214 DJF for up to 40 KVA
				201 to 500 KVA: 200 x PS	surplus	1,931 x PS		
				501 to 900 KVA: 175 x PS	surplus	1,834 x PS		
				901 to 1300 KVA: 175 x PS	surplus	1,738 x PS		
				More than 1300 KVA: 175 x PS	surplus	1,642 x PS		
DISTRICTS		60	51	Same as Djibouti's rate			Additional Use: 6,625 DJF per KVA	Additional Use: 4,425 DJF per 20 KVA
INDUSTRIAL		33	37	Same as Djibouti's rate				

Source: *EDD*

Water Rates

Source: ONEAD

Domestic Rates (bi-monthly bill)	Rate (FD/m ³) Water	Rate (FD/m ³) Water + Sanitation
<u>Unit 1:</u> 0 to 30 m ³	74	81
<u>Unit 2:</u> 31 to 80 m ³	140	153
<u>Unit 3:</u> 81 to 120 m ³	221	242
<u>Unit 4:</u> 121 to 200 m ³	243	310
<u>Unit 5:</u> 201 to 1,000 m ³	299	380
<u>Unit 6:</u> beyond 1, 001 m ³	374	476

Commercial Rates (monthly bill)	Rate (FD/m ³) Water	Rate (FD/m ³) Water + Sanitation
<u>Unit 1:</u> 0 to 30 m ³	88	96
<u>Unit 2:</u> 31 to 80 m ³	155	169
<u>Unit 3:</u> 81 to 120 m ³	229	249
<u>Unit 4:</u> 121 to 200 m ³	250	318
<u>Unit 5:</u> 201 to 1,000 m ³	307	390
<u>Unit 6:</u> beyond 1, 001 m ³	384	488

Industrial Rates (monthly bill)	Rate (FD/m ³) Water	Rate (FD/m ³) Water + Sanitation
<u>Unit 1:</u> 0 to 30 m ³	103	112
<u>Unit 2:</u> 31 to 80 m ³	169	185
<u>Unit 3:</u> 81 to 120 m ³	236	257
<u>Unit 4:</u> 121 to 200 m ³	257	326
<u>Unit 5:</u> 201 to 1,000 m ³	315	400
<u>Unit 6:</u> beyond 1, 001 m ³	393	501

Real Estate Options

The following rental options are meant to give you a general idea of the cost and availability of residential and commercial properties in various neighborhoods including : Haramous, Gabode 5, Plateau du Serpent, and City Centre.

Source : AVI Real Estate
Contact : Mohamed Ali, General Director
Tel : 252 21 35-08-56
E-mail : agence_avi@intnet.dj

RESIDENCES (As of September 2013):

1) Location: Haramous, Djibouti

Description: Villa with pool, terrace, 5 Rooms, 1 Living Room, 4 Bathrooms and 1 Kitchen provided with Air Conditioners Split, Generator Set, Water Suppressor and Water Tank

Monthly Rent: USD 4,200



2) Location: Haramous, Djibouti

Description: Villa with pool, terrace, 7 Rooms, 1 Living Room, 7 Bathrooms and 1 Kitchen provided with Generator Set, Water Suppressor and Water Tank

Monthly Rent: USD 3,700



3) Location: Haramous, Djibouti

Description: Villa with terrace, 6 Rooms, 1 Living Room, 4 Bathrooms and 1 Kitchen provided with Generator Set, Water Suppressor and Water Tank

Monthly Rent: USD 3,000



4) Location: Heron, Djibouti

Description: Villa with terrace, 6 Rooms, 1 Living Room, 4 Bathrooms and 1 Kitchen provided with Generator Set, Water Suppressor and Water Tank

Monthly Rent: USD 3,200



5) Location: Heron, Djibouti

Description: Villa with terrace, 4 Rooms, 1 Living Room, 3 Bathrooms and 1 Kitchen provided with Air Conditioners Split, Generator Set, Water Suppressor and Water Tank

Monthly Rent: USD 2,000



6) Location: Heron, Djibouti

Description: Villa with 3 Rooms, 1 Living Room, 2 Bathrooms and 1 Kitchen provided with Air Conditioners Split, Generator Set, Water Suppressor and Water Tank

Monthly Rent: USD 1,700



7) Location: Gabode, Djibouti

Description: Villa with 3 Rooms, 1 Living Room, 2 Bathrooms and 1 Kitchen provided with Air Conditioners Split, Generator Set, Water Suppressor and Water Tank

Monthly Rent: USD 1,700



8) Location: Haramous, Djibouti

Description:

Apartment fully furnished with 3 Bedrooms, 1 living Room, 2 Bathrooms, 1 Toilet and 1 Kitchen provided with Air conditioners, Generator, Water Suppressor and Water Tank

Monthly Rent: USD 1,850



9) Location: Gabode, Djibouti

Description:

Apartment with 3 Bedrooms, 1 living Room, 2 Bathrooms and 1 Kitchen provided with Air conditioners, Generator, Water Suppressor and Water Tank

Monthly Rent: USD 1,350



OFFICES :

1) Location : Plateau du Serpent, Djibouti

Description: Offices in a brand new building (G+4) with elevator, Generator Set, Water Suppressor and Water Tank, 4 separate rooms in each office: 100 square meter, individual toilets in the corridor

Monthly Rent: USD 2,000 (USD 20 per square meter)



2) Location: City Centre

Description: Offices in a brand new building (G+3) with elevator, Generator Set, Water Suppressor and Water Tank, Open space: 100 Square Meter

Monthly Rent: USD 2,100 (USD 21 per square meter)

