

Creating an American Style Resume



PROFESSIONAL SKILLS WORKSHOP

AMERICAN CENTER | U.S. EMBASSY HANOI
PUBLIC AFFAIRS SECTION
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First Point of Contact



- “You never get a second chance to make a first impression” -Mark Twain

Resume Writing

- Most American Employers will request a resume with a job application
- Having a resume is useful for college/graduate school applications
- Summarize and highlight current and past experiences
- Market transferable skills/accomplishments
- Motivate employers to interview you
- Format and Clarity will set you apart

What to Include on a Resume?

CONTACT INFORMATION		
Name:		
Dartmouth Address:		
Phone/Cell:	E-Mail:	
EDUCATION		
College:	City/State Address:	
Degree & Major:	Minor/Modified (if applicable):	Mo./Yr. of Graduation:
Coursework Includes: (courses inside & outside major that 'relate' to the job)		
Research Topics: (2-3 titles of papers you've written if they 'add value') Honors:		
Computers: (software, hardware)		
Language: (include level of proficiency)		
Foreign Study:		
High School Name & Graduation Date (optional)		
High School Honors/Awards/Activities, etc. (optional - only if 'adds value')		
EXPERIENCE (paid and unpaid)		
Organization & Address:	Dates:	
Title:		
Description of Work/Accomplishment:		
Organization & Address:	Dates:	
Title:		
Description of Work/Accomplishment:		
Organization & Address:	Dates:	
Title:		
Description of Work/Accomplishment:		
OPTIONAL (Leadership - Service - Activities - Interests)		
Organization, Title, Description, Dates		

What to Include

- Contact Information (**Full name**, Address, Phone Number, Email)
- Education (Most Recent First), Degree, Years, Awards, Relevant Coursework, Research, Study Abroad
- Experience
- Optional
 - Leadership
 - Service
 - Activities/Interests

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Detailed Descriptions – Education

- **GPA** – only include if employer requests, if including Major GPA, then accompany with Overall GPA (DO NOT Round)
- **Coursework** – highlight ones that are not obvious and ones that speak to employer’s interests
- **Study Abroad** – reveal special projects, research, unique coursework
- **High School** – itemize experiences if they reveal new skills
- **SAT/TOEFL**

Experience

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Detailed Description - Experience

- Describe what **YOU did**
- Be sure the 'purpose' of an task/project is obvious
- Emphasize 'transferable' skills and knowledge
- Use verb that reveal the skills used
- Use adjectives to accurately describe a topic, category, etc

Detailed Description – Experience (Part 2)

- Describe tasks in 'order of skills importance' to the reader – i.e. most related to the job
- Using #'s attracts attention - \$ amounts, number supervised, percentages, etc
- Use appropriate tense

Tailor the Resume to the Job Description

• **Example 2:**

Job

Trainer - The Gallup Organization
 Train interviewers in attitudinal & behavioral research at the poll center. Coordinate data on workplace research and communication research. Provide daily leadership to operational and project teams. Evaluate and report on team performance.

Resume

Office of Evaluation & Research, Dartmouth College	Hanover, NH
<i>Research Intern</i>	Summer 2005
Interpreted campus-wide surveys and produced reports related to student social behaviors, recreational options and academic performance for the Dean of the College. Assisted in moderating 10 student focus groups. Analyzed data using SPSS statistical software. Created and presented poster at Women in Science Symposium.	

Tailor the Resume to the Job Description

- **Job Wants: Coordinate Data**
 - You Have: Interpreted campus wide surveys
- **Job Wants: Research**
 - You Have: Research Topics in related Field
- **Job Wants: Leadership**
 - You Have: Moderated Discussion Groups

Use Active Verbs

Administrative Skills:		Communication Skills:		Creative Skills:	
<input type="checkbox"/> approved	<input type="checkbox"/> inspected	<input type="checkbox"/> addressed	<input type="checkbox"/> influenced	<input type="checkbox"/> acted	<input type="checkbox"/> initiated
<input type="checkbox"/> arranged	<input type="checkbox"/> modeled	<input type="checkbox"/> advertised	<input type="checkbox"/> interpreted	<input type="checkbox"/> conceptualized	<input type="checkbox"/> instituted
<input type="checkbox"/> catalogued	<input type="checkbox"/> operated	<input type="checkbox"/> authored	<input type="checkbox"/> introduced	<input type="checkbox"/> customized	<input type="checkbox"/> integrated
<input type="checkbox"/> classified	<input type="checkbox"/> organized	<input type="checkbox"/> collaborated	<input type="checkbox"/> lectured	<input type="checkbox"/> designed	<input type="checkbox"/> invented
<input type="checkbox"/> collected	<input type="checkbox"/> prepared	<input type="checkbox"/> clarified	<input type="checkbox"/> marketed	<input type="checkbox"/> developed	<input type="checkbox"/> performed
<input type="checkbox"/> compiled	<input type="checkbox"/> recorded	<input type="checkbox"/> composed	<input type="checkbox"/> moderated	<input type="checkbox"/> directed	<input type="checkbox"/> pioneered
<input type="checkbox"/> dispatched	<input type="checkbox"/> reduced	<input type="checkbox"/> corresponded	<input type="checkbox"/> negotiated	<input type="checkbox"/> exhibited	<input type="checkbox"/> planned
<input type="checkbox"/> executed	<input type="checkbox"/> retrieved	<input type="checkbox"/> drafted	<input type="checkbox"/> persuaded	<input type="checkbox"/> fashioned	<input type="checkbox"/> revitalized
<input type="checkbox"/> expedited	<input type="checkbox"/> screened	<input type="checkbox"/> edited	<input type="checkbox"/> promoted	<input type="checkbox"/> founded	<input type="checkbox"/> shaped
<input type="checkbox"/> generated	<input type="checkbox"/> systematized	<input type="checkbox"/> explained	<input type="checkbox"/> translated	<input type="checkbox"/> illustrated	<input type="checkbox"/> transformed
<input type="checkbox"/> implemented	<input type="checkbox"/> verified		<input type="checkbox"/> wrote	<input type="checkbox"/> revised	<input type="checkbox"/> constructed

Active Verbs 2

Educating Skills:		Financial Skills:		Helping Skills:	
<input type="checkbox"/> advised	<input type="checkbox"/> familiarized	<input type="checkbox"/> administered	<input type="checkbox"/> distributed	<input type="checkbox"/> assessed	<input type="checkbox"/> led
<input type="checkbox"/> adapted	<input type="checkbox"/> facilitated	<input type="checkbox"/> allocated	<input type="checkbox"/> estimated	<input type="checkbox"/> assisted	<input type="checkbox"/> mediated
<input type="checkbox"/> corrected	<input type="checkbox"/> guided	<input type="checkbox"/> analyzed	<input type="checkbox"/> forecasted	<input type="checkbox"/> fostered	<input type="checkbox"/> referred
<input type="checkbox"/> coached	<input type="checkbox"/> informed	<input type="checkbox"/> appraised	<input type="checkbox"/> projected	<input type="checkbox"/> counseled	<input type="checkbox"/> rehabilitated
<input type="checkbox"/> communicated	<input type="checkbox"/> instructed	<input type="checkbox"/> audited	<input type="checkbox"/> purchased	<input type="checkbox"/> delivered	<input type="checkbox"/> represented
<input type="checkbox"/> demonstrated	<input type="checkbox"/> persuaded	<input type="checkbox"/> balanced	<input type="checkbox"/> quantified	<input type="checkbox"/> educated	<input type="checkbox"/> transformed
<input type="checkbox"/> enabled	<input type="checkbox"/> taught	<input type="checkbox"/> budgeted	<input type="checkbox"/> reconciled	<input type="checkbox"/> facilitated	<input type="checkbox"/> validated
<input type="checkbox"/> encouraged	<input type="checkbox"/> trained	<input type="checkbox"/> calculated	<input type="checkbox"/> tabulated	<input type="checkbox"/> guided	<input type="checkbox"/> volunteered
<input type="checkbox"/> evaluated	<input type="checkbox"/> tutored	<input type="checkbox"/> computed	<input type="checkbox"/> tracked	<input type="checkbox"/> sponsored	<input type="checkbox"/> mediated

Active Verbs 3

Management Skills:

- administered
- assessed
- assigned
- chaired
- consolidated
- contracted
- coordinated
- delegated
- developed
- directed
- expanded
- structured
- improved
- increased
- monitored
- organized
- prioritized
- produced
- recommended
- reviewed
- scheduled
- strengthened
- supervised
- planned

Research Skills:

- classified
- collected
- critiqued
- diagnosed
- evaluated
- examined
- identified
- inspected
- interpreted
- interviewed
- investigated
- researched
- reviewed
- standardized
- summarized
- surveyed
- synthesized
- tallied
- compared
- conduct

Technical Skills:

- appraised
- assembled
- built
- engineered
- extracted
- fabricated
- maintained
- operated
- overhauled
- programmed
- recorded
- remodeled
- repaired
- restored
- solved
- troubleshoot
- upgraded
- installed
- launched
- streamlined

Avoid words that don't reveal skills: Eg. worked, handled, responsible for.....

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Optional – but personal!

- **Leadership – show initiative**
 - President of university club, sports captain
- **Community Service – shows compassion for others**
 - Tutoring, fund-raising, volunteering
- **Awards – shows excellence**
 - Teacher's Award for Excellence
- **Personal hobbies, interests or activities**
 - Shows a human side☺
 - Examples: Cooking international foods, hiking, running marathons, reading, traveling
- **Languages or computer program skills**
 - Examples: Vietnamese – native speaker; English – proficient; STATA, EXCEL [etc]

Formatting

- Use of professional font, spacing, size of font
- Limit to 1 – page
- Left/Right Margin to include location, dates of work
- Have enough “white space” to balance the text
- Do not over exaggerate or over highlight accomplishments

Let's Look @ Examples

- Four Resume Examples
- Not Perfect
- These are examples of recent/current undergraduate students
- Good place to start to create your own resume

SAR!

- When thinking of “descriptions” for your work experience think:

S – situation
A- action
R – result
- This structure will always help you during interviews as well!

Conclusion



- Please contact us for more information:

Yuki Kondo-Shah
Public Affairs Section Intern
Student | Harvard Kennedy School of Government
KondoShahY@state.gov