

**Embassy of the United States of America
Pretoria, South Africa**

Solicitation for Packing and Shipping Services to U.S. Embassy, Pretoria, South Africa

Pre-Proposal Conference

**Wednesday 12 February 2014
9:00 AM - 11:00 AM**

U.S. Embassy
Multipurpose Room
877 Pretorius St.
Arcadia, Pretoria 0001

MINUTES

ATTENDANCE

USG Employees Present:

Embassy: GSO-Shipping department: Beverley Paolini; Samantha Murphy
Embassy: GSO-Procurement department: Ravi Srivastava; Jenny Kriek; Johann Baasden

All other attendees are as per scanned and attached .pdf register

The conference started at 09:00.

OPENING

Mr. Srivastava declared the meeting open and handed out (i) the agenda and (ii) the sign-in sheet to all attendees (both documents are attached in .pdf format).

All participants introduced themselves.

AGENDA

- I. Ms. Paolini covered technical aspects of the requirements. Packing materials, service expectations, concerns, task orders and invoicing, evaluation of proposals, and many more aspects were presented. It was made clear how important this service is for Mission operations.
- II. Mr. Srivastava reviewed the entire solicitation, section by section, from page 1 through page 103. Much emphasis was placed on ensuring that potential offerors submit complete packages, with appropriate representations and certifications, technical and price proposals, signatures and such.
- III. Proposal Evaluation:

Mr. Srivastava stated that the evaluation would first be on the technical merits of the proposal, and for those that were technically acceptable, the proposals would be evaluated on pricing. The process is to identify the lowest priced technically acceptable proposal that meets the Embassy's other criteria as well.

IV. Submittal details:

On numerous occasions Mr. Srivastava reiterated the need for potential offerors to complete all the relevant sections of the proposal, to sign it and submit it in a timely manner.

(2) Two hard copies hand delivered to the guard booth at 877 Pretorius Street, Arcadia before 4pm on Tuesday 11 March 2014.

QUESTIONS

1. Would a potential bidder be able to obtain a copy of the current Contract's Pricing Schedule?
Answer: This information is being provided herewith. Multiple awards were made under the previous contract that has since expired. See attached documents for line item pricing during fourth option year (i.e., the fifth year of the five-year contract):
 - Document 1 is from the contract with one vendor. (Pages 24 through 28 of contract attached).
 - Document 2 is from the contract with the second vendor. (Pages 24 through 28 of contract attached).
2. Which currency would the American Embassy prefer the participants to offer in response to the solicitation, i.e. USD or ZAR? **Answer:** The expectation is that South African vendors would quote in local currency.
3. Which currency exchange rate would the American Embassy require all participants to use in response to the solicitation? **Answer:** The Embassy does not require any currency exchange rate as a part of this solicitation. Also see FAR 52.225-17 in the solicitation.
4. We would like to understand the payment terms of the solicitation. **Answer:** Legally payments have to be within 30 days from the receipt of a proper tax invoice compliant with the requirements identified in the solicitation and the associated task order or within 30 days after receipt and acceptance of the service, whichever is later. Some contractors have in the past allowed a 60 day payment processing timeframe. The vendor can submit all invoices electronically to the Designated Billing Office through the email address SAInvoice@state.gov.
5. We would like to understand in which format the American Embassy would require potential bidders' response to the solicitation. **Answer:** Two hard copies shall suffice.
6. On 3.1.2 Outbound Surface Shipments and 3.1.3 Outbound, is there a minimum weight associated with these shipments? **Answer:** There is no minimum weight specified on these shipments.

7. With reference to the above quotation request, can you please confirm the outside dimensions of standard liftvans (item 21 page 59)? The stated dimensions 238cmx222cmx221cm provide for an unusually large liftvan. **Answer:** The dimensions are to be Length 220 cm x Height 220 cm x Width 114 cm or 120 cm. This is reflected in solicitation Amendment 1.
8. On the issue of liability insurance, what is the currency? **Answer:** Liability insurance is specified in Section I, Paragraph 10 and the currency is South African Rands (ZAR).
9. For domestic moves, will the move be in accord with international packing/shipping practices or using practices for local moves (e.g. using blankets and such)? **Answer:** The practices would be the same as for international packing except for the use of lift vans. Furthermore, depending on the distances involved and the nature of goods transported, blankets may be used. Details specified in the solicitation Attachments 1 and 2.
10. Are potential bidders required to quote on the ocean or air-freight charges as part of this solicitation? **Answer:** No, quotations are only for local packing/unpacking, delivery, transport and other services as specified in the solicitation.
11. Since potential offerors are not, as part of this solicitation, being asked to quote on air freight or ocean freight, will the freight need to be managed by ourselves or with other parties? **Answer:** Air or ocean freight is separate from the other services and can be managed by the vendor if they have the facilities or by other parties.
12. What is the minimum and maximum number of awardees for this contract? **Answer:** The minimum number is one. Maximum is subject to the findings during the procurement process as to the capabilities of potential offerors and the Embassy's needs.
13. On Page 16, section 3.2.6 in (b) and (c) shows expected quantities as 150,000 lbs respectively. Should that be 100,000 lbs and 50,000 lbs respectively? **Answer:** The quantities are as intended and as estimated by the Embassy.
14. If the Embassy already has a contract, will it need to offer new quotations? **Answer:** The rates identified in the contract will be unit rates for specific services. However, with each particular move, as the combination of services and quantities required will be different, the estimated required for each particular task order will be based on the applicable services and the associated unit prices.

CLOSURE

Mr. Srivastava reiterated the need for complete packages that are timely submitted. The meeting was closed at 10:55 with no more matters to be discussed.

Memorandum

Attendees – pre-proposal conference – Feb 12, 2014

The following attendees did not complete the sign in sheet but confirmed via email that they were present

Crown

Ian Malcolm Pettey
Sharmilee Francis
Shirleen Paroz
Cindy-Lee Smith

Courierit

Alex Binikos

A handwritten signature in black ink, appearing to read 'Alex Binikos', with a stylized, cursive script.

FOURTH OPTION YEAR PRICES (starting 48 months after the date of contract award and continuing for a period of 12 months)

- 3.5.1 **OUTBOUND UNACCOMPANIED BAGGAGE** – costs include the preparation of the shipment for airfreight, packing and delivery to the closest airport - Johannesburg International, Durban International or Cape Town International from the employee’s residence, as per instruction by COR. Costs are based on gross weight.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
Cost per lb. Gross weight	Per lb	3.34	50,000 lbs	167,000.00
Minimum of 250 lbs applies				

- 3.5.2 **OUTBOUND – SURFACE SHIPMENTS** – costs include export packing, crating, temporary storage and delivery of personal and household effects to the Contractor’s depot for final containerization, as well as the preparation of liftvans in accordance with Section C.14.5 and C.14.6, as per instruction by COR. Costs are based on net weight per pound (lb) and excludes the weight of liftvans.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost per lb net weight utilizing government owned liftvans	Per lb	2.47	400,000 lbs In Total	98,800.00
b) Cost per lb net weight utilizing contractor constructed liftvans	Per lb	3.6	100,000 lbs	360,000.00
c) Cost of providing galvanized tops for standard size liftvans. To be provided only upon receipt of a written instruction from the COR	Per Liftvan	610.00	4 Liftvans	2,440.00
d) Cost of road haulage of container from Contractor’s Gauteng Depot to port of Durban	See Below		See Below	
Per 20ft container	Per 20ft container	5,080.00	30	152,400.00
Per 40 ft container	Per 40ft container	8,260.00	10	82,600.00
e) Cost of road haulage of containers from Contractor’s Durban Depot to Durban port				
Per 20ft container		1,115.00	3	3,345.00
Per 40ft container		1,820.00	6	10,920.00
f) Cost of road haulage of containers from Contractor’s Cape Town Depot to Cape Town port	See Below		See Below	
Per 20ft container	Per 20ft container	1,115.00	4	4,460.00
Per 40ft container	Per 40ft container	1,820.00	5	9,100.00

- 3.5.3 Outbound – Cost for delivery to closest airport to the employee’s residence of packed household effects shipments when shipped by air vice surface due to a cost saving to the US Government, including Military Shipments, as per instruction by COR.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Midrand depot to Johannesburg international Airport	Per lb	0	25,000 lbs	0
b) Cape Town depot to Cape Town International Airport	Per lb	0	14,000 lbs	0
c) Durban depot to Durban International Airport	Per lb	0	4,000	0

- 1) Domestic/Local Moves within the Pretoria area, cost of packing household effects including transportation from one location to another and unpacking, as per instruction by COR.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost of packing transportation and unpacking	Per cubic foot	7.00	4,000 cuft	28,000.00

- 2) Long distant moves of household effects including the packing, transportation and unpacking, as per instruction by COR.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
Long distant moves of household effects to and from the following destinations.	See Below		See Below	
i) Pretoria to Cape Town.	Per lb	1.71	7,200 lbs	12,312.00
ii) Pretoria to Durban	Per lb	1.50	7,200 lbs	10,800.00
iii) Pretoria to Johannesburg	Per lb	0.96	7,200 lbs	6,912.00
iv) Temporary storage 1 to 30 days	Per lb	0	7,200 lbs	0

- 3) Over border moves of household effects including the packing into liftvans, unpacking, transportation and customs clearance, as per instruction by COR

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
i) Pretoria to Gaborone Botswana	Per lb	3.25	7,200 lbs	23,400.00
ii) Pretoria to Lusaka Zambia	Per lb	8.30	7,200 lbs	59,760.00
iii) Pretoria to Windhoek, Namibia	Per lb	6.00	7,200 lbs	43,200.00
iv) Pretoria to Lilongwe, Malawi	Per lb	10.15	7,200 lbs	73,080.00
v) Pretoria to Harare, Zimbabwe	Per lb	8.20	7,200 lbs	59,040.00
vi) Temporary storage 1 to 30 days	Per lb	0	7,200 lbs	0

- 4) Over border move of motor vehicles including the loading into pantehnicon/container, transportation, delivery to residence, destuffing container including customs clearance, as per instruction by COR.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
i) Pretoria to Gaborone Botswana	Per Vehicle	8835.00	2	17,670.00
ii) Pretoria to Lusaka Zambia	Per Vehicle	0	-	0
iii) Pretoria to Windhoek, Namibia	Per Vehicle	0	-	0
iv) Pretoria to Lilongwe, Malawi	Per Vehicle	22,440.00	2	44,880.00
v) Pretoria to Harare, Zimbabwe	Per Vehicle	12,920.00	2	25,840.00
vi) Temporary storage 1 to 30 days	Per Vehicle	0	1	0

3.5.4 Fumigation services for all outbound consignments.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Fumigation of wooden liftvans	Per Liftvan	100.00	500	50,000.00
b) Fumigation of airfreight containers CO9, CO7 and triwall	Per Airfreight Container	100.00	200	20,000.00
c) Fumigation of steel containers 20 ft and 40 ft	Per Container	100.00	100	10,000.00
d) Fumigation of motor vehicles	Per Vehicle	100.00	30	3,000.00

3.5.5 Outbound – Privately Owned Motor Vehicles. Cost includes receiving inspection reports, pre-shipment service, preparation and containerization of vehicles for shipment, as per instruction by COR.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost includes receiving inspection reports, pre-shipment service, preparation and containerization of vehicle for shipment	Per Vehicle	880.00	30	26,400.00
b) Cost of road haulage of containers from Gauteng, Cape Town and Durban Contractor depots to the respective ports, as per prices in Section B.3.1.2 (d,e,f) for delivery of containers.	Per Container	4,215.00	2	8,430.00

3.5.6 INBOUND SHIPMENTS – Cost for temporary storage, delivery, unpacking, removal of debris for personal and household effects and official US Government supplies and equipment received via surface facilities, and for storage of US Government owned liftvans. Cost is per pound (lb) net weight - for supplies and government equipment the cost is per lb gross weight excluding the weight of the steel shipping container, as per instruction by COR. Minimum of 500 lbs. per shipment applies

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost per lb including unpacking and removal of debris and including storage of US Government owned liftvans.	Per lb	0.83	100,000 lbs	83,000.00
b) Cost per lb including unpacking and removal of debris and excluding storage of US Government owned liftvans.	Per lb	0.83	120,000 lbs	99,600.00
c) Cost per lb excluding unpacking and removal of debris and including storage of US Government owned liftvans.	Per lb	0.78	100,000 lbs	78,000.00
d) Cost per lb excluding unpacking and removal of debris and excluding storage of US Government owned liftvans.	Per lb	0.78	100,000 lbs	78,000.00
e) Cost to turn-in of empty containers to closest depot	See Below		See Below	
Per 20ft container	Per 20ft container	205.00	24	4,920.00
Per 40ft container	Per 40ft container	405.00	60	24,300.00
f) Cost for the turn in of empty container bound for Gauteng to a depot in Durban if required by the steamship operator.	See Below		See Below	
Per 20ft container	Per 20ft container	2,040.00	2	4,080.00
Per 40ft container	Per 40ft container	3,875.00	3	11,625.00

3.5.7 Cost to deliver containers on the ground to a US Government facility including the utilization of a crane.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
Cost includes the collection of the container by crane from contractors local depot to a Government facility located in Pretoria, Johannesburg, Durban and Cape Town	See Below		See Below	
Per 20ft container	Per 20ft container	6,800.00	2	13,600.00
Per 40ft container	Per 40ft container	6,800.00	1	6,800.00

- 3.5.8. Privately owned motor vehicles (POV's): Cost for receiving vehicles in containers, preparing condition reports and undertaking pre-delivery services in accordance with Section C.26.4., as per instruction by COR.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost per vehicle ex container including pre-delivery service	Per Vehicle	880.00	10	8,800.00

- 3.5.9 Re-weighing – For undertaking re-weighing of inbound consignments to determine the net weight for billing purposes or upon request by the COR for verification purposes.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost per consignment packed in liftvans	Per Consignment	0	15	0
b) Cost per lb for consignments received loose packed.	Per lb	0	7,200 lbs	0

- 3.5.10 Temporary storage – Storage costs per cubic foot based on a density factor of 7.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost per cubic foot – 1 to 30 days	Cuft	0	2,000 cuft	0
b) Cost per cubic foot – beyond 30 days.	Cuft	0	1,000 cuft	0
c) Cost for Temporary storage per vehicle – 1 to 30 days	Per Vehicle	0	4	0
d) Cost for Temporary storage per vehicle beyond 30 days	Per Vehicle	0	2	0

- 3.5.11 Parliamentary move – cost to provide packing and transport services in accordance with Section C.11.2 and C.11.3 between Pretoria and Cape Town. A density factor of 7 applies.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost for packing per carton	number	48.00	100	4,800.00
b) Cost for packing per wardrobe carton	number	67.00	20	1,340.00
c) Cost for packing and hire of steel Security trunk including lock and seals	number	405.00	5	2,025.00
d) Cost for transport per cubic foot	cuft	6.95	1,000 cuft	6,950.00
e) Cost for crating per cubic foot	cuft	19.00	100 cuft	1,900.00
f) Cost for temporary storage from 1 to 30 days	cuft	0	100 cuft	0
g) Cost for temporary storage beyond 30 days	cuft	0	500 cuft	0

Total for 4th Option Year:

NOTE: For Billing Purposes – Add VAT to prices quoted in the approp

The successful bidder will be expected to collect the empty liftvans for utilization for future exports.

Total Contract Value:

FOURTH OPTION YEAR PRICES (starting 48 months after the date of contract award and continuing for a period of 12 months)

3.5.1 **OUTBOUND UNACCOMPANIED BAGGAGE** – costs include the preparation of the shipment for airfreight, packing and delivery to the closest airport - Johannesburg International, Durban International or Cape Town International from the employee’s residence, as per instruction by COR. Costs are based on gross weight.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
Cost per lb. Gross weight	Per lb	3.82	50,000 lbs	191,000.00
Minimum of 250 lbs applies				

3.5.2 **OUTBOUND – SURFACE SHIPMENTS** – costs include export packing, crating, temporary storage and delivery of personal and household effects to the Contractor’s depot for final containerization, as well as the preparation of liftvans in accordance with Section C.14.5 and C.14.6, as per instruction by COR. Costs are based on net weight per pound (lb) and excludes the weight of liftvans.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost per lb net weight utilizing government owned liftvans	Per lb	2.98	400,000 lbs In Total	1,192,000.00
b) Cost per lb net weight utilizing contractor constructed liftvans	Per lb	4.36	100,000 lbs	436,000.00
c) Cost of providing galvanized tops for standard size liftvans. To be provided only upon receipt of a written instruction from the COR	Per Liftvan	491.00	4 Liftvans	1,964.00
d) Cost of road haulage of container from Contractor’s Gauteng Depot to port of Durban	See Below		See Below	
Per 20ft container	Per 20ft container	3,652.00	30	109,560.00
Per 40 ft container	Per 40ft container	7,305.00	10	73,050.00
e) Cost of road haulage of containers from Contractor’s Durban Depot to Durban port				
Per 20ft container		0	3	0
Per 40ft container		0	6	0
f) Cost of road haulage of containers from Contractor’s Cape Town Depot to Cape Town port	See Below		See Below	
Per 20ft container	Per 20ft container	0	4	0
Per 40ft container	Per 40ft container	0	5	0

3.5.3 Outbound – Cost for delivery to closest airport to the employee’s residence of packed household effects shipments when shipped by air vice surface due to a cost saving to the US Government, including Military Shipments, as per instruction by COR.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Midrand depot to Johannesburg international Airport	Per lb	0	25,000 lbs	0
b) Cape Town depot to Cape Town International Airport	Per lb	0	14,000 lbs	0
c) Durban depot to Durban International Airport	Per lb	0	4,000	0

1) Domestic/Local Moves within the Pretoria area, cost of packing household effects including transportation from one location to another and unpacking, as per instruction by COR.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost of packing transportation and unpacking	Per cubic foot	9.61	4,000 cuft	38,440.00

2) Long distant moves of household effects including the packing, transportation and unpacking, as per instruction by COR.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
Long distant moves of household effects to and from the following destinations.	See Below		See Below	
i) Pretoria to Cape Town.	Per lb	2.71	7,200 lbs	19,512.00
ii) Pretoria to Durban	Per lb	2.08	7,200 lbs	14,976.00
iii) Pretoria to Johannesburg	Per lb	1.47	7,200 lbs	10,584.00
iv) Temporary storage 1 to 30 days	Per lb	0	7,200 lbs	0

3) Over border moves of household effects including the packing into liftvans, unpacking, transportation and customs clearance, as per instruction by COR

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
i) Pretoria to Gaborone Botswana	Per lb	3.90	7,200 lbs	28,080.00
ii) Pretoria to Lusaka Zambia	Per lb	8.65	7,200 lbs	62,280.00
iii) Pretoria to Windhoek, Namibia	Per lb	5.36	7,200 lbs	38,592.00
iv) Pretoria to Lilongwe, Malawi	Per lb	9.81	7,200 lbs	70,632.00
v) Pretoria to Harare, Zimbabwe	Per lb	8.45	7,200 lbs	60,840.00
vi) Temporary storage 1 to 30 days	Per lb	0	7,200 lbs	0

- 4) Over border move of motor vehicles including the loading into pantechicon/container, transportation, delivery to residence, destuffing container including customs clearance, as per instruction by COR.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
i) Pretoria to Gaborone Botswana	Per Vehicle	10,536.00	2	21,072.00
ii) Pretoria to Lusaka Zambia	Per Vehicle	0	-	0
iii) Pretoria to Windhoek, Namibia	Per Vehicle	0	-	0
iv) Pretoria to Lilongwe, Malawi	Per Vehicle	29,353.00	2	58,706.00
v) Pretoria to Harare, Zimbabwe	Per Vehicle	30,341.00	2	60,682.00
vi) Temporary storage 1 to 30 days	Per Vehicle	0	1	0

3.5.4 Fumigation services for all outbound consignments.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Fumigation of wooden liftvans	Per Liftvan	140.00	500	70,000.00
b) Fumigation of airfreight containers CO9, CO7 and triwall	Per Airfreight Container	140.00	200	28,000.00
c) Fumigation of steel containers 20 ft and 40 ft	Per Container	140.00	100	14,000.00
d) Fumigation of motor vehicles	Per Vehicle	140.00	30	4,200.00

3.5.5 Outbound – Privately Owned Motor Vehicles. Cost includes receiving inspection reports, pre-shipment service, preparation and containerization of vehicles for shipment, as per instruction by COR.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost includes receiving inspection reports, pre-shipment service, preparation and containerization of vehicle for shipment	Per Vehicle	913.00	30	27,390.00
b) Cost of road haulage of containers from Gauteng, Cape Town and Durban Contractor depots to the respective ports, as per prices in Section B.3.1.2 (d,e,f) for delivery of containers.	Per Container	0	2	0

3.5.6 **INBOUND SHIPMENTS** – Cost for temporary storage, delivery, unpacking, removal of debris for personal and household effects and official US Government supplies and equipment received via surface facilities, and for storage of US Government owned liftvans. Cost is per pound (lb) net weight - for supplies and government equipment the cost is per lb gross weight excluding the weight of the steel shipping container, as per instruction by COR. Minimum of 500 lbs. per shipment applies

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost per lb including unpacking and removal of debris and including storage of US Government owned liftvans.	Per lb	0.83	100,000 lbs	83,000.00
b) Cost per lb including unpacking and removal of debris and excluding storage of US Government owned liftvans.	Per lb	0.83	120,000 lbs	99,600.00
c) Cost per lb excluding unpacking and removal of debris and including storage of US Government owned liftvans.	Per lb	0.69	100,000 lbs	69,000.00
d) Cost per lb excluding unpacking and removal of debris and excluding storage of US Government owned liftvans.	Per lb	0.69	100,000 lbs	69,000.00
e) Cost to turn-in of empty containers to closest depot	See Below		See Below	
Per 20ft container	Per 20ft container	1,053.00	24	25,272.00
Per 40ft container	Per 40ft container	1,755.00	60	105,300.00
f) Cost for the turn in of empty container bound for Gauteng to a depot in Durban if required by the steamship operator.	See Below		See Below	
Per 20ft container	Per 20ft container	3,652.00	2	7,304.00
Per 40ft container	Per 40ft container	7,305.00	3	21,915.00

3.5.7 Cost to deliver containers on the ground to a US Government facility including the utilization of a crane.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
Cost includes the collection of the container by crane from contractors local depot to a Government facility located in Pretoria, Johannesburg, Durban and Cape Town	See Below		See Below	
Per 20ft container	Per 20ft container	7,726.00	2	15,452.00
Per 40ft container	Per 40ft container	7,726.00	1	7,726.00

- 3.5.8. Privately owned motor vehicles (POV's): Cost for receiving vehicles in containers, preparing condition reports and undertaking pre-delivery services in accordance with Section C.26.4., as per instruction by COR.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost per vehicle ex container including pre-delivery service	Per Vehicle	1,110.00	10	1,1,00.00

- 3.5.9 Re-weighing – For undertaking re-weighing of inbound consignments to determine the net weight for billing purposes or upon request by the COR for verification purposes.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost per consignment packed in liftvans	Per Consignment	351.00	15	5,265.00
b) Cost per lb for consignments received loose packed.	Per lb	0.04	7,200 lbs	288

- 3.5.10 Temporary storage – Storage costs per cubic foot based on a density factor of 7.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost per cubic foot – 1 to 30 days	Cuft	0	2,000 cuft	0
b) Cost per cubic foot – beyond 30 days.	Cuft	1.68	1,000 cuft	1,680.00
c) Cost for Temporary storage per vehicle – 1 to 30 days	Per Vehicle	0	4	0
d) Cost for Temporary storage per vehicle beyond 30 days	Per Vehicle	351.00	2	702.00

- 3.5.11 Parliamentary move – cost to provide packing and transport services in accordance with Section C.11.2 and C.11.3 between Pretoria and Cape Town. A density factor of 7 applies.

	Unit of Measure	Rate per unit	*Estimated Quantity	Total Est. Amount
a) Cost for packing per carton	number	70.00	100	7,000.00
b) Cost for packing per wardrobe carton	number	140.00	20	2,800.00
c) Cost for packing and hire of steel Security trunk including lock and seals	number	562.00	5	2,810.00
d) Cost for transport per cubic foot	cuft	12.18	1,000 cuft	12,180.00
e) Cost for crating per cubic foot	cuft	36.00	100 cuft	3,600.00
f) Cost for temporary storage from 1 to 30 days	cuft	0	100 cuft	0
g) Cost for temporary storage beyond 30 days	cuft	1.68	500 cuft	840.00

Total for 4th Option Year:

NOTE: For Billing Purposes – Add VAT to prices quoted in the appropriate column.

The successful bidder will be expected to collect the empty liftvans from the site and ensure their proper utilization for future exports.

Total Contract Value: