

**JUSTIFICATION AND APPROVAL FOR OTHER THAN FULL AND OPEN
COMPETITION (OVERSEAS CONTRACTING ACTIVITIES)**

1. The U.S. Commercial services located at the U.S. Embassy in Singapore intends to reconfigure their office and replace their office modular furniture which is about 19 years old. The new offices will consist of 7 new workstations in the open space, 6 new desk systems in the small offices and 3 new large desk systems.
2. All furniture systems will be Knoll which is the system that was selected by OBO when the Embassy was built and furnished in 1996. In order to standardize the furniture, the new furniture will also be Knoll. The Knoll components will be purchased under OBO's OOF program at A/LM's contracted prices.
3. The Knoll modular component will be shipped in to post and will need to be sorted out, checked to ensure that all parts ordered have arrived and thereafter assembled in accordance with the configuration/design that is laid out in the drawings. Only Dream Interior will be able to perform this work because they are the Knoll-appointed sole agent in Singapore and South East Asia. Only Dream has the software, tools and expertise/knowledge to figure out what, which, how and where the various components fit together. Dream will be appointed to sort out the various components and then organize the "jig-saw puzzle" of parts so that they can be assembled in the correct rooms and in the correct configuration that they were designed for. Knoll's warranty is only valid if the installer is their authorized agent.
4. An identification of the statutory authority permitting other than full and open competition.

The statutory negotiation authority for the "sole source" procurement is 41 U.S.C. 253(c)(1) - Only one responsible source, implemented by the Federal Acquisition Regulation (FAR) at Subpart 6.302-1.

5. A determination by the Contracting Officer that the anticipated cost to the Government will be fair and reasonable.

Dream's prices are fair and reasonable. They have not increased their prices for several years, although the price of labor has increased substantially.

Price for dismantling cubicle: S\$200 per unit

Price for assembling cubicle: S\$250 per unit

Total price is S\$7,700. The Dream team consists of 3 men.

Under GSA Contract GS-28F-8029H, the price for installation per worker is

US\$51.50 per hour (Non Union) (inclusive IFF)

US\$106.25 per hour (Union) (inclusive IFF)

The estimated number of days to complete this work is 5 full 8 hour work days. If we should use GSA's rate, the price will be

US\$6,180 for 3 men (Non Union) (inclusive IFF) = S\$8,652

US\$12,750 for 3 men (Union) (inclusive IFF) = S\$17,850

6. A description of the market survey conducted and the results or a statement of the reasons a market survey was not conducted.

For reasons above (ie Dream Interiors is the one and only appointed Knoll dealer in SEA), a market survey was not conducted.

7. Any other facts supporting the use of other than full and open competition.

NIL

8. A listing of sources, if any that expressed, in writing, an interest in the acquisition.

NIL

9. A statement of the actions, if any, the agency may take to remove or overcome any barriers to competition before any subsequent acquisition for the supplies or services required.

NIL

CERTIFICATIONS

I certify that this justification is accurate and contains complete data necessary to support the recommendation for other than full and open competition.

September 17, 2015
Date

Evelyn Ilan
Name
Title S/650

Requirements Office

I certify that this submission is accurate, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.

September 14, 2015
Date

Eric J. Harman
Contracting Officer