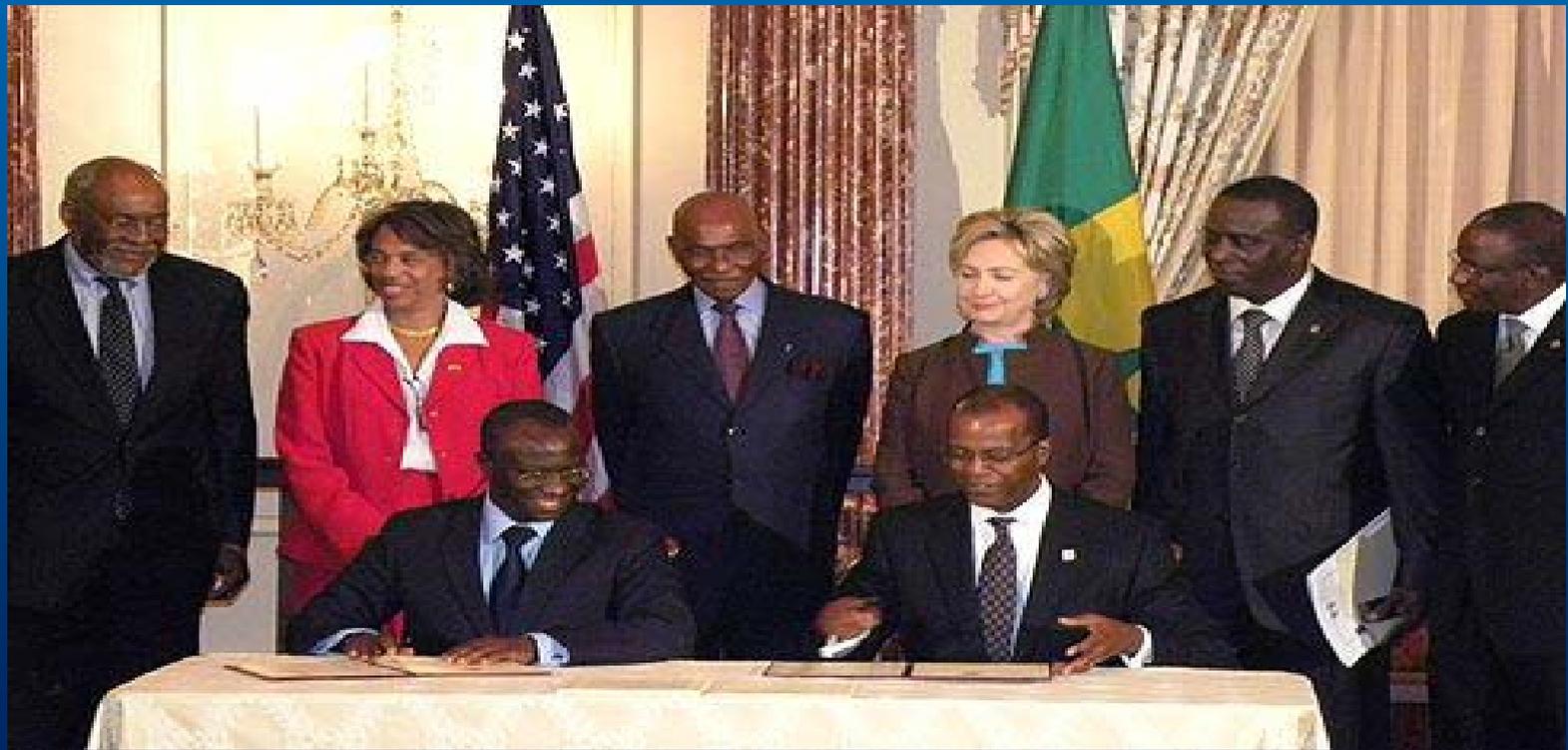


# Doing Business in connection with the Millennium Challenge Corporation's Compact with Senegal



# Outline:

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**1. Background on MCC**

**2. The Senegal Compact**

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# Background on MCC

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- **Competitive selection of partner countries: policies matter**
- **Country Ownership**
  - **Countries determine their own priorities and develop their own proposals**
  - **Countries establish MCA entities that lead implementation of compacts**
  - **MCA entities, through independent procurement agents using MCC Program Procurement Guidelines, launch all compact related procurements and sign and administer all compact related contracts**
  - **MCC does not implement compact projects, MCA entities do.**
- **Focus on sustainability and results**

# Compact Eligibility: Using the Indicators to select Partner Countries

## Good Governance:

1. Civil Liberties (Freedom House)
2. Political Rights (Freedom House)
3. Voice and Accountability (WBI)
4. Government Effectiveness (WBI)
5. Rule of Law (WBI)
6. Control of Corruption (WBI)

## Investing in People:

7. Public Expenditure on Health (WHO)
8. Immunization Rates (WHO)
9. Public Expenditure on Primary Education (UNESCO/National Sources)
10. Girls' Primary Education Completion (UNESCO)
11. Natural Resource Management (CIESIN/Yale)

## Economic Freedom:

12. Business Start Up (IFC)
13. Inflation (IMF, WEO)
14. Fiscal Policy (National Sources/IMF, WEO)
15. Trade Policy (Heritage Foundation)
16. Regulatory Quality Rating (WBI)
17. Land Rights and Access (IFAD, IFC)

### **Data Sources:**

**CIESIN:** Center for International Earth Science

**UNESCO:** United Nations Educational, Information Network, Scientific, and Cultural Organization

**IFAD:** International Fund for Agricultural Development

**WBI:** World Bank Institute

**IMF:** International Monetary Fund

**WB/IFC:** World Bank/Int'l Finance Corp

**WEO:** World Economic Outlook

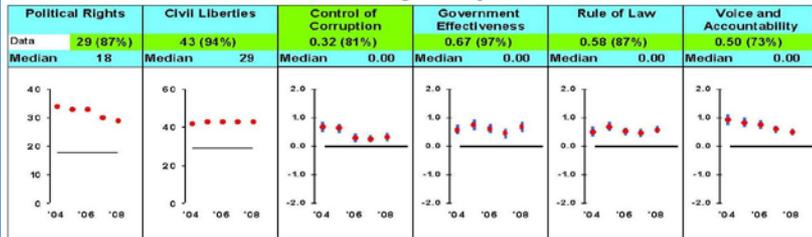
**WHO:** World Health Organization

# MCC Scorecard Examples

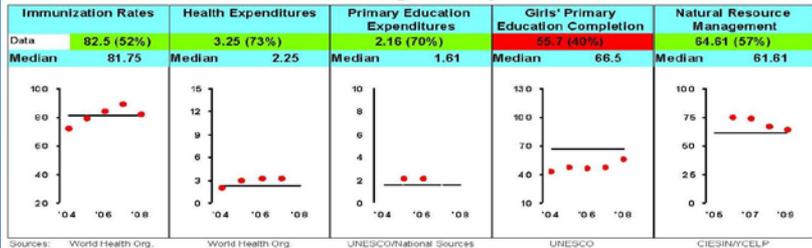
## Senegal FY10

Population 12,211,180  
GNI/Cap: \$970 LIC

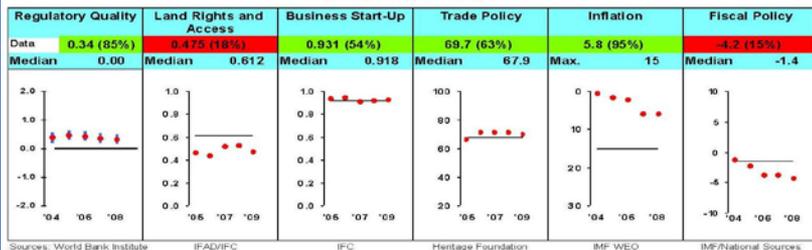
### Ruling Justly



### Investing In People



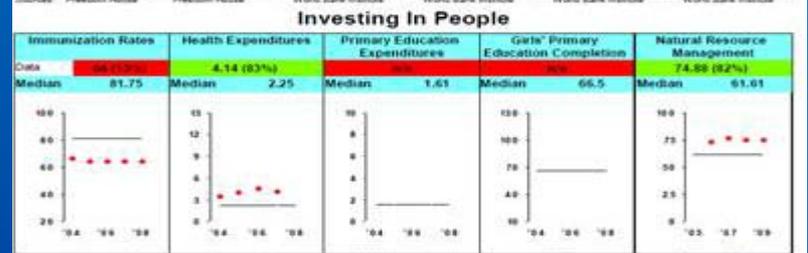
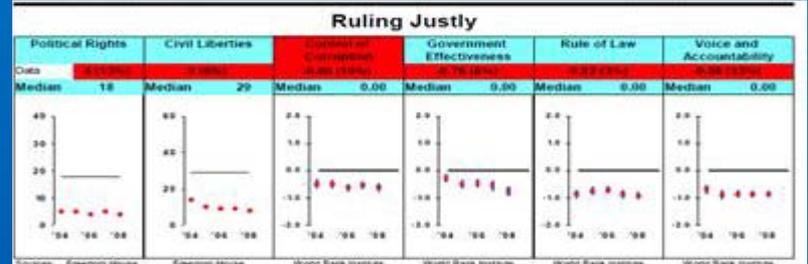
### Economic Freedom



How to Read this Scorecard: Each MCC Candidate Country receives an annual scorecard assessing its performance in 3 policy categories: Ruling Justly, Investing in People, and Economic Freedom. Under the name of each indicator is the country's score and percentile ranking in its income peer group (0% is worst; 50% is the median; 100% is best). Under each country's percentile ranking is the peer group median. Country performance is evaluated relative to the peer group median. Scores above the median, represented with green, meet the performance standard. Scores at or below the median, represented with red, do not meet the performance standard. The black line that runs along the horizontal axis represents the peer group median. Each World Bank Institute indicator is accompanied by a margin of error, which is represented by the vertical blue bar.

For more information regarding the Millennium Challenge Account Selection Process and these indicators, please consult MCC's website: [www.mcc.gov](http://www.mcc.gov)

## Example: An Ineligible Country



How to Read this Scorecard: Each MCC Candidate Country receives an annual scorecard assessing its performance in 3 policy categories: Ruling Justly, Investing in People, and Economic Freedom. Under the name of each indicator is the country's score and percentile ranking in its income peer group (0% is worst; 50% is the median; 100% is best). Under each country's percentile ranking is the peer group median. Country performance is evaluated relative to the peer group median. Scores above the median, represented with green, meet the performance standard. Scores at or below the median, represented with red, do not meet the performance standard. The black line that runs along the horizontal axis represents the peer group median. Each World Bank Institute indicator is accompanied by a margin of error, which is represented by the vertical blue bar.

For more information regarding the Millennium Challenge Account Selection Process and these indicators, please consult MCC's website: [www.mcc.gov](http://www.mcc.gov)

# Two Types of MCC Grants – commitments totaling around US\$8 Billion (as of February 2011)

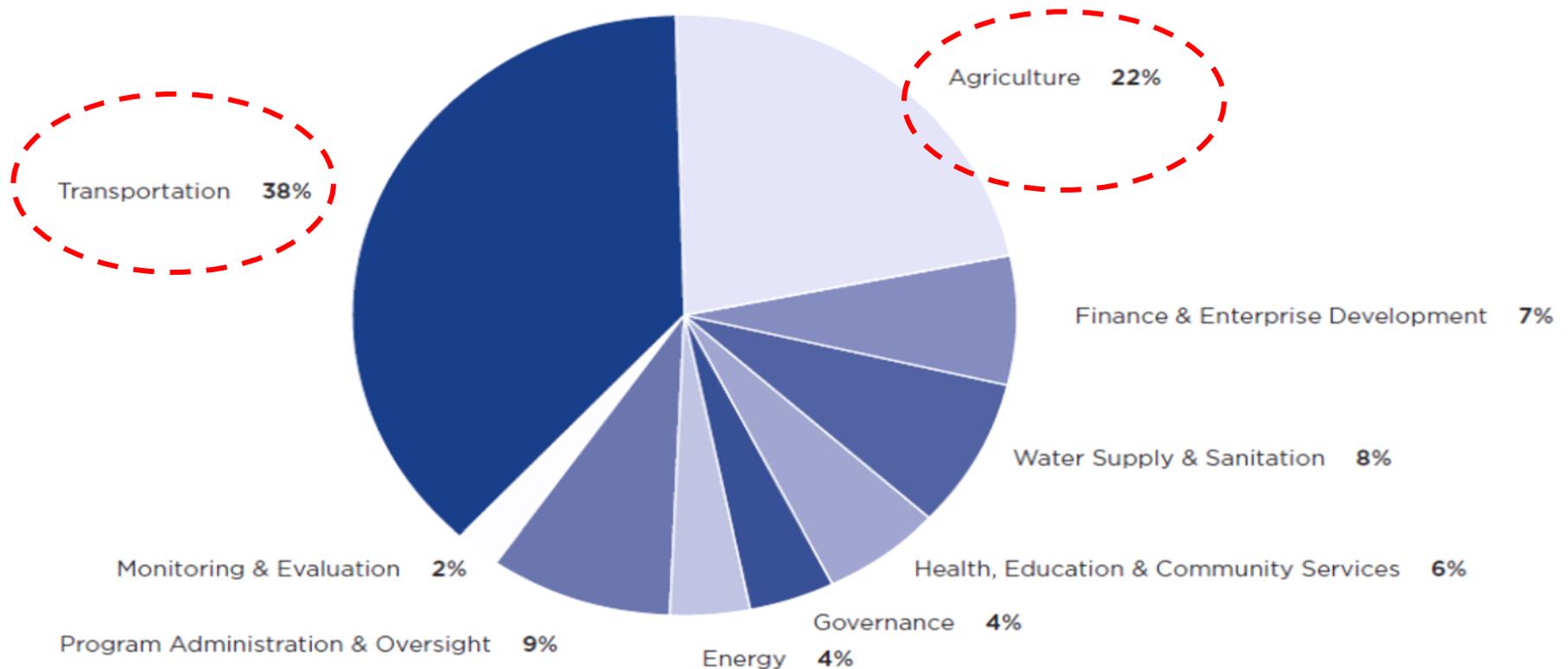
## Compact Programs (>US\$ 7.5 billion)

- 5-year grants
- Large-scale and complex
- Partner countries must pass MCC eligibility criteria and maintain eligibility
- More than 20 countries signed in Latin America, Africa, Europe, Asia, and the Pacific
- More than \$7.5 billion awarded via Compacts

## Threshold Programs (US\$ 495 million)

- 2-year grants
- Smaller in scale & objectives
- Awarded to countries not quite Compact-eligible but committed to improving policy performance
- More than 20 countries signed in Latin America, Africa, Europe, the Middle East, and Asia
- \$470 million awarded as Threshold grants

# MCC Investment by Sector (Feb. 2011):



# Doing Business with MCC & MCAs

<http://www.mcc.gov/pages/business>



- **Compact procurements**
- Administered by MCA Entities.
- Contract opportunities (all untied):
  1. <http://www.mcc.gov/>
  2. <http://mcc.dgMarket.com/>
  3. <http://www.devbusiness.com/>

dgMarket®

 United Nations  
Development Business



- **Threshold procurements**
- Administered by USAID.
- Most tied to US companies.
- Opportunities published to <http://www.FedBizOpps.gov/>

FedBizOpps



MILLENNIUM  
CHALLENGE CORPORATION  
UNITED STATES OF AMERICA

- **MCC corporate procurements**
- Administered by MCC.
- Some tied to US companies.
- Opportunities published to <http://www.FedBizOpps.gov/>

FedBizOpps

# Procurement Opportunities

Recipient countries are required to post procurement notices at official websites:

- [United Nations Development Business](#)
- [dGMarket](#)

Each procurement notice includes a point of contact for any questions.

MCC makes payments via The Common Payment System directly to vendors contracted with partner-country MCA entities to implement activities under the MCC-funded compacts.

Real-time open and planned contract opportunities, available for free at <http://www.mcc.gov/pages/interceptor/exit/http://mcc.dGMarket.com> (also available for a fee at <http://www.mcc.gov/pages/interceptor/exit/http://www.devbusiness.com> ).

## PLANNED PROCUREMENTS

Updated quarterly through September 2010.

## CONTRACT AWARDS

Updated quarterly through September 2010.

<a href="#">Construction-related services</a>	Tue, 23 Nov 2010 10:54:51 EST	Buyer: <a href="#">MCA-Benin</a>
<a href="#">NATIONAL IDENTITY CARD PROGRAM MANAGED SERVICES &amp; SOLUTIONS PROVIDER (MSSP)</a>	Tue, 23 Nov 2010 09:39:22 EST	Buyer: <a href="#">MCA-Lesotho</a>
<a href="#">Award of Contract for Audit Services</a>	Tue, 23 Nov 2010 02:32:14 EST	Buyer: <a href="#">MCA-Tanzania</a>
<a href="#">A consultancy for Alternative Dispute Resolution in Savelugu-Nanton Pilot Registration District</a>	Mon, 22 Nov 2010 07:49:35 EST	Buyer: <a href="#">Millennium Development Authority (MIDA)</a>
<a href="#">A Consultancy for Inventory And Survey Works At Savelugu-Nanton Pilot Registration District</a>	Mon, 22 Nov 2010 08:46:46 EST	Buyer: <a href="#">Millennium Development Authority (MIDA)</a>
<a href="#">Training services</a>	Mon, 22 Nov 2010 17:14:58 EST	Buyer: <a href="#">MCA-Mali</a>
<a href="#">Contract Award Nr 20</a>	Mon, 22 Nov 2010 08:33:34 EST	Buyer: <a href="#">Millennium Challenge Account-Mozambique</a>
<a href="#">A Consultancy For Community Sensitisation And Gender Activity At Savelugu-Nanton Pilot Registration District</a>	Mon, 22 Nov 2010 09:00:50 EST	Buyer: <a href="#">Millennium Development Authority (MIDA)</a>
<a href="#">Information systems</a>	Thu, 18 Nov 2010 11:40:18 EST	Buyer: <a href="#">MCA-Benin</a>

# Outline:

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## 1. Background on MCC

## 2. The Senegal Compact

# The Senegal Compact

- Senegal was first declared compact eligible in December 2004.
- MCC's Compact with Senegal was signed September 16, 2009. The Senegal Compact entered into force on September 23, 2010.
- The Compact will be implemented by the GoS (MCA-Senegal) through September 2015 with MCC Resident Country Mission (RCM) oversight and support.



# Compact Program

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USD \$540 million for critical infrastructure investments in regions exhibiting great economic promise (Casamance, St Louis).

- » Roads Rehabilitation: \$324m
- » Irrigation and Water Resources Management: \$170m
- » Program Admin./Monitoring and Evaluation: \$ 46 m
- » Beneficiaries: >1.1 million people over five years;  
>138,600 households or 1.66 million people over 20 years.

# Roads Rehabilitation Project : US\$324 million

- **National Road No2: 120km + NDIOUM Bridge**
  - RN2 links Senegal with Mali and Mauritania, and is also located in MCC's irrigation zones.
- **National Road No6: 256km + KOLDA Bridge**
  - RN6 primary road connecting southern Senegal to northern Senegal without traversing the Gambia



# Irrigation and Water Resources Management Project: US\$170 million

## 1. Irrigation and Drainage Construction Activities.

- ◆ Will unlock 36,000 hectares of irrigated land in Delta and 440 hectares in Podor.

## 2. Land Tenure Security Activity.

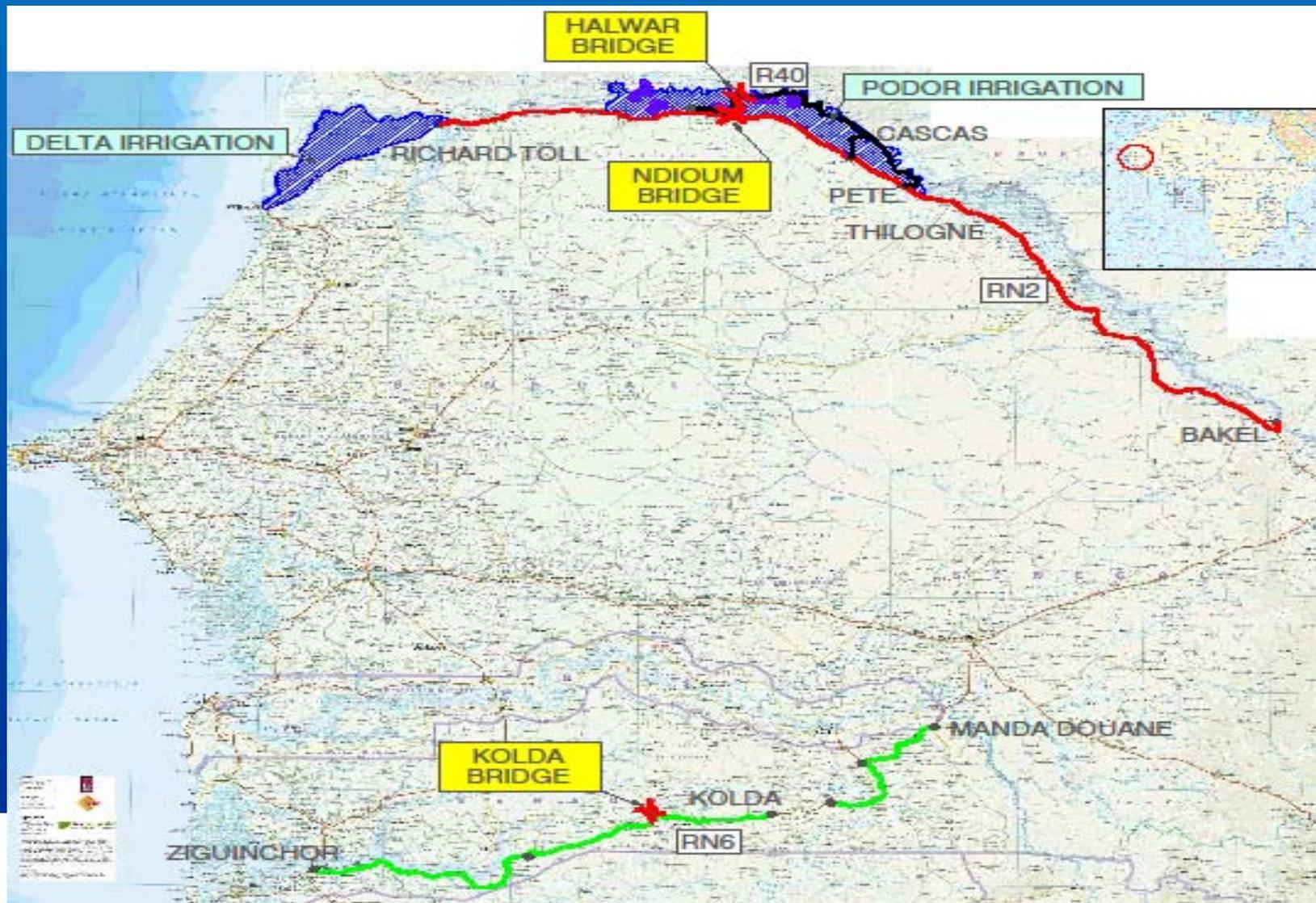
- ◆ Will ensure equitable and secure access to land & minimize elite capture in project zones.

## 3. Social Safeguard Measures (SSM) Activity.

- ◆ May invest in daycare, live stock centers and warehouses.



# Map of MCC Investments in Senegal



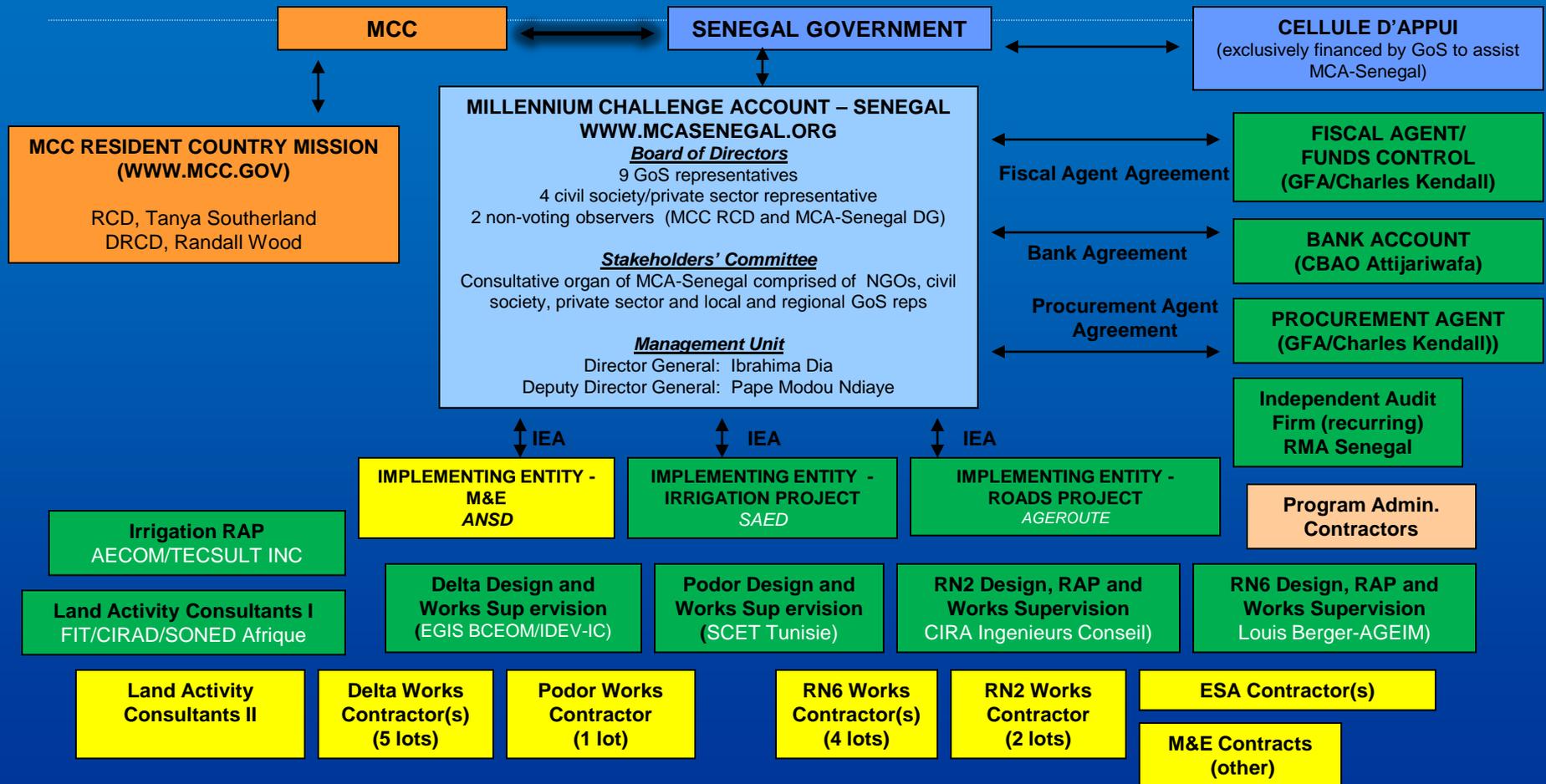
# Progress to Date (as of July 2011)

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- **MCC's Resident Country Mission and MCA-Senegal, the accountable entity, are fully staffed.**
- **MCA's Procurement Agent, Fiscal Agent, and Bank mobilized in late 2009/early 2010.**
- **Supervisory Engineers for both projects and land tenure consultants mobilized in mid to late 2010.**
- **Resettlement Action Plans analysis began in January 2011.**
- **Works on both projects are expected to begin winter 2011.**

# MCC: SENEGAL COMPACT IMPLEMENTATION FRAMEWORK

## CONSTRUCTION WORKS PLANNED TO START WINTER 2011



**Legend:** Green: signed agreements/contracts as of July 2011

Yellow: not yet signed

**Note:** All contracts signed and administered by MCA-Senegal

# Senegal: Post-Compact Private Sector Opportunities

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- **Agriculture value chains** in compact project zones: rice, vegetables, tropical fruits and nuts
- **Agribusiness** Opportunities: agriculture equipment, inputs, commercial farming, agro-processors, distributors and wholesalers, and marketers.
- **Fisheries/Livestock/Dairy Farming Business** Opportunities resulting from improved transport networks
- **Tourism and services** opportunities (improved transport networks)
- **Business Opportunity Memoranda** under development

# Further Information on MCC and MCA?

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## MCC Contacts:

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[www.mcc.gov](http://www.mcc.gov)

## MCA Senegal Contacts:

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