

To: Offerors  
From: Faybein Moy, Contracting Officer  
Date: April 01, 2016



Subject: **Answers to the Questions asked by offerors for "Fuel Supply for U.S. Mission, Pakistan" (SPK33015Q5795) during and after pre-proposal conference /site visit on March 11, 2016.**

1. Q) HOBC and HSD - What is the estimated volume of deliveries?

Ans) This is only specified estimated volume of deliveries and is not exact purchased by this contract. The estimated volume of deliver is an average of 10,000 liters HOBC and 10,000 liters HSD each per week.

2. Q) How delivery will be made? Either Embassy Lorries would pick the HOBC/HSD from contractor's place or the contractor will deliver fuel at Embassy/ Consulates or any place identified by the US Government?

Ans) See Section I- Delivery in this solicitation, " The contractor will deliver fuel at the U.S. Embassy, The Contractor shall promptly deliver the oil by tanker truck on the date and time that are specified on delivery orders issued under the contract. Any contractor personnel involved with the delivery of the oil shall comply with Embassy regulations for receiving supplies. In addition to this, The Embassy will also send it's small/large tankers to collect fuel from contractor's facility whenever needed.

3. Q) What will be the lead-time to deliver fuel after placing the order?

Ans) See Section I- Delivery in this solicitation, "The Contractor shall promptly deliver the oil by tanker truck on the date and time that are specified on delivery orders issued under the contract".

4. Q) Does the supplier need to be registered in Pakistan prior to submission of proposal?

Ans) It is not required to have offerors registered in Pakistan but a valid document that allows to do business in the country. Instead the firm must have DUNS number in order to submit their bid/proposal. The offeror must be registered with System for Award Management (SAM) regardless the origin. Please read the clause 652.242-73 "Authorization and Performance" in section II "Contract Clauses" of the solicitation.

5. Q) What is US. Government payment procedure/Mod of payment? Will the payment be made in local currency or in USD?

Ans) Payment will be made through electronic funds transfer (EFT) within 30 days upon satisfactory completion of work/services/delivery of acceptable items and submission of

legitimate invoice to FMO. We intend to pay in local currency. However, US and other foreign firms may be paid in US dollars.

6. Q) Please provide the exact specification for Fuel, high speed diesel (HSD) and high octane blending component (HOBC)

Ans) See the attachment # 1 for specifications in the solicitation.

7. Q) **How USG expect from offerors to construct and quote their price for base plus four option years when the price and GST are regulated and adjusted by the local Government on monthly basis? On the other hand solicitation section 1 "The Schedule" Scope of Work states "This price is not to exceed any official rate, as set by laws enacted by the Government of Pakistan" while the offeror have no idea what will be the price even in the next month, then how can we assess the price for five years.:**

Ans) Under Section I, price listed shall include all labor, materials, insurance (see FAR 52.228-4 and 52.228-5), overhead, profit, and transportation necessary to supply and deliver the high speed diesel (HSD) and high octane blending component (HOBC) to the U.S. Mission, Pakistan. It's up to the vendor to present pricing base off historical information to include listed price; under Section I. states the (a) The unit price per Liter of high speed diesel (HSD) and high octane blending component (HOBC) may be adjusted based on increases or decreases in the official price mandated by the Government of Pakistan.

8. Q) What are the maximum and minimum credit limits?

Ans) There is no minimum and maximum credit limit. It is for the offerors to offer credit limit to the US Government how much credit they can offer..

9. Q) Any performance bonds will be required from the contractor for this contract?

Ans) No performance bonds are required.

10. Q) When will be contractor required to intimate USG about the change in prices?

Ans) Per Section I Price Adjustment, (b) One week prior to the effective date of price change or soon after Government of Pakistan release the price change notification.

11. Q) What is the storage capacity of underground tanks?

Ans) Approx. 10,000 gallons for HSD and approx. 12,000 gallons for HOBC.