

# U.S – Oman Trade Bulletin

Q2: Apr, May & June, 2015 - Highlights of this Quarter Edition



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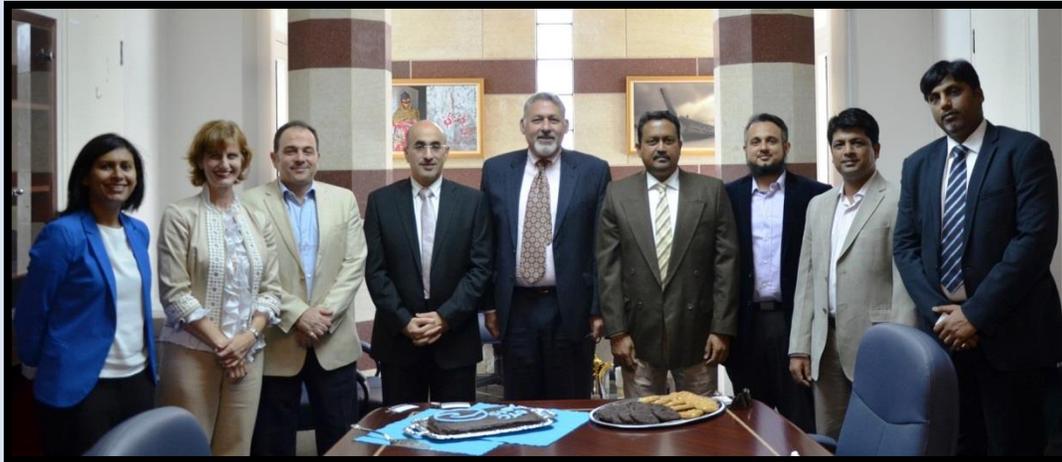
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## Omani Trade Delegation to OTC 2015

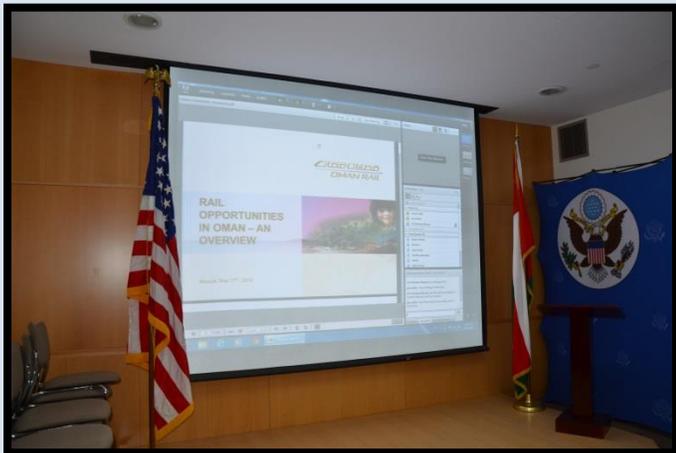
On April 29, Deputy Chief of Mission Paul R. Malik hosted a sendoff celebration at the U.S Embassy in Muscat for Omani business people participating in the International Buyer Program (IBP) at the Offshore Technology Conference (OTC) in Houston, Texas May 4-7. OTC is the largest oil and gas industry trade show in the world, and featured both onshore and offshore equipment, services, and expert speakers.



*Group photo of DCM Paul R. Malik, Ann Mason Commercial Officer, Raji Daniel Commercial Assistant along with the OTC delegates*

## Logistics Direct Line – Webinar

On May 13, representatives from Oman Rail joined the U.S. Embassy Deputy Chief of Mission on a two hour-long chat with private-sector and Government participants who connected to the webinar in the United States. The presentation was also uploaded on the Oman U.S. Embassy website.



*Paul Malik, Chargé d'Affaires- U.S. Embassy Muscat and John Lesniewski, Michael Darby and Hamdi Al-Marguby from Oman Rail*

## FTA Awareness Seminar Series - Sohar

On May 20, the Oman Chamber of Commerce and Industry and the Ministry of Commerce and Industry in partnership with the Embassy of the United States of America organized the Sohar phase of the “The U.S.-Oman FTA Awareness Seminar” series. Presentations were shared by the U.S Embassy on the FTA Basics and Tools, InvestEasy on Business Registration process in Oman and by the Directorate General of Customs on Customs Measures on the U.S. Products in Oman



*Paul Malik, Chargé d'Affaires- U.S. Embassy Muscat and Ann Mason Commercial Officer at the U.S.-Oman Free Trade Agreement (FTA) Awareness Seminar*

## Middle East & Africa Business Outlook Conference

On May 27 and 28, the Commercial Assistant attended and coordinated show-time meetings with companies at the conference held in Dubai



## FTA Awareness Seminar Series – Ministry of Foreign Affairs

As part of an on-going program, on June 2, the Ministry of Commerce and Industry in partnership with the Embassy of the United States of America organized the “The U.S.-Oman FTA Awareness Seminar” with the Ministry of Foreign Affairs. Presentations were shared by the U.S Embassy on the FTA Basics and Tools, and by the Ministry of Commerce and Industry on their perspective of the Agreement.



*Ann Mason, Commercial Officer, Laura Malenas, Political and Economic Chief, and Mohammed Hmeidhan, Economic Assistant of the United States Embassy in Muscat at the FTA presentation along with the diplomats*

## **USTR Visit**

On June 17, a team from the Office of the United States Trade Representative and the Federal Trade Commission visited Oman and met with government and industry representatives to discuss aspects of the Free Trade Agreement (FTA) and the mutual benefits derived from it, as well as to reinforce the strong bilateral economic ties of the two countries.

A panel discussion was also organized along with the Oman American Business Council (OABC) to explore the various opportunities that the FTA between the United States and Oman offers to American companies, titled: 'The United States-Oman Free Trade Agreement: What it means for Your Business.'



*Daniel Mullaney, Assistant United States Trade Representative for Europe and the Middle East with Dr. Ali bin Masoud al Sunaidy, Minister of Commerce and Industry*



*Mr. Jason Buntin, Director for Western Europe and Middle East Affairs at the Office of the United States Trade Representative and Ann Mason, Commercial Officer of the United States Embassy in Muscat*

## Upcoming Events

### International Buyer Program

- Annual Meeting and Clinical Laboratory Expo of the American Association for Clinical Chemistry July 26–30 • Atlanta, GA • [aacc.org](http://aacc.org)
- Outdoor Retailer Summer Market August 5–8 • Salt Lake City, UT • [outdoorretailer.com](http://outdoorretailer.com)
- WEFTEC® Water Environment Federation Technical Exhibition and Conference 2015 September 26–30 • Chicago, IL • [weftec.org](http://weftec.org)
- PACK EXPO Las Vegas 2015 September 28–30 • Las Vegas, NV • [packexpo.com](http://packexpo.com)
- ASIS 2015 International 61st Annual Seminar and Exhibits September 28–30 • Anaheim, CA • [securityexpo.asisonline.org](http://securityexpo.asisonline.org)
- Greater New York Dental Meeting November 27–December 2 • New York, NY • [gnydm.com](http://gnydm.com)
- POWER-GEN® International December 8–10 • Las Vegas, NV • [power-gen.com](http://power-gen.com)

### Exhibitions and trade fairs in the Sultanate of Oman

- Port Security and Coastal Surveillance Oman: 17-18 August
- Food & Hospitality Oman: 7-9 September
- Oman Health Exhibition & Conference: 7-9 September
- Oman Office Show: 14-16 September
- Oman Fire, safety & Security Exhibition: 14-15 September