



## Opportunities for U.S. Companies in Oman's New Airports

U.S. Embassy Muscat, Sultanate of Oman

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**Host:** [Greta C. Holtz, U.S. Ambassador to Oman](#)

**Special Guest:**

- Khalfan al-Shueli, Business Development Manager, Oman Airport Management Company

**Date, time, time zone for call:** June 4 at 12:00pm EST / 20:00pm in Muscat (GMT+4)

**Brief description of call:**

When construction on Oman's new international Muscat and Salalah airports wraps up in the coming year, the real work of Operational Readiness, Systems Integration, Facility Testing, and Training will begin. Oman Airports Management Co (OAMC) recently floated nine tenders for operation and maintenance (O&M) services, fire detection and alarm systems, power supply and distribution, and other consultancy services. The OAMC team will present on these and other upcoming opportunities with Oman's pending airport investments.

**Background:**

Oman Airports Management Company (OAMC) is a government-owned company responsible for the management and operation of Muscat International Airport, Salalah International Airport; smaller existing airports in Masirah, Khasab, Diba, and Sur; and future airports in Sohar, Duqm, Adam (air force base) and Ras Al Hadd (expected to be operational in 2014). Oman's main airport is Muscat International, which is currently being expanded to handle a capacity of 12 million passengers annually. In 2011, construction also began for the new Salalah International Airport, which is set to open in 2014 and cater for 1 million passengers annually. The infrastructure of the airports such as the terminal and cargo buildings, runways, offices, retail, and parking is directly under OAMC's management, as well as all operations.

Air transport has grown substantially in recent years in Oman. In 2012, imports by air transport represented about 9% of total merchandise imports by value and multi-modal transportation is becoming increasingly important as Oman pursues investment plans to serve as a leading global shipping hub.

**Air Transport Services 2006-11:**

	2006	2007	2008	2009	2010	2011
Passengers ('000)	4,778	4,220	4,401	4,980	6,206	6,992
Arrivals	2,278	2,089	2,221	2,476	3,064	3,527
Departures	2,244	1,963	2,104	2,427	3,024	3,386
Transit	256	168	75	80	118	78
Cargo services (tonnes)	97,908	76,540	59,002	65,028	97,980	95,342
Aircraft movements	49,901	58,903	48,627	59,008	70,481	73,179

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