



RECRUITMENT

U.S. EMBASSY, TEL AVIV

**ALL CANDIDATES MUST FOLLOW THE INSTRUCTIONS FOR APPLYING AND READ THE "OTHER INFORMATION SECTION" TO MAXIMIZE THE OPPORTUNITY FOR CONSIDERATION FOR THIS POSITION.
ANNOUNCEMENT NUMBER: 15-037**

OPEN TO: **U.S. EMBASSY EMPLOYEES ONLY**
POSITION TITLE/GRADE: **COMMERCIAL SPECIALIST – FSN-11/FS-4**
OPENING DATE: APRIL 22, 2015
CLOSING DATE: MAY 6, 2015
WORK HOURS: MONDAY – FRIDAY 40 HOUR WORK WEEK (must have a flexible approach to overtime, work on weekends and holidays when required).

BASIC FUNCTION OF THE POSITION:

This position is located in the Commercial Services section, under the U.S. Embassy Tel Aviv, Israel. Incumbent is regarded as a professional Senior Investment Advisor (Commercial Specialist) and is responsible for the promotion of the United States as the premier destination for international foreign direct investment

QUALIFICATION REQUIRED:

- Bachelor's Degree in business/commerce, international business, international relations, political science, public administration, management, economics, social policy, law, history, Israel/European/American studies, English, marketing, finance, social sciences, or government.
- From five years of progressively responsible experience in foreign direct investment, economic and/or market research, business development, marketing, business management, trade promotion, commercial banking or consulting.
- Level IV (fluency) in English and in Hebrew. Must have a high level of proficiency in clear and concise writing of business counseling messages/market reports/speeches in English.
- Through knowledge of Israel's economy, business customs, practices, marketing channels, law, regulations, and policies that relate to assigned foreign direct investment promotion functions is required. Must be familiar with the Israeli economic system and be willing to follow private and public sector developments on daily basis. Must understand basic functions of the Israeli and Palestinian governments at federal and local levels and analyze potential impact on business opportunities. Must have expert level, in-depth expertise on U.S. investment promotion. Must have in-depth expertise in analyzing market factors, developments and statistics to produce market research reports on complex topics. A basic understanding of bilateral relations in the areas of economics, commercial and politics. Basic understanding of both countries legal systems, levels of technology, and education systems, and familiarity with Intellectual Property Protection and corporate governance norms.
- Must have a flexible approach to traveling within Europe and to the U.S. in order to support foreign direct investment activities. Must be prepared to work overtime, weekends, and holidays when required. Driving license is mandatory.
- Full command of Microsoft Office applications: Word, Excel, Outlook, Powerpoint .

ADDITIONAL SELECTION CRITERIA:

1. Management will consider nepotism/conflict of interest, budget, and residency status in determining successful candidacy.
2. Current employees serving a probationary period are not eligible to apply.
3. Currently employed US Citizen EFMs who hold a FMA appointment are ineligible to apply for advertised positions within the first 90 calendar days of their employment.
4. Currently employed NORs hired under a Personal Services Agreement (PSA) are ineligible to apply for advertised positions within the first 90 calendar days of their employment, unless currently hired into a position with a When Actually Employed (WAE) work schedule.
5. (As required): The candidate must be able to obtain and hold a security clearance.

HOW TO APPLY:

- Submit a Curriculum Vitae by email telavivemp@state.gov or by fax: 972-3-519-7605 or via mail to the U.S. Embassy, Human Resources Office, 71 Hayarkon St., Tel Aviv, Israel. Or you can use the Universal Application for Employment [DS-174](#). To apply using the form you must download the form onto your personal computer and send using one of the methods described above.
- Vacancy number must appear on all applications.
- Applications must be received by the closing date specified on the announcement. Applications received after this date will not be considered.
- Resumes must include: Citizenship, date of birth, fax number, or complete mail address, colleges attended, work experience (include dates of employment, duties, correct address for employer), special skills, language, trade and licenses.
- All candidates must be 18 years of age or hold a high school diploma to be eligible for consideration.
- The application must contain all information necessary to demonstrate that the candidate possesses the education, experience, skills and language abilities required for this position. Applicants who fail to meet requirements for the position will be disqualified.
- If college education is a requirement for the position, a transcript is required.

OTHER INFORMATION:

- In order for U.S. citizens to be considered for employment, proof must be provided with their application, of their Israeli citizenship, work permit and/or legal status in Israel.
- Former U.S. military members (up to rank of Major) who claim Veteran preference may receive preference if found qualified for the position. Copy of DD-214 must be provided.
- Eligible Family Members of USG direct hire employees receive preference if found to be among the best qualified.
- Candidates are subject to testing for language, computer or other position related skills.
- Candidates must list any relatives that work for the United States Embassy in Tel Aviv.
- Post has a nepotism policy.

POINT OF CONTACT:

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Human Resources Office
Recruitment Program
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Cell phone: 050-305-5375
Fax: (972) 3-519-7605
telavivemp@state.gov
twitter.com/usembassyta

DEFINITIONS:

1. AEFM: A type of EFM that is eligible for direct hire employment on either a Family Member Appointment (FMA) or Temporary Appointment (TEMP) provided s/he meets all of the following criteria:
 - U.S. citizen;
 - Spouse or dependent who is at least age 18;
 - Listed on the travel orders of a Foreign or Civil Service or uniformed service member permanently assigned to or stationed at a US Foreign Service post or establishment abroad with a USG agency that is under COM authority;
 - Is resident at the sponsoring employee's or uniform service member's post of assignment abroad, approved safehaven abroad, or alternate safehaven abroad; and
 - Does not receive USG annuity or pension based on a career in the US Civil, Foreign, or uniform services.
2. EFM: Family Members at least age 18 listed on the travel orders of a Foreign or Civil Service or uniformed service member permanently assigned to or stationed to a US Foreign Service post or establishment abroad with a USG agency that is under COM authority who do not meet the definition of AEFM above.

3. Member of Household: A MOH is a person who: 1) Has accompanied, but is not on the travel orders of a U.S. citizen Foreign or Civil Service employee or uniform service member permanently assigned to or stationed at a U.S. Foreign service post or establishment abroad; 2) Has been declared by the sponsoring employee to the Chief of Mission as part of his/her household; and 3) Resides at post with the sponsoring employee.
4. Ordinarily Resident (OR): A citizen of the host country or a citizen of another country who has shifted the main residency focus to the host country and has the required work and/or residency permits for employment in country.
5. Not-Ordinarily Resident (NOR): Typically NORs are US Citizen EFMs and EFMs of FS, GS, and uniformed service members who are eligible for employment under an American USG pay plan, on the travel orders and under Chief of Mission authority, or other personnel having diplomatic privileges and immunities.

The US Mission in Israel provides equal opportunity and fair and equitable treatment in employment to all people without regard to race, color, religion, sex, national origin, age, disability, political affiliation, marital status, or sexual orientation. The Department of State also strives to achieve equal employment opportunity in all personnel operations through continuing diversity enhancement programs.

The EEO complaint procedure is not available to individuals who believe they have been denied equal opportunity based upon marital status or political affiliation. Individuals with such complaints should avail themselves of the appropriate grievance procedures, remedies for prohibited personnel practices, and/or courts for relief.