

JUSTIFICATION AND APPROVAL FOR OTHER THAN FULL AND OPEN COMPETITION (OVERSEAS CONTRACTING ACTIVITIES)

1. I recommend that Embassy **Jakarta** use other than full and open competition for the acquisition of **Indosat 10MB MPLS (Multiprotocol Label Switching) Connection between APP Medan and Embassy Jakarta MMS, including installation charges**. The estimated cost is **\$20,350.00 (including 10% VAT)**.

2. Nature and/or description of the action being approved.

The 10MB MPLS circuit is needed to connect APP Medan and Embassy Jakarta MMS, for VPN as well as DIN.

3. A description of the supplies or services required to meet the agency's needs.

10MB MPLS (Multiprotocol Label Switching)

4. An identification of the statutory authority permitting other than full and open competition.

41 USC 253 (c)(1), FAR 6.302-1, Only one responsible source and no other supplies or services will satisfy agency requirements due to the Indosat network infrastructure already in place.

5. A demonstration that the proposed contractor's unique qualifications or the nature of the acquisition requires use of the authority cited (for sole source acquisitions; also required for unusual and compelling urgency where more than one offer will not be solicited).

PT. Indosat is the vendor which already set up the network infrastructure to connect Embassy Jakarta with Washington, two remote warehouses, other Agencies in Jakarta, Surabaya and Bali, as part of the Total Solution Indonesia since 2009. Adding an MPLS circuit from a different service provider at this point would not be functionally prudent in case of peculiarities with the new provider. The 10MB MPLS connection is necessary to increase the network speed between Medan and Jakarta.

6. A description of efforts made to ensure that offers are solicited from as many potential sources as is practicable. The description should include whether a FedBizOps notice was or will be publicized, as required by FAR 5.2. and if

not, which exception under FAR 5.202 applies (e.g., blanket waiver provided in DOSAR 605.202-70).

A market survey shows one other company that advertises a similar service and cost. The sole source is required to avoid disruption if a circuit from a different vendor is established.

7. A determination by the Contracting Officer that the anticipated cost to the Government will be fair and reasonable.

The Embassy currently contracts with Indosat to meet our communication requirements in Jakarta and other locations in Indonesia. Their service as an ISP has been reliable and responsive. The price quoted for the 10MB MPLS is line with prices the Embassy is paying for similar connections already in place. The price from PT. Indosat is fair and reasonable based on the service that the ISP can provide, and as compared with the prices from other providers for a similar service.

8. A description of the market survey conducted and the results or a statement of the reasons a market survey was not conducted.

The market survey concluded that there is one other company with equal service at a similar price, however the Indosat infrastructure is already in place and adding a circuit from a different ISP to an existing infrastructure would not be functionally prudent.

9. Any other facts supporting the use of other than full and open competition.

Adding a circuit from a different ISP to an existing infrastructure would not be functionally prudent.

10. A listing of sources, if any, that expressed, in writing, an interest in the acquisition. *N/A*

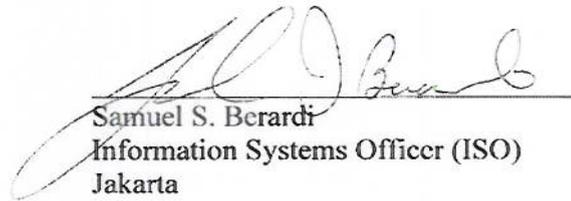
11. A statement of the actions, if any, the agency may take to remove or overcome any barriers to competition before any subsequent acquisition for the supplies or services required.

The requesting office will continue to follow the market trend on telecommunications to ensure that when other players enter the market we will be able to get the best possible cost for the Government. The requiring office will also monitor the cost from other sources to determine if it becomes more competitive in the future.

CERTIFICATIONS

I certify that this justification is accurate and contains complete data necessary to support the recommendation for other than full and open competition.

11/26/2013
Date


Samuel S. Berardi
Information Systems Officer (ISO)
Jakarta

I certify that this submission is accurate, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.

11/27/13
Date


Laura A. Danylin
Contracting Officer -- Jakarta