

VACANCY ANNOUNCEMENT

NUMBER: 02-2013

OPEN TO: All Interested Candidates/All Sources

POSITION: **Commercial Assistant, FSN-09; FP-05**

OPENING DATE: May 10, 2013

CLOSING DATE: May 24, 2013

WORK HOURS: Full-time; 40 hours/week

SALARY: Ordinarily Resident (OR) EUR 41,725.00 p.a. (starting salary)
(Position Grade FSN-09)
Not-Ordinarily Resident (NOR) USD 50,043.00 p.a. (starting salary)
(Position Grade FP-05)

ALL ORDINARILY RESIDENT (OR) APPLICANTS (See Appendix A) MUST HAVE THE REQUIRED WORK AND/OR RESIDENCY PERMITS TO BE ELIGIBLE FOR CONSIDERATION.

The U.S. Embassy in Helsinki is seeking an individual for the position of Commercial Assistant in the Foreign Commercial Section.

BASIC FUNCTION OF POSITION

The Commercial Assistant provides a full range of Commercial Service (CS) services to U.S. clients and host country businesses. Reporting to the locally hired Head of Section or Regional Senior Commercial Officer, is responsible for promoting assigned sectors on a national or regional basis. Counsels and assists U.S. firms with marketing strategies. Monitors and reports trade opportunities; plans, organizes implements and supports trade events; researches and analyzes market trends and drafts market research reports; and serves on CS teams. Contributes to Country Commercial Guide best prospects and regional overview. Maintains close working relationships with a wide range of working- to middle-level industry, trade association and government contacts in the United States and host country to gather information, find opportunities and advocate for U.S. companies, including obtaining changes in regulations adversely affecting U.S. exports. Demonstrate borderless behavior and commitment to One CS Europe. Increase networking, collaborative efforts and consistency of service. Meet client needs with seamless, high quality, multi-market, customized solutions. Assists host country firms in finding new U.S. products, services and suppliers. Provides support for official U.S. visitors. Provides guidance to contractors and interns.

A copy of the complete position description listing all duties and responsibilities is available in the Human Resources Office, tel. 09-6162-5272.

QUALIFICATIONS REQUIRED

All applicants must address each selection criterion detailed below with specific and comprehensive information supporting each item.

1. Education: Bachelor's degree in economics, marketing, business administration, international trade, or other closely related field.

2. Prior Work Experience: From three to five years of progressively responsible experience in business, government or NGO's in the fields of marketing, trade promotion, economics, international trade or similar field.

3. Languages: Fluent (IV) oral and written Finnish, fluent (IV) oral and written English, limited (II) oral and written Swedish.

4. Knowledge: Thorough understanding of the domestic economy and its business customs, practices, marketing channels, laws, regulations, and policies. Familiarity with USG trade policies. Solid working knowledge of CS goals, programs, policies, procedures and reporting requirements.

5. Skills and Abilities: Ability to deal with a range of domestic and U.S. contacts; well-developed counseling skills, combined with sales and marketing skills; excellent research and writing abilities; competence in word-processing and use of database, spreadsheet, and presentation software; and ability to juggle concurrent work projects with competing deadlines.

SELECTION PROCESS

When fully qualified, U.S. Citizen Eligible Family Members (USEFMs) and U.S. Veterans are given preference. Therefore, it is essential that the candidate specifically address the required qualifications above in the application.

ADDITIONAL SELECTION CRITERIA

1. Management will consider nepotism/conflict of interest, budget, and residency status in determining successful candidacy.
2. Current employees serving a probationary period are not eligible to apply.
3. Current Ordinarily Resident employees with an Overall Summary Rating of Needs Improvement or Unsatisfactory on their most recent Employee Performance Report are not eligible to apply.
4. Currently employed U.S. Citizen EFMs who hold a Family Member Appointment (FMA) are ineligible to apply for advertised positions within the first 90 calendar days of their employment.
5. Currently employed NORs hired under a Personal Services Agreement (PSA) are ineligible to apply for advertised positions within the first 90 calendar days of their employment unless currently hired into a position with a When Actually Employed (WAE) work schedule.
6. The candidate must be able to obtain and hold a Locally Engaged Staff level security clearance.

TO APPLY

Interested candidates for this position must submit the following for consideration of the application:

- A. Universal Application for Employment as a Locally Employed Staff or Family Member (DS-174); **or**
- B. A current resume or curriculum vitae that provides the same information found on the UAE (see Appendix B); **or**
- C. A combination of both; i.e. Sections 1-24 of the UAE along with a listing of the applicant's work experience attached as a separate sheet; **plus**
- D. Candidates who claim U.S. Veterans preference must provide a copy of their Form DD-214 with their application. Candidates who claim conditional U.S. Veterans preference must submit documentation confirming eligibility for a conditional preference in hiring with their application.
- E. Any other documentation (e.g., essays, certificates, awards) that addresses the qualification requirements of the position as listed above.

SUBMIT APPLICATION TO

American Embassy
Human Resources Office
Attn: Seija Alppinen, tel. 09-6162-5272
e-mail: hroh@state.gov

CLOSING DATE FOR THIS POSITION: MAY 24, 2013

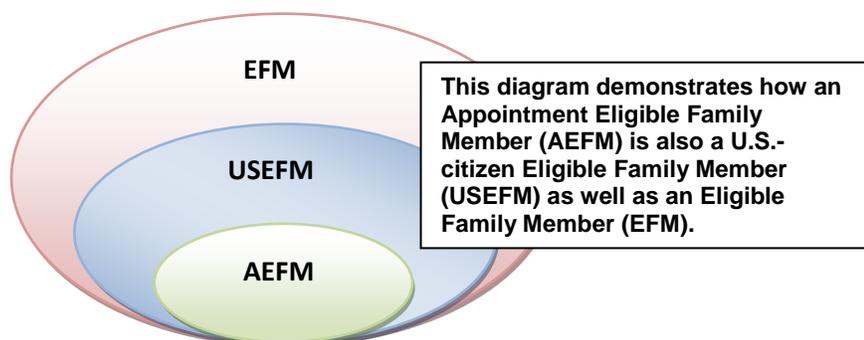
Equal Opportunity Employer

The U.S. Mission in Helsinki provides equal opportunity and fair and equitable treatment in employment to all people without regard to race, color, religion, sex, national origin, age, disability, political affiliation, marital status, or sexual orientation. The Department of State also strives to achieve equal employment opportunity in all personnel operations through continuing diversity enhancement programs.

The EEO complaint procedure is not available to individuals who believe they have been denied equal opportunity based upon marital status or political affiliation. Individuals with such complaints should avail themselves of the appropriate grievance procedures, remedies for prohibited personnel practices, and/or courts for relief.

DRAFTED: HR:SAIppinen
CLEARED: FCS:NKuchova
APPROVED: MGT:SRider

Appendix A DEFINITIONS



1. **Eligible Family Member (EFM)**: An individual related to a U.S. Government employee in one of the following ways:

- Spouse or same-sex domestic partner (as defined in [3 FAM 1610](#));
- Child, who is unmarried and under 21 years of age or, regardless of age, is incapable of self-support. The term shall include, in addition to natural offspring, stepchildren and adopted children and those under legal guardianship of the employee or the spouse when such children are expected to be under such legal guardianship until they reach 21 years of age and when dependent upon and normally residing with the guardian;
- Parent (including stepparents and legally adoptive parents) of the employee or of the spouse, when such parent is at least 51 percent dependent on the employee for support;
- Sister or brother (including stepsisters and stepbrothers, or adoptive sisters or brothers) of the employee, or of the spouse, when such sibling is at least 51 percent dependent on the employee for support, unmarried, and under 21 years of age, or regardless of age, incapable of self-support.

2. **U.S. Citizen Eligible Family Member (USEFM)**: For purposes of receiving a preference in hiring for a qualified position, an EFM who meets the following criteria:

- U.S. Citizen; and,
- EFM (see above) at least 18 years old; and,
- Listed on the travel orders of a direct-hire Foreign, Civil, or uniformed service member assigned to or stationed abroad with a USG agency that is under COM authority, or at an office of the American Institute in Taiwan; and either:
 1. Resides at the sponsoring employee's or uniformed service member's post of assignment abroad or at an office of the American Institute in Taiwan; or
 2. Resides at an Involuntary Separate Maintenance Allowance (ISMA) location authorized under 3 FAM 3232.2.

3. Appointment Eligible Family Member (AEFM): EFM (see above) eligible for a Family Member Appointment for purposes of Mission employment:

- Is a U.S. citizen; and
- Spouse or same-sex domestic partner (as defined in [3 FAM 1610](#)) or a child of the sponsoring employee who is unmarried and at least 18 years old; and
- Is listed on the travel orders or approved Form [OF-126](#), Foreign Service Residence and Dependency Report, of a sponsoring employee, i.e., a direct-hire Foreign Service, Civil Service, or uniformed service member who is permanently assigned to or stationed abroad at a U.S. mission, or at an office of the American Institute in Taiwan (AIT), and who is under chief of mission authority; and
- Is residing at the sponsoring employee's post of assignment abroad or, as appropriate, office of the American Institute in Taiwan.
- Does not receive a Foreign Service or Civil Service annuity

4. Member of Household (MOH): An individual who accompanies a direct-hire Foreign, Civil, or uniformed service member permanently assigned or stationed at a U.S. Foreign Service post or establishment abroad, or at an office of the American Institute in Taiwan. An MOH is:

- Not an EFM; and,
- Not on the travel orders of the sponsoring employee; and,
- Has been officially declared by the sponsoring USG employee to the COM as part of his/her household.

A MOH is under COM authority and may include a parent, unmarried partner, other relative or adult child who falls outside the Department's current legal and statutory definition of family member. A MOH does not have to be a U.S. Citizen.

5. Not Ordinarily Resident (NOR) – An individual who:

- Is not a citizen of the host country; and,
- Does not ordinarily reside (*OR*, see below) in the host country; and,
- Is not subject to host country employment and tax laws; and,
- Has a U.S. Social Security Number (SSN).

NOR employees are compensated under a GS or FS salary schedule, not under the LCP.

6. Ordinarily Resident (OR) – A Foreign National or U.S. citizen who:

- Is locally resident; and,
- Has legal, permanent resident status within the host country; and,
- Is subject to host country employment and tax laws.

EFM's without U.S. Social Security Numbers are also OR. All OR employees, including U.S. citizens, are compensated in accordance with the Local Compensation Plan (LCP).

Appendix B

If an applicant is submitting a resume or curriculum vitae, s/he must provide the following information equal to what is found on the UAE.

Failure to do so will result in an incomplete application.

- A. Position Title
- B. Position Grade
- C. Vacancy Announcement Number (if known)
- D. Dates Available for Work
- E. First, Middle, & Last Names as well as any other names used
- F. Current Address, Day, Evening, and Cell phone numbers
- G. U.S. Citizenship Status (*Yes or No*) & status of permanent U.S. Resident (*Yes or No*; if yes, provide number)
- H. U.S. Social Security Number and/or Identification Number
- I. Eligibility to work in the country (*Yes or No*)
- J. Special Accommodations the Mission needs to provide (*Yes or No*; if yes, *provide explanation*)
- K. If applying for position that includes driving a U.S. Government vehicle, Driver's License Class / Type
- L. Days available to work
- M. List any relatives or members of your household that work for the U.S. Government (include their Name, Relationship, & Agency, Position, Location)
- N. U.S. Eligible Family Member and Veterans Hiring Preference
- O. Education
- P. License, Skills, Training, Membership, & Recognition
- Q. Language Skills
- R. Work Experience
- S. References