



*Embassy of the United States of America*

*GSO/Procurement Office*

Antiguo Cuscatlán, July 21, 2015.

To: Prospective Quoters

Subject: Request for Quotation No. S- ES60015Q0057 to add items to the Attachment 1 (Scope of Work)

The Embassy of the United States of America has a requirement for a contractor to present a quotation to provide SINGLE-SCREEN VIRTUAL SHOOTING SIMULATOR FOR THE ANSP, as per described in Attachment A.

The Request for Quotations (RFQ) consists of the following sections:

1. Standard Form 30
2. Standard Form SF-18
3. Attachment A - Specifications
4. Late quotation rules and evaluation method

The Embassy plans to award a Purchase Order. You are encouraged to make your quotation competitive. You are also cautioned against any collusion with other potential offerors with regard to price quotations to be submitted. The RFQ does not commit the American Embassy to make any award. The Embassy may cancel this RFQ or any part of it.

Please read the RFQ carefully and if you are interested, submit your quotation including the completed SF-18 to the address shown in Block 5a of the SF-18, on or before 11:00 AM, Thursday, July 30, 2015. No proposal will be accepted after this time.

Sincerely,

A handwritten signature in black ink, appearing to read "S. Bowers".

Scott Bowers  
Contracting Officer

Enclosure:  
As Stated

**Solicitation Number S-ES60015Q0057**

The American Embassy in San Salvador invites you to submit a quotation to provide SINGLE-SCREEN VIRTUAL SHOOTING SIMULATOR FOR THE ANSP, as per described in Attachment A.

If you are interested, please submit your proposal to Janina de Rengifo, on or before 11:00 AM, Thursday, July 30, 2015 to the address shown in Block 5a of the SF-18. No proposal will be accepted after this time.

In order for a proposal to be considered, you must complete and submit the attached SF-18.

Please address any questions to:  
Janina M de Rengifo  
Email: [RengifoJM@state.gov](mailto:RengifoJM@state.gov)

|  |   |           |         |             |
|--|---|-----------|---------|-------------|
| <b>REQUEST FOR QUOTATIONS</b><br><i>(THIS IS NOT AN ORDER)</i> | THIS RFQ [ ] IS [x] IS NOT A SMALL BUSINESS-<br>SMALL PURCHASE SET-ASIDE (52.219-4) | PAGE<br>4 | OF<br>1 | PAGES<br>10 |
|--|---|-----------|---------|-------------|

|  |                                     |                                     |   |        |
|--|-------------------------------------|-------------------------------------|---|--------|
| 1. REQUEST NO.<br><b>S- ES60015Q0057</b> | 2. DATE ISSUED<br><b>07/21/2015</b> | 3. REQUISITION/PURCHASE REQUEST NO. | 4. CERT. FOR NAT. DEF<br>UNDER BDSA REG. 2<br>AND/OR DMS REG. 1 | RATING |
|--|-------------------------------------|-------------------------------------|---|--------|

|  |                      |
|--|----------------------|
| 5A. ISSUED BY <b>General Services Office, American Embassy San Salvador, North Gate,<br/>Calle Conchagua, Antiguo Cuscatlan, La Libertad</b> | 6. DELIVER BY (Date) |
|--|----------------------|

|   |                  |  |                            |
|---|------------------|--|----------------------------|
| 5B. FOR INFORMATION CALL: (Name and telephone no.) (No collect calls) |                  | 7. DELIVERY<br><b>X</b> FOB DESTINATION OTHER (See Schedule) |                            |
| NAME<br><b>Janina M. de Rengifo</b>                                   | TELEPHONE NUMBER | AREA CODE  | NUMBER<br><b>2501-2462</b> |

|        |                |
|--------|----------------|
| 8. TO: | 9. DESTINATION |
|--------|----------------|

|         |            |                      |
|---------|------------|----------------------|
| a. NAME | b. COMPANY | a. NAME OF CONSIGNEE |
|---------|------------|----------------------|

|                   |                   |
|-------------------|-------------------|
| c. STREET ADDRESS | b. STREET ADDRESS |
|-------------------|-------------------|

|         |          |             |         |          |             |
|---------|----------|-------------|---------|----------|-------------|
| d. CITY | e. STATE | f. ZIP CODE | c. CITY | d. STATE | e. ZIP CODE |
|---------|----------|-------------|---------|----------|-------------|

|   |   |
|---|---|
| 10. PLEASE FURNISH QUOTATIONS TO THE<br>ISSUING OFFICE IN BLOCK 5A ON OR<br>BEFORE CLOSE OF BUSINESS (Date)<br><b>Thursday, July 30, 2015</b> | <b>IMPORTANT:</b> This is a request for information, and quotations furnished are not offers. If you are unable to quote, please so indicate on this form and return it to the address in Block 5A. This request does not commit the Government to pay any costs incurred in the preparation of the submission of this quotation or to contract for supplies or services. Supplies are of domestic origin unless otherwise indicated by quoter. Any representations and/or certifications attached to this Request for Quotations must be completed by the quoter |
|---|---|

11. SCHEDULE (Include applicable Federal, State and local taxes)

| ITEM NO.<br>(a) | SUPPLIES/SERVICES<br>(b)   | QTY<br>(c) | UNIT<br>(d) | UNIT PRICE<br>(e) | AMOUNT<br>(f) |
|-----------------|--|------------|-------------|-------------------|---------------|
| 1               | SINGLE-SCREEN VIRTUAL SHOOTING SIMULATOR<br><br><b>AS PER ATTACHMENT A</b> | 1          | EA          |                   |               |

|                                |                          |                          |                          |                            |   |
|--------------------------------|--------------------------|--------------------------|--------------------------|----------------------------|---|
| 12 DISCOUNT FOR PROMPT PAYMENT | a. 10 CALENDAR DAYS<br>% | b. 20 CALENDAR DAYS<br>% | c. 30 CALENDAR DAYS<br>% | d. CALENDAR DAYS<br>NUMBER | % |
|--------------------------------|--------------------------|--------------------------|--------------------------|----------------------------|---|

NOTE: Additional provisions and representations [ ] are [ ] are not attached.

|                               |          |   |        |                      |  |
|-------------------------------|----------|---|--------|----------------------|--|
| 13 NAME AND ADDRESS OF QUOTER |          | 14 SIGNATURE OF PERSON AUTHORIZED TO SIGN QUOTATION |        | 15 DATE OF QUOTATION |  |
| a. NAME OF QUOTER             |          | 16. SIGNER  |        |                      |  |
| b. STREET ADDRESS             |          | a. NAME (Type or print)                             |        | b. TELEPHONE         |  |
| c. COUNTY                     |          | c. TITLE (Type or print)                            |        | AREA CODE            |  |
| d. CITY                       | e. STATE | f. ZIP CODE   | NUMBER |                      |  |

## **ATTACHMENT A**

### **INL SAN SALVADOR SINGLE-SCREEN VIRTUAL SHOOTING SIMULATOR.**

#### **Equipment package:**

- Desktop computer system with touchscreen monitor for easy operation and peripheral.
- High definition projector up to 3,000 lumens with resolution of 1920x1080 dpi.
- Free-standing / wall mounted projection screen, dimension 12' x7' (include travel case).
- Gigabit laser tracking camera
- 5.1 audio system
- Software and manual should be in Spanish.

#### **Capacity:**

- Capacity: up to 4 students/ shooters each with 4 weapon

#### **Video, and graphic package :**

- Up to 4800 video scenario for shooting training such as multiple range environment, indoor/Outdoor(daytime/nighttime) , replicate live fire, independently verified greater than .08mil accuracy , threat assessment and timing with image of high definition quality and resolution up to 1920x1080 dpi or better
- Up to 45 or better, interactive target graphics training scenarios based in interactive marksmanship applications to develop the skills of the shooters in accuracy, capable of shooting to distances up to 500 m, judgement and timing. Includes target, plates, shoot house, etc.
- Capacity to adjust the exercise difficult level according to the expertise.
- Capacity to reproduce previous scenarios for future training

#### **Firing package :**

- Up to 4 lanes of static and interactive target or better
- Accounts for sight height, zero range, caliber, barrel twist and barrel length
- Hit detection for up 16 laser weapon ( simultaneous)
- Capacity to include a new or existing target file (image) to customize a training scenario.
- Customizable End User configuration

#### **Use of force:**

- Support verbal commands for officer remote operation
- Baton Swings

- Punches, Strikes, and Kicks
- Defensive & Offensive Movements and Positions
- Customized Poses and Gestures
- Tactical Movement and Positions

**Tethered Recoil Kits – Weapons Simulator:**

The recoil kit should provide realistic recoil, built in laser and air magazines for 12g CO2 cartridge, which NO permanent modification to the trainee's weapon with only the replacement of certain internal components of the live weapon.

The required weapon detail is the following:

- Brand: Smith & Wesson, Model: 910, Qty:3
- Brand: Ceska Zbrojovka (CZ), Model: 75 bd, Qty:3
- Brand: Sig Sauer, Model: 226, Qty:3
- Brand: Pietro Beretta, Model: 92 fs, Qty:3

**Refill station :**

Table-top refill station for all refillable magazines with push-button activation.

**Tether less Recoil Kit Accessories**

- Adapter Plate : one for each weapon style
- CO2 Tank: that must ship empty
- 18 adapter sled

**Other features:**

- Ability to simulate flashlight and low light training condition on video and graphic scenarios (include 2 flashlight)
- Capacity to video capture & audio replay of the training for later review.
- OC spray training (include 2 devices).
- Customer service by phone call and email should be available in Spanish.

**Set up:**

The vendor should set up the equipment and the instruction in San Luis Talpa, El Salvador.

**Training course:**

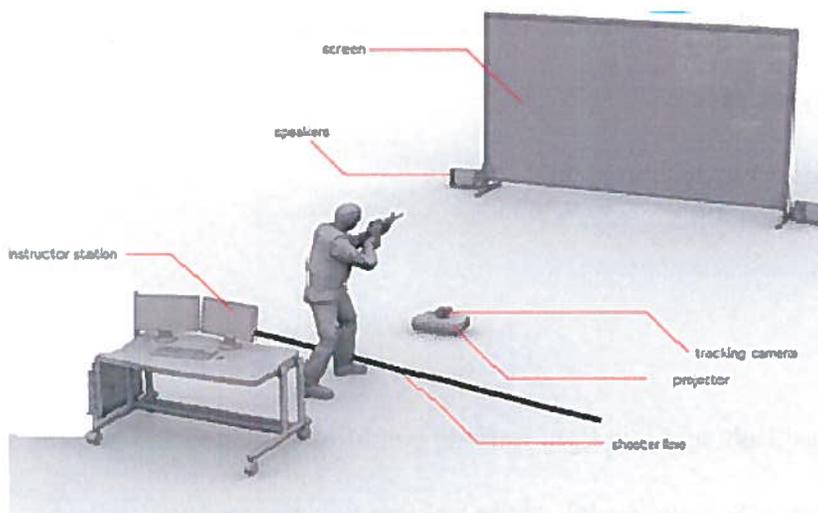
The vendor should provide training for up to 10 students, in Spanish language preferable.

Up to 4 days to cover set up, operation, maintenance and create new video scenario.

**Warranty:**

The vendor should provide hardware repair or replacement for any part that fails due to manufacture defect for 1 year, starting from the date of installation.

**Single-screen firearms training simulator configuration**



## EVALUATION CRITERIA

Award will be made to the lowest priced, acceptable, responsible quoter. The Government reserves the right to reject quotations that are unreasonably low or high in price.

The Government will determine acceptability by assessing the offeror's compliance with the terms of the RFQ. The Government will determine responsibility by analyzing whether the apparent successful quoter complies with the requirements of FAR 9.1, including:

- ability to comply with the required performance period, taking into consideration all existing commercial and governmental business commitments;
- satisfactory record of integrity and business ethics;
- necessary organization, experience, and skills or the ability to obtain them;
- necessary equipment and facilities or the ability to obtain them; and
- otherwise qualified and eligible to receive an award under applicable laws

### **FAR 52.252-2 Clauses Incorporated By Reference (FEB 1998)**

#### **CLAUSES FOR PURCHASE ORDERS AND BLANKET PURCHASE AGREEMENTS AWARDED BY OVERSEAS CONTRACTING ACTIVITIES (Current thru FAC 2005-25)**

##### **COMMERCIAL ITEMS**

### **FAR 52.252-2 Clauses Incorporated By Reference (FEB 1998)**

This purchase order or BPA incorporates the following clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this address:

<http://www.acqnet.gov/far>

DOSAR clauses may be accessed at: <http://www.statebuy.state.gov/dosar/dosartoc.htm>

### **FEDERAL ACQUISITION REGULATION (48 CFR Chapter 1) CLAUSES**

| <b>NUMBER</b> | <b>TITLE</b>   | <b>DATE</b> |
|---------------|--|-------------|
| 52.204-9      | Personal Identity Verification of Contractor Personnel (if contractor requires physical access to a federally-controlled facility or access to a Federal information system) | SEPT 2007   |

|           |   |          |
|-----------|---|----------|
| 52.212-4  | Contract Terms and Conditions – Commercial Items (Alternate I (FEB 2007) of 52.212-4 applies if the order is time-and-materials or labor-hour)          | FEB 2007 |
| 52.225-19 | Contractor Personnel in a Diplomatic or Consular Mission Outside the United States (applies to services at danger pay posts only)                       | MAR 2008 |
| 52.227-19 | Commercial Computer Software License (if order is for software)   | DEC 2007 |
| 52.228-3  | Workers' Compensation Insurance (Defense Base Act) (if order is for services and contractor employees <u>are</u> covered by Defense Base Act insurance) | APR 1984 |
| 52.228-4  | Workers' Compensation and War-Hazard Insurance (if order is for services and contractor employees are <u>not</u> covered by Defense Base Act insurance) | APR 1984 |

The following clause is provided in full text:

**52.212-5 Contract Terms and Conditions Required to Implement Statutes or Executive Orders - Commercial Items (MAY 2008)**

(a) The Contractor shall comply with the following Federal Acquisition Regulation (FAR) clauses, which are incorporated in this contract by reference, to implement provisions of law or Executive orders applicable to acquisitions of commercial items:

- (1) 52.233-3, Protest after Award (AUG 1996) (31 U.S.C. 3553);
- (2) 52.233-4, Applicable Law for Breach of Contract Claim (OCT 2004) (Pub. L. 108-77, 108-78).

(b) The Contractor shall comply with the FAR clauses in this paragraph (b) that the contracting officer has indicated as being incorporated in this contract by reference to implement provisions of law or Executive orders applicable to acquisitions of commercial items:

*[Contracting Officer check as appropriate]*

|   | Clause Number and Title   |
|---|---|
|   | (1) 52.203-6, Restrictions on Subcontractor Sales to the Government (SEPT 2006), with Alternate I (OCT 1995) (41 U.S.C. 253g and 10 U.S.C. 2402). <i>[Check if order exceeds \$100,000]</i>   |
|   | (2) – (16) [Reserved].  |
| x | (17) 52.222-19, Child Labor – Cooperation with Authorities and Remedies (AUG 2007) (E.O. 13126). <i>[Check if order is for supplies and exceeds the micro-purchase threshold]</i>   |
|   | (18) 52.222-21, Prohibition of Segregated Facilities (FEB 1999). <i>[Check if the following apply: for supplies, the order exceeds \$10,000 and is awarded to a U.S. firm. For services, the order exceeds \$10,000 and is awarded to a U.S. firm whose employees who will be performing the work were recruited within the U.S.]</i> |
|   | (19) 52.222-26, Equal Opportunity (FEB 2008) (E.O. 11246). <i>[Check if the</i>   |

|   |  |
|---|--|
|   | <i>following apply: for supplies, the order exceeds \$10,000 and is awarded to a U.S. firm. For services, the order exceeds \$10,000 and is awarded to a U.S. firm whose employees who will be performing the work were recruited within the U.S.]</i>   |
|   | (20) 52.222-35, Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (SEPT 2006) (38 U.S.C. 4212). <i>[Check if the following apply: for supplies, the order exceeds \$100,000 and is awarded to a U.S. firm. For services, the order exceeds \$100,000 and is awarded to a U.S. firm whose employees who will be performing the work were recruited within the U.S.]</i> |
|   | (21) 52.222-36, Affirmative Action for Workers with Disabilities (JUN 1998) (29 U.S.C. 793). <i>[Check if the following apply: for supplies, the order exceeds \$10,000 and is awarded to a U.S. firm. For services, the order exceeds \$10,000 and is awarded to a U.S. firm whose employees who will be performing the work were recruited within the U.S.]</i>  |
|   | (22) 52.222-37, Employment Reports on Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (SEPT 2006) (38 U.S.C. 4212). <i>[Check if you have included the clause 52.222-35]</i>   |
|   | (23) 52.222-39, Notification of Employee Rights Concerning Payment of Union Dues or Fees (DEC 2004) (E.O. 13201) <i>[Check if the order is for services and the amount exceeds \$100,000]</i>  |
| √ | (24)(i) 52.222-50, Combating Trafficking in Persons (AUG 2007) <i>[Check for all orders]</i>   |
|   | (24)(i) Alternate I of 52.222-50 <i>[Check if the contracting officer has been notified of specific U.S. directives or notices regarding combating trafficking in persons that apply to contractor employees]</i>  |
|   | (25) – (29) [Reserved].  |
|   | (30) 52.225-5, Trade Agreements (NOV 2007) (19 U.S.C. 2501, et seq., 19 U.S.C. 3301 note). <i>[Check if the order is for supplies or services that involve the acquisition of supplies and the amount exceeds \$194,000]</i>   |
|   | (31) 52.225-13, Restrictions on Certain Foreign Purchases (FEB 2006) (E.O.s, proclamations, and statutes administered by the Office of Foreign Assets Control of the Department of the Treasury). <i>[Check if the order is for either supplies or services and the amount exceeds the micro-purchase threshold, unless authorized by OFAC]</i>  |
|   | (32) – (35) [Reserved].  |
|   | (36) 52.232-33, Payment by Electronic Funds Transfer – Central Contractor Registration (OCT 2003) (31 U.S.C. 3332). <i>[Check if payment will be made by EFT and the contractor has registered in the CCR]</i>   |
|   | (37) 52.232-34, Payment by Electronic Funds Transfer – Other than Central Contractor Registration (MAY 1999) (31 U.S.C. 3332). <i>[Check if payment will be made by either EFT or other means, e.g., check, and the contractor has <u>not</u> registered in the CCR]</i>   |
|   | (38) 52.232-36, Payment by Third Party (MAY 1999) (31 U.S.C. 3332). <i>[Check if payment will be made by a third party, e.g., purchase card]</i>   |
|   | (39) 52.239-1, Privacy or Security Safeguards (AUG 1996) (5 U.S.C. 552a). <i>[Check if the order is for information technology which requires security of information technology, and/or is for the design, development, or operation of a</i>   |

|  |   |
|--|---|
|  | <i>system of records using commercial information technology services or support services]</i>  |
|  | (40)(i) 52.247-64, Preference for Privately Owned U.S.-Flag Commercial Vessels (FEB 2006) (46 U.S.C. Appx. 1241(b) and 10 U.S.C. 2631). <i>[Check if the order is for supplies that may involve ocean transportation: at least 50% of the gross tonnage must be transported on privately owned U.S.-flag commercial vessels to the extent that such vessels are available at rates that are fair and reasonable for U.S.-flag commercial vessels]</i> |
|  | (ii) Alternate I (APR 2003) of 52.247-64. <i>[Check if 100% of the supplies will be transported on privately owned U.S.-flag commercial vessels]</i>  |

(c) The Contractor shall comply with the FAR clauses in this paragraph (c), applicable to commercial items, that the Contracting Officer has indicated as being incorporated in this contract by reference to implement provisions of law or Executive orders applicable to acquisitions of commercial Items:

*[Contracting officer check as appropriate.]*

|  | <b>Clause Number and Title</b>  |
|--|---|
|  | (1) – (6) [Reserved].   |
|  | (5) 52.237-11, Accepting and Dispensing of \$1 Coin (AUG 2007) (31 U.S.C. 5112(p)(1)). <i>[Check if order is for services that involve business operations conducted in U.S. coin and currency, including vending machines]</i> |

(d) *Comptroller General Examination of Record.* The Contractor shall comply with the provisions of this paragraph (d) if this contract was awarded using other than sealed bid, is in excess of the simplified acquisition threshold, and does not contain the clause at 52.215-2, Audit and Records -- Negotiation.

(1) The Comptroller General of the United States, or an authorized representative of the Comptroller General, shall have access to and right to examine any of the Contractor's directly pertinent records involving transactions related to this contract.

(2) The Contractor shall make available at its offices at all reasonable times the records, materials, and other evidence for examination, audit, or reproduction, until 3 years after final payment under this contract or for any shorter period specified in FAR Subpart 4.7, Contractor Records Retention, of the other clauses of this contract. If this contract is completely or partially terminated, the records relating to the work terminated shall be made available for 3 years after any resulting final termination settlement. Records relating to appeals under the disputes clause or to litigation or the settlement of claims arising under or relating to this contract shall be made available until such appeals, litigation, or claims are finally resolved.

(3) As used in this clause, records include books, documents, accounting procedures and practices, and other data, regardless of type and regardless of form. This does not require the Contractor to create or maintain any record that the Contractor does not maintain in the ordinary course of business or pursuant to a provision of law.

(e)(1) *[This paragraph applies only if award is made to a U.S. firm, except for item (vii) which applies to all orders.]* Notwithstanding the requirements of the clauses in paragraphs (a), (b), (c) and (d)

of this clause, the Contractor is not required to flow down any FAR clause, other than those in paragraphs (i) through (vii) of this paragraph in a subcontract for commercial items. Unless otherwise indicated below, the extent of the flow down shall be as required by the clause –

(i) 52.219-8, Utilization of Small Business Concerns (MAY 2004) (15 U.S.C. 637(d)(2) and (3)), in all subcontracts that offer subcontracting opportunities. If the subcontract (except subcontracts to small business concerns) exceeds \$550,000 (\$1,000,000 for construction of any public facility), the subcontractor must include 52.219-8 in lower tier subcontracts that offer subcontracting opportunities.

(ii) 52.222-26, Equal Opportunity (MAR 2007) (E.O. 11246).

(iii) 52.222-35, Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (SEPT 2006) (38 U.S.C. 4212).

(iv) 52.222-36, Affirmative Action for Workers with Disabilities (JUN 1998) (29 U.S.C. 793).

(v) 52.222-39, Notification of Employee Rights Concerning Payment of Union Dues or Fees (DEC 2004) (E.O. 13201).

(vi) [Reserved].

(vii) Combating Trafficking in Persons (AUG 2007) (22 U.S.C. 7104(g)). Flow down required in accordance with paragraph (f) of FAR clause 52.222-50.

(viii) – (ix) [Reserved].

(x) 52.247-64, Preference for Privately Owned U.S.-Flag Commercial Vessels (FEB 2006) (46 U.S.C. Appx. 1241(b) and 10 U.S.C. 2631). Flow down required in accordance with paragraph (d) of FAR clause 52.247-64).

(End of clause)

**DEPARTMENT OF STATE ACQUISITION REGULATION (48 CFR Chapter 6) CLAUSES**

| <b>NUMBER</b> | <b>TITLE</b>   | <b>DATE</b> |
|---------------|--|-------------|
| 652.225-71    | Section 8(a) of the Export Administration Act of 1979, As Amended (if order exceeds \$100,000)   | AUG 1999    |
| 652.228-71    | Workers Compensation Insurance (Defense Base Act) – Services (for services to be performed overseas when the contract includes covered contractor employees as defined in paragraph (a) of the clause) Fill-in for paragraph (c): “(c) The current rate under the Department of State contract is [contracting officer insert rate] of compensation for services.” | JUNE 2006   |
| 652.229-70    | Excise Tax Exemption Statement for Contractors Within the United States (for supplies to be delivered to an overseas post)   | JUL 1988    |
| 652.229-71    | Personal Property Disposition at Posts Abroad  | AUG 1999    |
| 652.237-72    | Observance of Legal Holidays and Administrative Leave (for services where performance will be on-site in a Department of State facility)   | APR 2004    |
| 652.239-71    | Security Requirements for Unclassified Information Technology Resources (for orders that include information technology resources or services in which the contractor will have physical or electronic access to Department information that directly supports the mission of the Department)  | SEP 2007    |

|            |   |          |
|------------|---|----------|
| 652.242-70 | Contracting Officer's Representative (if a COR will be named for the order) Fill-in for paragraph b: "The COR is _____" | AUG 1999 |
| 652.242-71 | Notice of Shipments (for overseas shipment of supplies)   | JUL 1988 |
| 652.242-73 | Authorization and Performance   | AUG 1999 |
| 652.243-70 | Notices   | AUG 1999 |

The following clause is provided in full text, and is applicable for orders for services that will require contractor employees to perform on-site at a DOS location and/or that require contractor employees to have access to DOS information systems:

**Department of State Personal Identification Card Issuance Procedures**

(a) The Contractor shall comply with the Department of State (DOS) Personal Identification Card Issuance Procedures for all employees performing under this contract who require frequent and continuing access to DOS facilities, or information systems. The Contractor shall insert this clause in all subcontracts when the subcontractor's employees will require frequent and continuing access to DOS facilities, or information systems.

(b) The DOS Personal Identification Card Issuance Procedures may be accessed at <http://www.state.gov/m/ds/rls/rpt/c21664.htm>.

(End of clause)