



Embassy of the United States of America

San Salvador, El Salvador, C.A.

June 18, 2013

Dear Prospective Offeror/Quoter:

The American Embassy San Salvador, has a requirement for a contractor to provide a virtual shooting simulator. You are invited to submit a quotation. The Request for Quotations (RFQ) consists of the following sections:

1. Standard Form SF-18
2. Basic information and specifications.

The Embassy plans to award a purchase order. You are encouraged to make your quotation competitive. You are also cautioned against any collusion with other potential offerors with regard to price quotations to be submitted. The RFQ does not commit the American Embassy to make any award. The Embassy may cancel this RFQ or any part of it.

Please read the RFQ carefully, and if you are interested, submit your quotation. Return the completed SF-18 to the address shown in Block 5a of the SF-18 by June 27, 2013, at 10:00 a.m. Oral quotations will not be accepted.

Sincerely,

A handwritten signature in blue ink, appearing to read "Fritz Berggren".

Fritz Berggren
Contracting Officer

Enclosure:
As Stated.

REQUEST FOR QUOTATIONS <i>(THIS IS NOT AN ORDER)</i>		THIS RFQ [] IS [x] IS NOT A SMALL BUSINESS- SMALL PURCHASE SET-ASIDE (52.219-4)			PAGE 1	OF 1	PAGES 3
1. REQUEST NO. S-ES600-13-Q-0038	2. DATE ISSUED 06/18/2013	3. REQUISITION/PURCHASE REQUEST NO. PR2576918	4. CERT. FOR NAT. DEF. UNDER BDSA REG. 2 AND/OR DMS REG. 1	RATING			
5A. ISSUED BY General Services Office, American Embassy, (North Gate) Bldv. y Urb. Santa Elena, Antiguo Cuscatlán, El Salvador			6. DELIVER BY (Date) 30 DAYS				
5B. FOR INFORMATION CALL: (Name and telephone no.) (No collect calls)			7. DELIVERY				
NAME Mayra Melara		TELEPHONE NUMBER		FOB DESTINATION <input checked="" type="checkbox"/> OTHER (See Schedule)			
		AREA CODE	NUMBER 2501-2806				
8. TO:			9. DESTINATION				
a. NAME		b. COMPANY			a. NAME OF CONSIGNEE Embajada Americana		
c. STREET ADDRESS			b. STREET ADDRESS Bldv. y Urb. Santa Elena, Antiguo Cuscatlan,				
d. CITY		e. STATE	f. ZIP CODE	c. CITY El Salvador			
				d. STATE	e. ZIP CODE		
10. PLEASE FURNISH QUOTATIONS TO THE ISSUING OFFICE IN BLOCK 5A ON OR BEFORE CLOSE OF BUSINESS (Date) June 27, 2013 at 10:00 a.m.		IMPORTANT: This is a request for information, and quotations furnished are not offers. If you are unable to quote, please so indicate on this form and return it to the address in Block 5A. This request does not commit the Government to pay any costs incurred in the preparation of the submission of this quotation or to contract for supplies or services. Supplies are of domestic origin unless otherwise indicated by quoter. Any representations and/or certifications attached to this Request for Quotations must be completed by the quoter					
11. SCHEDULE (Include applicable Federal, State and local taxes)							
ITEM NO. (a)	SUPPLIES/SERVICES (b)	QUANTITY (c)	UNIT (d)	UNIT PRICE (e)	AMOUNT (f)		
1	Provide a quotation for a virtual shooting simulator, as per attached specifications. Quotations to be delivered at the Embassy North Gate, final Calle Conchagua, or by email to: MelaraME@state.gov Closing date: June 27, 2013 at 10:00 a.m. No late proposals will be accepted.	1	EA				
12 DISCOUNT FOR PROMPT PAYMENT		a. 10 CALENDAR DAYS %	b. 20 CALENDAR DAYS %	c. 30 CALENDAR DAYS %	d. CALENDAR DAYS		
					NUMBER	%	
NOTE: Additional provisions and representations [] are [x] are not attached.							
13 NAME AND ADDRESS OF QUOTER			14 SIGNATURE OF PERSON AUTHORIZED TO SIGN QUOTATION		15 DATE OF QUOTATION		
a. NAME OF QUOTER							
b. STREET ADDRESS			16. SIGNER				
c. COUNTY			a. NAME (Type or print)			b. TELEPHONE	
d. CITY	e. STATE	f. ZIP CODE	c. TITLE (Type or print)			AREA CODE	
						NUMBER	

STANDARD FORM 18

Contractor should meet equal or similar specifications:

Base Equipment Package

IES desktop or rack mount computer system w/ touch screen monitor & peripherals
Support for up to 4 students/shooters each with 2 laser weapons
All user software and documentation should be in English and Spanish.

Video Scenario Content Package

Provides 500+ interactive decision making training scenarios for training shooter skills such as accuracy, threat assessment and timing. Scenarios provided in resolutions up to an including 1920x1080. With true high definition video, trainees can easily discern objects that may be threats, read facial expressions and gain better situational awareness with the increased field of view provided by the 16x9, wide aspect ratio of the video.

Support for traditional, standard definition video, just as well as high definition, so any existing training scenario an agency can utilize the MILO range system.

GraphX Targetry Content Package

Provides 50+ graphics-based interactive marksmanship applications to develop shooter skills such as accuracy, judgment, target acquisition & timing. Includes plates, popper, shoot houses, target fields, and many more. All exercises include settings to adjust for shooter skill level and abilities.

Firing Range Targetry Package

Provides up to 4 lanes of static and interactive course targets for marksmanship. User can create new targets and complete interactive courses with timing, scoring and simulated distances. Any target file or image file can be used. Firing Range is customizable for up to 12 lanes per system with additional projector & screen packages.

Projector & Screen

High Definition projector with 5000 lumens and 1920x1080 native resolution utilizing digital signal connections.

Free-standing / wall-mountable projection screen (Minimum 12' x 7') with transport case

Sound, Cabling & Other

5.1 audio system with 100w

50' system cabling included

Weapon & Flashlight Detection System

IES dual camera box configuration

Hit Detection solution for up to 8 simultaneous identified laser weapons

Flashlight solution to provide simulated flashlight on GraphX and Video Scenarios

Dryfire Laser for Firearm

Includes 2x programmable firearm laser that drops into barrel of any compatible, customer-supplied double-action pistol, without weapon modification. Firearm not included.

Course Designer Program – Scenario Creation Software

Provides High Definition video scenario editing and creation capabilities on the MILO Range PRO system. New scenarios can be quickly & easily created and copied to other MILO Range systems. Includes high definition video camcorder and all software to enable user create High definition interactive video scenarios locally. Also includes VoiceOver, this feature allows users to quickly and easily convert English language scenario to the local language with no video filming or editing.

Low Light & Flashlight Training

Provides ability to simulate flashlight and lowlight training conditions on any video scenario and many GraphX. Uses real flashlights with specially fitted IR filters to simulate flashlight in video scenarios. Two (2) flashlights are included. Supports unlimited users with additional flashlights from IES.

Trainee Action Capture

Records video & audio of trainee for review/debrief. Available in video scenarios, some GraphX applications and Firing Range. Video can be discarded, saved, exported or copied.

WRK Simulation Recoil Kits Pistol

Provides realistic recoil, built-in laser and 2 air magazines for 12g CO2 cartridges. This drop-in recoil kit requires an unmodified, real customer supplied weapon to function and provide recoil. The recoil kit will replace certain internal components of the live weapon and will also include a laser. The kit uses standard 12g CO2 bottles for CO2 source; the 12g bottles can be disposable or refilled.

WRK Simulation Recoil Kit Rifle

Provides realistic recoil, built-in laser and 2 air magazines for 12g CO2 cartridges. This drop-in recoil kit requires an unmodified, real customer supplied weapon to function and provide recoil. The recoil kit will replace certain internal components of the live weapon and will also include a laser. The kit uses standard 12g CO2 bottles for CO2 source; the 12g bottles can be disposable or refilled.

WRK Refill Station

The refill station offers a quick and effective way to refill any model of WRK magazine. A simple adapter sled for each model of recoil magazine allows fast refill. Additional adapter sleds are needed for each additional model of recoil kit. 20lb CO2 tank, refill station and 1 adapter sled for 1 model of recoil kit are included.

Product Training Course

IES product trainer will provide system setup and product instruction in San Salvador for up to 6 students. Training course is total of 3 days & covers setup, operation, maintenance and new HD video scenario creation. The users will have 500+ IES-provided scenarios and 3 locally filmed HD video training scenarios ready for immediate use.

EVALUATION CRITERIA

Award will be made to the lowest priced, acceptable, responsible quoter. The Government reserves the right to reject quotations that are unreasonably low or high in price.

The Government will determine acceptability by assessing the offeror's compliance with the terms of the RFQ. The Government will determine responsibility by analyzing whether the apparent successful quoter complies with the requirements of FAR 9.1, including:

- ability to comply with the required performance period, taking into consideration all existing commercial and governmental business commitments;
- satisfactory record of integrity and business ethics;
- necessary organization, experience, and skills or the ability to obtain them;
- necessary equipment and facilities or the ability to obtain them; and
- otherwise qualified and eligible to receive an award under applicable laws and regulations.

FAR 52.252-2 Clauses Incorporated By Reference (FEB 1998)

This purchase order incorporates the following clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this address: <http://www.acqnet.gov/far>

DOSAR clauses may be accessed at:

<http://www.statebuy.state.gov/dosar/dosartoc.htm>