

December 20, 2011

**MOBILE PHONE SERVICES SOLICITATION
U.S. EMBASSY COPENHAGEN, DENMARK**

Conference Attendees

Name/Company:

John Topp / Facilicom
Chris Wolff / Facilicom
Søren Pedersen / Telia
Sanne Olsson / 3
Lotte Jensen / 3

Embassy Staff:

Ulrika C Madsen
Daniel McManus
Anup Shah
Noel Salmon
William Dickson
Lene Minshall
Maryann Aebischer

QUESTIONS AND ANSWERS

Q1: You ask for prices for calling Europe. We don't have a common price plan for all of Europe. We split Europe into individual countries and the prices differ from country to country. How do you want us to reply?

A1: If you don't have a price plan in accordance with Section 1 – The Schedule, Paragraph III, please specify an average cost for each of the areas specified in the solicitation. In addition to this, your offer should also include a complete list of prices/minute for all countries.

Q2: Standard Services (table): You state that you need 15 Blackberry phones. Are these hardware requests only?

A2: Yes, these are estimated base year hardware requests only. The total estimated numbers of Blackberry phones we intend to purchase are stated in Section 1 – the Schedule, Paragraph III.

Q3: Standard Services (table): You state that you need 70 SIM cards. If you're planning on using the SIM cards for the phones listed in Exhibit A, you should know that our SIM cards will not work on phones supporting 2G, we only have SIM cards that support 3G.

A3: Exhibit A specifies the Government-owned mobile phones currently used by the Embassy. The vendor should provide an offer based on providing mobile phone services for the mobile phones specified in Exhibit A.

Q4: Which subscription (Mobile phone plan A, B or C) should be added to the SIM card for the Temporary Additional Services?

A4: Temporary additional services are for SIM cards only without any subscriptions.

Q5: Exhibit A: If we don't carry one of the listed models, may we suggest an alternative?

A5: Exhibit A specifies the Government-owned mobile phones currently used by the Embassy. Alternative phones are described in Paragraph 1.1 Mobile phone and Blackberry equipment package.

Q6: How many phones in total do you expect to buy during the base year of the contract?

A6: The numbers of phones we intend to purchase are stated in Section 1 – the Schedule, Paragraph III.

Q7: Which format would you like the quotation in?

A7: We would like one paper copy and one electronic copy of the quotation.

The electronic copy of the quotation should be submitted to: MadsenUC@state.gov.

Q8: What type of Blackberry plan does the Embassy have today with its current provider?

A8: We currently have a 3 GB data plan with our provider, but the offer should be based on a 1 GB/month.