

Opportunities for U.S. Businesses

U.S. Embassy San Jose, Costa Rica

Purpose: To provide information on potential business opportunities for United States firms. In general we seek to provide information about tenders expected to come open in 6 to 12 months, though not all opportunities comply with that timeline. In most cases the U.S. Embassy has additional information regarding these tenders that may be helpful for U.S. companies. Please contact the sanjosetradeleads@state.gov for more detailed information.

Disclaimer: The U.S. Embassy has compiled this information in order to help identify opportunities for U.S. businesses. It is not intended to be complete and interested parties should not solely rely on the information provided herein, and neither the U.S. Government nor its employees/contractors assume any legal liability for the accuracy, completeness, or usefulness of any information or process disclosed. It is the sole responsibility of the user of the information to verify its accuracy.

Project Description	Dollar Value	Schedule	Comments	Date Posted/ Updated	Type
650 MW Diquis dam: Will require an economic evaluation of the environmental impact of the project, engineering services, and turbines.		2013	The Costa Rican Electric Institute (ICE) will be opening a tender, date TBD, for consulting services, engineering services, and turbines to power the 650 MW Diquis hydro-electric plant. Diquis is slated to come on-line in the 2018 timeframe. The economic evaluation will be awarded within the next four months. Note: ICE historically tends to choose European turbine manufacturers but expressed a desire for additional bidders following their most recent tender for the 305 MW Reventazon plant.	13-Nov-12	Energy Projects - Renewable and Non-Renewable
Several 20 MW solar, wind, run of river hydro projects		2013	ICE is soliciting bids within the next four to six months. Contact POC for requirements.	13-Nov-12	Energy Projects - Renewable and Non-Renewable

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LNG		Tender expected in 12/2012 or 1/2013	The Government is opening on a limited scale the importation of LNG for delivery in Spring/Summer of 2013.	4-Dec-12	Energy Projects - Renewable and Non-Renewable
Conversion of bunker/diesel power plants to LNG and/or the creation of new infrastructure to convert LNG to electricity and/or fuel.		Tender likely early 2013	A recent announcement suggests that Costa Rica will pursue an LNG strategy to reduce emissions and reduce energy costs. There has been high-level discussion of the need to convert Costa Rica's two primary thermal generation plants, which currently run on bunker/diesel, to LNG. These plants are located near the Caribbean port of Limon and near the Pacific port of Caldera. The government will also consider new infrastructure proposals.	Updated 19 Feb-13	Energy Projects - Renewable and Non-Renewable
100MW syngas (1800 tons/day) waste-to-energy plant	\$500 million	Tender possible in 2013	Costa Rica allows for PPP projects to be suggested by the private sector. The national concessions agency is interested in initial conversations with waste-to-energy companies regarding details of this project.	21-Sep-12	Energy Projects - Renewable and Non-Renewable
Improvement & modernizations of existing hydro plant	\$15 million	Active tender; bids due 30 April 2013	Finance and construction for Anonos hydro-electric plant. Turn-key delivery method. Contracting agency is CNFL (National Power and Light Company.)	19-Feb-13	Energy Projects - Renewable and Non-Renewable
Elevated Transformers	\$9.7 million	Active tender; due 24 April 2013	The Costa Rican Electric Institute (ICE) is constructing a 305 MW hydro-dam called Reventazon. This purchase is for that dam.		Energy Projects - Renewable and Non-Renewable

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Steam separators and equipment for geothermal Project.	Depends on propos	During years 2018-2022	Pailas I project at Volcan Rincon de la Vieja is completed, now Pailas II and Boriquen projects both located in the same area, are in the row of ICE projects to be done. Each of these projects to produce 5 MW. Steam separators and equipment would be needed. ICE working on feasibilities studies.	11-Jun-13	Energy Projects - Renewable and Non-Renewable
San Buenaventura wind project	\$30.5 million	Active tender; bids due 1 April 2013	A National Power and Light Company (CNFL) wind project of 8.5 MW. Turn-key delivery method.	19-Feb-13	Energy Projects - Renewable and Non-Renewable
Brasil II Hydroelectric project	\$121,500,000	2015	A national power and light company (CNFL) project 27.5 MW, 135 gigawatts per year. Environmental and feasibility studies ready. Permit being process at SETENA (National Technical Environmental Office)	11-Jun-13	Energy Projects - Renewable and Non-Renewable
Nuestro Amo Hydroelectric project	\$37,800,000	During years 2014-2015	A national power and light company (CNFL) project 12.6 MW. Environmental and feasibility studies ready. Permission whit SETENA in process. Construction expected to start in 2015	11-Jun-13	Energy Projects - Renewable and Non-Renewable
Transmission lines and sub stations	\$40,000,000	Active tender, closes 22 May 2013	Costa Rican electric company (ICE) needs transmission lines (230 kV), substations, and control systems for two locations. IDB funds.	21-Mar-13	Energy Projects - Renewable and Non-Renewable

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PPP: Road	unk	end 2013	Costa Rica allows for PPP projects to be suggested by the private sector. The national concessions agency is hoping for proposals regarding the "northern arc" and road to Cartago. Tenders expected to come out by late 2013. The Embassy can help arrange contacts.		Land Transport - Highways and Railroads
PPP: Railroad		Near term	Costa Rica allows for PPP projects to be suggested by the private sector. The national concessions agency is hoping for proposals regarding short line (point-to-point) cargo railroads. The Embassy can help arrange appropriate contacts.	Mar-13	Land Transport - Highways and Railroads
Road and aqueduct construction	\$150,000,000.00	During years 2013-2015	The Ministry of Public Works and Transportation has announced that it will be using new public tenders for the construction of several roads. One project is the construction of a peripheral road (circunvalacion norte) from la Uruca to Calle Blancos. This project includes 5 km of road and 3.8 km aqueduct. Total cost \$150m, and the funding will come from the CABEI. The project is currently in the design stage, and the government is in the process of expropriating properties situated in the right-of-way. We expect the tender to be released shortly.	11-Jun-13	Land Transport - Highways and Railroads

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Road	\$22,000,000.00	During years 2013-2015	Caribbean port of Moin to route 32. This will be a new road, approximately 3Km, and due to the difficult terrain- including rivers and sandy soil, will be one of the most expensive roads in Costa Rica on a \$/Km. The Costa Rican Controllers' Office is looking to do this project under an abbreviated bidding process. Project funded by the CABEL. It will be built in two stages.	11-Jun-13	Land Transport - Highways and Railroads
Bridges	Depends on propos	During years 2013-2014	Removing existing bailey bridges and the construction of two new bridges. The tender will be released during 2013.	11-Jun-13	Land Transport - Highways and Railroads
Electric Commuter train	\$500,000,000	Near Term	Increasing traffic congestion presents a clear need for an intra-urban electric commuter train, and rudimentary one already exist. The Costa Rican Railroad Institute (INCOFER) hopes to develop a 75 Km route. Feasibility studies ready.	11-Jun-13	Land Transport - Highways and Railroads
Dredging/ Breakwater at Caldera port	\$60,000,000.00	Near Term	A strong possibility on follow-up work: dredging and breakwater construction, \$30M each. This will be a by-invitation-only tender: interested companies should express interest now. Concessionaire is Sociedad Portuaria de Caldera (SPC).	11-Jun-13	Air and Sea Port / Transportation

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PPP: School construction	Depends on propos	Near term	Costa Rica allows for PPP projects to be suggested by the private sector. The national concessions agency is hoping for proposals regarding school and education ministry office building construction (NOT teaching services). The Embassy can help arrange appropriate contacts.	Feb-13	Building Construction
Engineering oversight contract	Depends on propos	During years 2013-2015	CONAVI plans to widen 17 bridges on the Barranca to Cañas section of the Intern-American highway from two to four lanes. The winner of the construction contract will be published in the official web side. Tender will be released during the last quarter of 2013.	11-Jun-13	Engineering Supervision Contracts (all disciplines)
Engineering oversight contract	TBD	Likely during 2013	The National Concessions Council (CNC) is likely to need an engineering oversight firm for one or more highway projects.	Feb-13	Engineering Supervision Contracts (all disciplines)
Port equipment	\$30,000,000.00	During years 2013-2015	JAPDEVA, will be opening tender(s) for a variety of port equipment including 7 tractors, a tugboat, forklifts, large container handling units, etc. tender(s) estimated day(s) have not being given.	11-Jun-13	Export Opportunities
PPP: waste water		Near term	Costa Rica allows for PPP projects to be suggested by the private sector. The national concessions agency is hoping for proposals regarding waste water treatment. The Embassy can help arrange appropriate contacts.	Sep-12	Miscellaneous