

Contractor Questions & Answers
Solicitation No. SCO150-12-R-N023
Santa Marta Steel Barrier System
October 10, 2012

Following is a list of the questions I have received from the contractors participating in the above solicitation. Each question is followed by the Government's response.

Question 1: Numeral 1.2 of the Description/Specifications/Work Statement of the solicitation requests "Panel gauge: No less than 26 gauge corrugated steel". Is 8.5 American SWG, Zinc-Al coated steel wire acceptable?

Answer 1: No, it must be a solid or corrugated steel panel barrier system. The end user at this location will not accept anything else.

Question 2: Numeral 1.15 of the Description/Specifications/Work Statement of the solicitation requests "Steel panel barrier system must be US Department of State, US Department of Defense or US Embassy Bogota/Narcotics Affairs Section ballistic-and blast-tested and certified". Is it acceptable for a US Embassy official to call and confirm this directly with the appropriate US Government official?

Answer 2: Yes, the US Embassy official can call and confirm certification directly with the appropriate US Government official. The contractor should provide the contact details in his solicitation.

Question 3: Each panel (5 cells) is height 4' (1.2m), width 3' (.93m) and length 15' (4.65m). Is this acceptable?

Answer 3: The solicitation requires the following dimensions:

Panel Height: Individual panel height will not be less than 1.2 meters allowing for an assembled 2 panel barrier system height minimum of 2.4 meters as measured from ground level.

Panel Length: Individual panel length will not be less than 2.0 meters and not more than 3.0 meters allowing for ease of transportation and assembly.

Assembled barrier width: 1 meter to 1.50 meters.

Question 4: Is there a site visit scheduled for this solicitation?

Answer 4: No site visit is scheduled.

Question 5: How are you going to test the quality of the proposed Steel Barrier System?

Answer 5: There is no test scheduled as the system must already have been tested and certified. If you have previously tested with any of the approved agencies, please provide contact information in your proposal.

Question 6: Do we need to deliver with our proposal drawings, or specifications regarding the assembly of the steel barrier system?

Answer 6: An understanding of the assembly is required, so drawings and specifications will help with this. Please note that there is a 5-day on-site technical representative

requirement to teach and oversee construction/provide quality control to ensure the labor force has the requisite knowledge to properly and safely assemble and fill the product.

Question 7: Does the steel barrier system include the foundation plan? If so, is there any requirement that we need to comply with, regarding the materials and constructive methods?

Answer 7: The steel barrier system must be free-standing/stable without a foundation.

Question 8: Item Nr 15 asks for a ballistic and blast test certification: “15. Steel panel barrier system must be US Department of State, US Department of Defense or US Embassy Bogota/Narcotics Affairs Section ballistic- and blast-tested and -certified.” Is it going to be a specific date and location for doing the tests?

Answer 8: There will be no new testing so the contractor must have already been tested and be certified by one of these entities. If you have previously tested with any of the approved agencies, please provide contact information in your proposal.

Question 9: Do you have drawings of the requested system?

Answer 9: No, we do not have drawings of the system.

Question 10: ¿cual es el procedimiento para poder obtener la certificación requerida para participar en la misma?, cuando se realizaran las pruebas y que costos tienen?

Answer 10: No habrán nuevas pruebas, por lo que el contratista ha debido ser probado y certificado por una de estas entidades.

Question 11: Could you advise us about the procedure to be followed and the cost for it in order to be tested and be able to get the certification by the US Embassy Bogota/Narcotics Affairs Section?

Answer 11: NAS is not currently offering any testing so you must be previously certified. There may be a way to test with Department of Defense or Department of State in the US in order to gain certification from those agencies. If you have previously tested with any of the approved agencies, please provide contact information in your proposal.

Question 12: Adjunto enviamos manifestacion de interes en participar en su requerimiento de oferta para los procesos referenciados, y solicitamos el favor de indicarnos el procedimiento a seguir.

Answer 12: Por favor seguir las instrucciones dadas en los paquetes de solicitud suministradas.

Question 13: The RFP states the following specification for the steel barrier system: “Panel Height: Individual panel height will not be less than 1.2 meters allowing for an assembled 2 panel barrier system height minimum of 2.4 meters as measured from ground level.” Our panel heights are 0.6096 meters and 0.9144 meters. Please advise if this is acceptable.

Answer 13: The panels shall not be stacked more than two high.

Question 14: The RFP requires the quoter to submit a completed solicitation, including Section 1 and 5. The quoter must also provide the following:

- Income (profit-loss)Statement that show profitability for the past two years.

- Balance Sheet that shows the assets owned and the claims against those assets, or what a firm owns and what it owes; and
- Cash Flow Statement that shows the firm's sources and uses of cash during the most recent accounting period. This will help the Government assess a firm's ability to pay its obligations.

Our company is a closely held corporation and does not submit its financial information. Is it acceptable for us to submit other documents in lieu of this financial information?

Answer 14: In order to determine contractor's responsibility, financial documents are required.

Question 15: The RFP requires the contractor to deliver all items not later than 45 days after the date of the contract award. The estimated transit time from our facility to DIRAN Base Santa Marta, Colombia will take up to 40 days to deliver. We will require approximately 14 days to produce this material. This will put us at 55 days to reach the destination after an award. Is it acceptable for us to submit a bid with a 60 day ARO lead time?

Answer 15: For non-Colombian contractors whose product is produced outside of Colombia, the delivery time will be not later than 65 days after the date of the contract award. Please provide evidence of your factory's location in the proposal.

Question 16: The RFP requires an onsite advisor for the installation of the steel barrier systems. What level of protection is provided for the advisors?

Answer 16: The level of protection will be the same as your company would afford any of its personnel deployed to Bogota or any other major city in Colombia.