

**Solicitation SCO150-12-R-N020**  
**Military Ponchos**

**Questions received as of September 24, 2012**

**Q1.** I am interested in the above referenced solicitation for ponchos. Could you please tell me where I could find some drawings or specs for the poncho?

**A1. The specifications for the poncho are included on page 2 of the document entitled "SCO150-12-R-N020 solicitation package".**

**Q2.** Will the government "accept" the goods upon delivery to the forwarding agent in Miami or will the goods be inspected and "accepted" in Bogota? When can a successful vendor bill the government - after delivery to Miami or after receipt of the goods in Bogota?

**A2. When the items are received in Miami by our Freight Forwarder, you may send the invoice to us to process the payment. The elements will be inspected and accepted when they are received in Colombia. At this point, if there are discrepancies, we will notify you.**

**Q3.** In preparation for our sample and proposal, can you provide information for the following:  
1) Drawings and/or patterns for the desired ponchos?  
2) Previous pricing structure from the incumbent?

**A3. The poncho must comply with the specifications given in the solicitation (on page 2 of the document entitled "SCO150-12-R-N020 solicitation package"). There is no incumbent awardee.**

**Q4.** I am trying to find a data package on this solicitation to manufacture. Can you please assist?

**A4. In addition to the specifications inherent in the NSN, please add the following specifications to the poncho design:**

**Features Multiple Uses:**

- **Simple rain protection**
  - **Waterproof**
  - **Field expedient sleeping bag when lined with a Poncho Liner**
  - **Two man shelter by joining two ponchos**
  - **Drawstring hood**
  - **Edge grommets**
  - **2-way side joining snaps**
  - **Approximate size: 64" X 88" (163 cm x 224 cm)**
- \*\*\* OD green in color not camouflage**

Q5. Are there government patterns existing for poncho? If so, how do I order patterns?

**A5. We have no government patterns for the poncho.**

Q6. Would you like a poncho liner included with the sample?

**A6. We do not need a poncho liner included with the sample.**

Q7. Does this solicitation require all materials to be Berry Compliant?

**A7. The solicitation does not require all materials to be Berry Compliant.**

Q8. To what address should Colombian firms send their sample?

**A8. US Embassy Bogota  
Attn: Mr. Roberto Valles  
Carrera 45 # 24B-27  
Bogota**

**Colombian firms must comply with the September 30, 2012 postmark deadline, which means that your sample must be in transit to the embassy (or received at the embassy) by September 30.**

Q9. Para los proveedores nacionales Colombianos, en caso de ser favorecidos con la adjudicación de la solicitud, ¿cual es lugar de entrega?.

**A9. La entrega se haría en Bogota.**

Q10. En el caso de ser seleccionados para el suministro de los ponchos, la factura puede incluir el impuesto a las ventas IVA.

**A10. La cotización debería enviarse con los precios antes de IVA, puesto que la Embajada está exenta de ese impuesto y se enviaría una carta de certificación por exención de IVA.**

Q11. Solicitamos que además de la norma MIL-P-437000 utilizada en la fabricación del poncho NSN 8405-00-935-3257, se se acepte la norma del Ministerio de Defensa Nacional de Colombia nro NTMD 0119-A3, que tiene como objeto "Establecer los requisitos que debe cumplir y los ensayos a los cuales debe someterse el poncho impermeable para ser usado por el personal de las Fuerzas Militares y la Policía Nacional.

**A11. Se debe cumplir con lo solicitado ya que cubre todos los estándares de calidad, garantía y demás patrones del producto.**

Q12. Please advise the exact location and physical, address/LOCATION where we may send the requested PONCHO sample regarding SOLICITATION SCO1512RN02015165628165 including exact physical address, address and contact phone number. An alternate assignee and phone number would also be appreciated.

**A12. The address for the required poncho sample is a US-based Diplomatic Post Office address:**

**Mr. Roberto Valles  
Unit 3030 Box 5127  
DPO, AA 34004**

**If you prefer to send it directly to the embassy in Bogota, Colombia, you may ship it to:**

**US Embassy Bogota  
Attn: Mr. Roberto Valles, NAS  
Carrera 45 #24B-27  
Bogota, Colombia**

**Although Mr. Valles will be receiving the ponchos, GSO/NAS Contracting Officer Susan Story is your primary POC (phone number at the embassy in Bogota as listed on the solicitation SF1449 is 57-1-275-2203). Susana Ramirez is the backup POC as listed on FedBizOpps and her number at the embassy in Bogota is 57-1-275-2207.**

**\*\*\*\* Please note that you will not be informed of the final poncho award decision until after the complete evaluation of both the physical samples and the proposals. Therefore, you must submit a complete proposal package per the instructions in the solicitation by the deadline of October 22, 2012 at 2:00pm, Bogota time. You may send your proposal electronically to [storysw@state.gov](mailto:storysw@state.gov) or in a physical copy to the following address:**

**US Embassy Bogota  
Attn: Susan W. Story, GSO/NAS Contracting Officer  
Carrera 45 #24B-27  
Bogota, Colombia**

