



**US CONSULATE GENERAL
CD. JUAREZ, CHIHUAHUA, MEXICO**

**JUSTIFICATION AND APPROVAL FOR OTHER THAN FULL AND OPEN
COMPETITION (OVERSEAS CONTRACTING ACTIVITIES)**

1. I recommend that Embassy use other than full and open competition for the implementation of a Blanket Purchase Agreement (BPA) of: Eaton Cooper products.
2. Nature and/or description of the action being approved. BPA for LED Replacement Light fixture troffers.
3. A description of the supplies or services required to meet the agency's needs.

When the New Consulate Compound was built in Ciudad Juárez the ceiling grid installed was to metric measurements. We are replacing our current fixtures with LED fixtures to save money. The fixtures need to meet OBO specs for LED lighting and fit in a metric ceiling grid.

4. An identification of the statutory authority permitting other than full and open competition.

14 FAH-2 H-225.1 is the authority for this justification. Only one responsible source can provide the item that we are looking for.

5. A demonstration that the proposed contractor's unique qualifications or the nature of the acquisition requires use of the authority cited (for sole source acquisitions; also required for unusual and compelling urgency where more than one offer will not be solicited).

Eaton Cooper's line of LED light fixtures, 66EN, is the only light fixture that will fit in our ceiling grid. Our ceiling grid is metric and this brand and model is the only manufacturer that meets OBO specifications for LED lighting and will fit in our ceiling grid.

6. A description of efforts made to ensure that offers are solicited from as many potential sources as is practicable. The description should include whether a FedBizOpps notice was or will be publicized, as required by FAR 5.2, and if not, which exception under FAR 5.202 applies (e.g., blanket waiver provided in DOSAR 605.202-70). N/A

We have ordered three different brands of LED troffers from three different manufacturers in order to see if any of them would fit in our ceiling grid, none of them have. We have contacted all the major lighting providers and they indicated that they do not make a metric version, only standard. The only light that we were able to find is the above mentioned light. This line of light fixture, the Metalux, is the same line we have currently installed, but the fluorescent version.

7. A determination by the Contracting Officer that the anticipated cost to the Government will be fair and reasonable Competition must be pursued but maintaining the brand and part numbers.

Although full and open competition will not be used as it pertains to the product being brand-specific, we will still solicit quotes for the product from at least 4 different vendors to get the best price on this particular product.

8. A description of the market survey conducted and the results or a statement of the reasons a market survey was not conducted.

We have scoured the internet, called all the major suppliers, local suppliers, and other U.S. suppliers. We have contacted OBO and looked into their recommended contractors and products. Through all of this we have only found one light fixture that will fit into our metric ceiling grid and meet the specifications of OBO.

9. Any other facts supporting the use of other than full and open competition.

GE also produces one line of fixtures that has a metric version but the specifications are not correct for our application. This fact still leaves the Eaton Cooper line as the only viable option.

10. A listing of sources, if any that expressed, in writing, an interest in the acquisition.

We have just recently reached out to sources to inquire about the availability of this line. An OBO recommended contractor, Eaton's Cooper Lighting Business, has expressed interest in bidding. However, as stated above, we will still solicit quotes for the product from at least 4 different vendors to get the best price on this particular product.

11. A statement of the actions, if any, the agency may take to remove or overcome any barriers to competition before any subsequent acquisition for the supplies or services required.

Short of replacing the ceiling grid to standard measurements instead of metric I don't see any way to remove the barriers to competition as it pertains to brand-specific. However, as stated above, we will still solicit quotes for the product from at least 4 different vendors to get the best price on this particular product.

CERTIFICATIONS

I certify that this justification is accurate and contains complete data necessary to support the recommendation for other than full and open competition.

7/31/15
Date

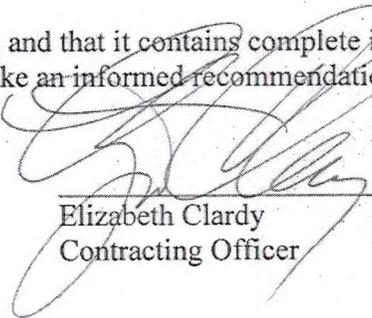


Jeff W. Collett
Facility Manager

Requirements Office

I certify that this submission is accurate, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.

7-31-2015
Date



Elizabeth Clardy
Contracting Officer