

QUESTIONS (2nd part)

**1 - Is there a way to differentiate the cost for long distance and local calls, during day and night use (rebates).**

*R- The cost we expect you to reflect in the pricing section are the normal hours cost for these types of calls.*

**2 - On the other hand you only ask us for pricing of Incoming and Outgoing Roaming**

*R – INCOMING refers to the cost of the incoming calls from Bolivia while in the US*

*And OUTGOING refers to the cost of outgoing calls to Bolivia while in the US.*

**3 - In the pricing section is not possible to differentiate calls to other foreign countries, e.g. while in the US a call to Bolivia has a price and calls to other countries have a different price.**

*R- Calls to other countries can be included as an attachment to your offer as reference information.*

**4 - There is no place to quote the cost for data roaming or SMS.**

*R- The cost for Data and SMS roaming can also be included as reference information in an attachment to the offer.*

**5 -According to the specifications of the RFP, would you send us a list of specific mobile phones models that the Embassy requires to support its actual needs?**

*R – Aside from the information supplied as Blackberry approved models by DOS we do not have specific model requirements for the standard mobile phones, meanwhile they cover basic requirement expressed in the RFP to have Quad Band and photographic camera included.*

**6 - Do you have an estimate number of units required from the 1<sup>st</sup> day of contract?**

*R – An estimate of 20% of new units to begin contract would be good, and gradually reach the total number of new equipments until the end of the first year of contract.*