



HUMAN RESOURCES OFFICE U.S. EMBASSY DHAKA

VACANCY ANNOUNCEMENT

ANNOUNCEMENT NUMBER – 11 - 068

OPEN TO: All Interested Candidates/All Sources

POSITION: Commercial Assistant, FSN-7; FP-7
(Salary approx. Tk. 40,000 per month)

OPENING DATE: September 13, 2011

CLOSING DATE: September 26, 2011 (before 4:30 p.m.)

WORK HOURS: Full-time; 40 Hours/5 days per week

NOTE: ALL APPLICANTS MUST BE RESIDING IN BANGLADESH AND HAVE THE REQUIRED WORK AND/OR RESIDENCY PERMITS TO BE ELIGIBLE FOR CONSIDERATION.

The U.S. Embassy in Bangladesh is seeking applications for the position of **Commercial Assistant** in the U.S. Trade Center (USTC) under the Economic/Commercial Section.

BASIC FUNCTION: The incumbent has the primary responsibility for counseling Bangladeshi businesses about U.S. products, organizing and promoting trade events, assisting USG officials to collect and analyze trade and economic data, maintaining USTC databases, maintaining rapport with Bangladeshi business chambers, arranging meetings and logistical support for visitors and providing commercial services to U.S. firms, including



International Company Profiles and International Partnership Search and Gold Key Services in coordination with the U.S. Foreign Commercial Service in Kolkata, India.

MAJOR DUTIES AND RESPONSIBILITIES:

A. Trade Promotion

- + Obtains and evaluates information on Bangladeshi firms' suitability as contact agents and distributors for U.S. businesses.
- + Furnishes local firms with information on U.S. firms and product lines, and prepares briefs of business proposals received from U.S. firms and of trade events featuring U.S. products for a monthly newsletter.
- + Assists in the organization and promotion of trade events, including U.S. catalog shows and U.S. trade missions. Introduces U.S. businessmen to local chambers of commerce and assists in identifying and evaluating potential business partners.

B. Report Research and Preparation

- + Researches and drafts a variety of commercial reports, including International Company Profiles (ICPs), International Partner Search (IPS) and trade lead reports.
- + Contributes to the quarterly reports on commercial activities, the annual country commercial guide and other reporting of business promotion activities as required.
- + Consults with Bangladesh Bank Research Department, Bureau of Statistics, and think tanks of Bangladesh to understand the economic trends of Bangladesh. Assists USG officials in collecting and analyzing economic and trade data, utilizing high-level contacts at the Finance Ministry and Chambers of Commerce.

C. Intellectual Property Rights

- + Maintains files and updates records of Intellectual Property Rights (IPR) situation in Bangladesh. Keeps close contact with Patent & Design, Trademark and Copyright offices, escorts USG officials to these offices, organizes and participates in IPR seminars and Embassy IPR functions, and keeps Economic/Commercial officers updated about developments in IPR.

D. Outside Contacts

- + Visits local government officials and business representatives to develop trade and commercial leads. Makes appointments and escorts American officials and businessmen on local calls as requested.
- + Maintains and updates a contact list of key law firms in Bangladesh



and advises American companies about the availability of legal and business consulting services. Prepares analytical reports based on the information from the above contacts as required.

E. Correspondence

- ✚ Prepares correspondence on behalf of the Economic/Commercial Section in English or Bangla as required.
- ✚ Drafts routine correspondence replying to requests for information by Bangladeshi and U.S. businesses, chambers of commerce and trade associations, and facilitates handling of trade disputes.

QUALIFICATIONS REQUIRED:

- 1. Education:** Minimum a bachelor's degree in Commerce, or Business Administration is required. *(You must attach a copy of your bachelor's degree certificate along with your application form.)*
- 2. Language Proficiency:** Level III (Good Working Knowledge) speaking/reading English and Bangla required. English language proficiency will be tested.
- 3. Prior Work Experience:** Minimum three years of progressively responsible experience in sales, marketing, business management or business library referral services required.
- 4. Knowledge:** Good basic knowledge of local business firms, trade practices, restrictions, organizations and customs, and a good working knowledge of library operations are required.
- 5. Skills and Abilities:** Good communication skills, personality that inspires confidence in both Bangladeshi and American business persons; good understanding of the responsibilities and roles of Bangladesh government agencies and business chambers related to trade and commerce; good knowledge of computer operations; good drafting skills and ability to analyze and evaluate problems of varying degrees of difficulty; ability to interpret legislation and regulations; initiative, alertness, adaptability, tact, and good judgment are required.

SELECTION PROCESS:

It is essential that the candidates address the required qualifications above in the application. **Applicants who do not provide evidence that they meet the above qualification requirements may not be considered.** When



equally qualified, US Citizen Eligible Family Members (AEFMs) and U.S. Veterans will be given preference.

ADDITIONAL SELECTION CRITERIA:

1. Management will consider nepotism/conflict of interest, and residency status in determining successful candidacy.
2. Current employees serving a probationary period are not eligible to apply.
3. Current Ordinarily Resident employees with an Overall Summary Rating of Needs Improvement or Unsatisfactory on their most recent Employee Performance Report are not eligible to apply.
4. Currently employed US Citizen EFMs who hold a FMA appointment or PSA are ineligible for advertised positions within the first 90 calendar days of that appointment.
5. Currently employed Not Ordinarily Residents (NORs) hired under a Personal Services Agreement (PSA) are ineligible to apply for advertised positions within the first 90 calendar days of their employment, unless currently hired on a When Actually Employed (WAE) work schedule.
6. The candidate must be able to obtain and hold a security clearance.

TO APPLY:

Interested candidates for this position must submit the following for consideration of the application:

1. Form DS-174, “Universal Application for Employment as a Locally Employed Staff or Family Member” (UAE). **This form must be completed in English.** You may fill in the answers on a computer and print it, or print a blank copy and fill it out by hand.

[Application Form](#)

2. Candidates who claim US Veterans preference must provide a copy of their Form DD-214 with their application. Candidates who claim conditional US Veterans preference must submit documentation confirming eligibility for a conditional preference in hiring with their application.
3. Any other documentation (e.g., essays, certificates, awards) that addresses the qualification requirements of the position as listed above.



All Bangladeshi applicants must complete the application form & must attach the following documents; if you do not attach the below mentioned documents, your application will not be considered complete, therefore, will not be processed further:

- I) A passport size photograph (taken within six months),**
- II) A copy of Passport or Voter ID or Driver's License, and**
- III) A copy of educational or trade school certificate as required.**

Inaccuracies, omissions or false statements may be cause for disqualification or termination of employment. Information given on the application may be verified at any time.

SUBMIT APPLICATION TO:

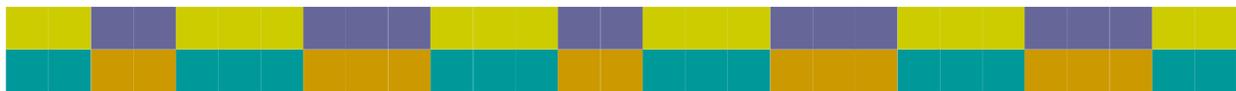
Human Resources Office
Attention: HRO
Address: Embassy of the United States of America
Madani Avenue, Baridhara
Dhaka – 1212

All candidates must submit the Universal **Application for Employment form** DS-174 either by regular mail (postal service) **or**, deliver by Hand to the South barrier of the U.S. Embassy. **Please do not send applications via fax.**

Blank application forms are also available at the South barrier of the U.S. Embassy (near the Nepal & Vatican Embassy) and at our internet website at <http://dhaka.usembassy.gov/>

POINT OF CONTACT:

Human Resources Assistant
Telephone # 885-5500 (between 10am to 11am Sunday thru Thursday)



DEFINITIONS:

1. **Eligible Family Member (EFM):** An individual related to a US Government employee in one of the following ways:

- Spouse or same-sex domestic partner (as defined in 3 FAM 1610);
- Child, who is unmarried and under 21 years of age or, regardless of age, is incapable of self-support. The term shall include, in addition to natural offspring, stepchildren and adopted children and those under legal guardianship of the employee or the spouse when such children are expected to be under such legal guardianship until they reach 21 years of age and when dependent upon and normally residing with the guardian;
- Parent (including stepparents and legally adoptive parents) of the employee or of the spouse, when such parent is at least 51 percent dependent on the employee for support;
- Sister or brother (including stepsisters and stepbrothers, or adoptive sisters or brothers) of the employee, or of the spouse, when such sibling is at least 51 percent dependent on the employee for support, unmarried, and under 21 years of age, or regardless of age, incapable of self-support.

2. **US Citizen Eligible Family Member (USEFM):** For purposes of receiving a preference in hiring for a qualified position, an EFM who meets the following criteria:

- US Citizen; and,
- EFM (see above) at least 18 years old; and,
- Listed on the travel orders of a direct-hire Foreign, Civil, or uniformed service member assigned to or stationed abroad with a USG agency that is under COM authority, or at an office of the American Institute in Taiwan; and either:
 1. Resides at the sponsoring employee's or uniformed service member's post of assignment abroad or at an office of the American Institute in Taiwan; or
 2. Resides at an Involuntary Separate Maintenance Allowance (ISMA) location authorized under 3 FAM 3232.2.

3. **Appointment Eligible Family Member (AEFM):** EFM (see above) eligible for a Family Member Appointment for purposes of Mission employment:

- Is a U.S. citizen; and
- Spouse or same-sex domestic partner (as defined in 3 FAM 1610) or a child of the sponsoring employee who is unmarried and at least 18 years old; and



- Is listed on the travel orders or approved Form OF-126, Foreign Service Residence and Dependency Report, of a sponsoring employee, i.e., a direct-hire Foreign Service, Civil Service, or uniformed service member who is permanently assigned to or stationed abroad at a U.S. mission, or at an office of the American Institute in Taiwan (AIT), and who is under chief of mission authority; and
- Is residing at the sponsoring employee's post of assignment abroad or, as appropriate, office of the American Institute in Taiwan.
- Does not receive a Foreign Service or Civil Service annuity

4. **Member of Household (MOH):** An individual who accompanies a direct-hire Foreign, Civil, or uniformed service member permanently assigned or stationed at a U.S. Foreign Service post or establishment abroad, or at an office of the American Institute in Taiwan. An MOH is:

- Not an EFM; and,
- Not on the travel orders of the sponsoring employee; and,
- Has been officially declared by the sponsoring USG employee to the COM as part of his/her household.

A MOH is under COM authority and may include a parent, unmarried partner, other relative or adult child who falls outside the Department's current legal and statutory definition of family member. A MOH does not have to be a US Citizen.

5. **Not Ordinarily Resident (NOR)** – An individual who:

- Is not a citizen of the host country; and,
- Does not ordinarily reside (*OR*, see below) in the host country; and,
- Is not subject to host country employment and tax laws; and,
- Has a US Social Security Number (SSN).

NOR employees are compensated under a GS or FS salary schedule, not under the LCP.

6. **Ordinarily Resident (OR)** – A Foreign National or US citizen who:

- Is locally resident; and,
- Has legal, permanent resident status within the host country; and,
- Is subject to host country employment and tax laws.



EFMs without US Social Security Numbers are also OR. All OR employees, including US citizens, are compensated in accordance with the Local Compensation Plan (LCP).

CLOSING DATE FOR THIS POSITION: September 26, 2011

NOTE: *“Members of the same family (father, mother, spouse, child, brother, sister, uncle, aunt, first cousin, niece, nephew, grandparent or grandchild, in-laws or step-relatives) will not be employed at the same time in the same agency unless it is in the best interests of the Mission and approved by the Director of the agency involved. In no case will family members be employed in the same working unit of an agency.”*

The US Mission in Dhaka provides equal opportunity and fair and equitable treatment in employment to all people without regard to race, color, religion, sex, national origin, disability, political affiliation, marital status, or sexual orientation. The Department of State also strives to achieve equal employment opportunity in all personnel operations through continuing diversity enhancement programs.

The EEO complaint procedure is not available to individuals who believe they have been denied equal opportunity based upon marital status or political affiliation. Individuals with such complaints should avail themselves of the appropriate grievance procedures, remedies for prohibited personnel practices, and/or courts for relief.

Cleared by:

HRO: x

P/E: x

FMO: x

MGT: x