



Reducing Risk. Unleashing Opportunity.

Background on EXIM Bank Programs for Angola

The Export-Import Bank of the United States (EXIM Bank) is open for trade and project financing in Angola. In 2014, EXIM Bank signed a memorandum of understanding (MOU) with the Government of Angola to finance trade and infrastructure by using EXIM Bank financing such as direct loans, guarantees and credit insurance. This MOU identifies various economic sectors including: energy, infrastructure, railways and roads, mining, telecommunications, agriculture, construction equipment and environment, including water and sanitation projects.

For EXIM Bank to consider a transaction in Angola, there must be at least three primary elements:

1. Country – EXIM Bank must be open in the country and EXIM Bank has capacity to underwrite trade and project financing transactions in Angola. For example:
 - Short Term trade finance transactions (up to 360 days for commodities and consumables);
 - Medium-term (up to 5-7 years for capital goods); and,
 - Long-term (up to 12/15/18 years for large capital goods, large projects and environmental transactions).
2. Content – The export must be made in the USA and exported from the USA. For services, the service must be performed by a US citizen, either in the US or abroad, on an export contract.
3. Credit – The buyer/borrower must demonstrate a reasonable assurance of repayment.
 - For public sector transactions, we would require a Ministry of Finance Guarantee.
 - For private sector transactions over \$300,000, we usually require from the buyer three (3) years audited financial statements typically by one of the big accounting firms. If this cannot be met, a local bank or corporate that can meet our credit standards needs to act as the borrower on the transaction.
 - For smaller private transactions, Export Credit Insurance is generally used. In this case a U.S.-based bank or a U.S. exporter seeks credit insurance coverage for exports to Angola then can opt to extend payment terms to the Angolan buyer. The application for credit insurance is initiated by either the U.S. exporter or a U.S. based bank.

For more details on EXIM Bank, please visit: www.exim.gov